

MINICAR

	2016	2015	change
1. Fiat Panda	109,929	91,645	20.0%
2. Fiat 500	103,602	99,761	3.9%
3. VW Up	53,250	55,648	-4.3%
4. Toyota Aygo	47,355	46,229	2.4%
5. Renault Twingo	46,879	53,448	-12.3%
6. Hyundai i10	44,087	46,433	-5.1%
7. Peugeot 108	36,418	37,823	-3.7%
8. Citroen C1	35,868	34,570	3.8%
9. Opel Karl/Vauxhall Viva	32,500	3,496	—
10. Opel/Vauxhall Adam	29,034	30,538	-4.9%
Segment total	658,150	632,537	4.0%

SUBCOMPACT

	2016	2015	change
1. Renault Clio	173,860	166,661	4.3%
2. VW Polo	169,106	160,026	5.7%
3. Ford Fiesta	159,814	174,465	-8.4%
4. Opel/Vauxhall Corsa	147,647	150,934	-2.2%
5. Peugeot 208	138,552	121,463	14.1%
6. Toyota Yaris	104,200	96,039	8.5%
7. Dacia Sandero	93,924	82,868	13.3%
8. Skoda Fabia	92,882	78,141	18.9%
9. Citroen C3	72,195	64,400	12.1%
10. Seat Ibiza	68,399	67,490	1.3%
Segment total	1,523,820	1,483,062	2.7%

COMPACT

	2016	2015	change
1. VW Golf	261,776	259,436	0.9%
2. Opel/Vauxhall Astra	124,415	94,895	31.1%
3. Skoda Octavia	121,627	112,469	8.1%
4. Ford Focus	120,255	128,141	-6.2%
5. Peugeot 308	114,189	102,875	11.0%
6. Seat Leon	81,397	77,477	5.1%
7. Toyota Auris	70,625	63,145	11.8%
8. Renault Megane	62,449	65,061	-4.0%
9. VW Golf Sportsvan	50,355	57,311	-12.1%
10. Citroen C4 Cactus	44,105	44,569	-1.0%
Segment total	1,419,791	1,342,733	5.7%

MIDSIZE

	2016	2015	change
1. VW Passat	111,665	111,313	0.3%
2. Skoda Superb	47,808	24,363	96.2%
3. Opel/Vauxhall Insignia	41,191	49,243	-16.4%
4. Ford Mondeo	40,917	41,216	-0.7%
5. Peugeot 508	22,068	24,474	-9.8%
6. Toyota Avensis	18,897	14,406	31.2%
7. Mazda6	16,257	15,948	1.9%
8. Renault Talisman	13,362	—	—
9. Hyundai i40	10,958	12,733	-13.9%
10. DS 5	5,928	6,119	-3.1%
Segment total	347,841	329,586	5.5%

COUPE

	2016	2015	change
1. Renault Megane	7,328	6,893	6.3%
2. Ford Mustang	6,339	278	—
3. VW Scirocco	5,822	6,257	-7.0%
4. Opel/Vauxhall Astra GTC	4,653	7,754	-40.0%
5. Toyota GT 86	809	857	-5.6%
6. Peugeot RCZ	408	2,476	-83.5%
7. Nissan 370Z	325	338	-3.8%
8. Subaru BRZ	185	213	-13.1%
9. Dodge Challenger	146	126	15.9%
10. Hyundai Veloster	120	259	-53.7%
Segment total	26,275	26,196	0.3%

CONVERTIBLE & ROADSTER

	2016	2015	change
1. Mazda MX-5	9,134	1,814	—
2. VW Beetle C	8,657	7,889	9.7%
3. Smart ForTwo	7,126	1,980	—
4. VW Golf	4,602	9,177	-49.9%
5. Opel/Vauxhall Cascada	3,287	3,224	2.0%
6. Ford Mustang	2,843	132	—
7. DS 3	2,068	1,704	21.4%
8. Fiat 124 Spider	814	—	—
9. Renault Megane	63	1,059	-94.1%
10. Chevrolet Camaro	24	49	-51.0%
Segment total	38,661	31,502	22.7%

SMALL MINIVAN

	2016	2015	change
1. Fiat 500L/500L Living	51,046	52,503	-2.8%
2. Opel/Vauxhall Meriva	27,449	29,778	-7.8%
3. Ford B-Max	23,219	25,236	-8.0%
4. Citroen C3 Picasso	22,354	21,920	2.0%
5. Hyundai ix20	18,143	19,932	-9.0%
6. Kia Venga	14,450	15,671	-7.8%
7. Kia Soul	5,239	5,585	-6.2%
8. Toyota Verso-S	328	3,871	-91.5%
9. Opel/Vauxhall Agila	12	1,974	-99.4%
10. Ford Fusion	9	8	12.5%
Segment total	162,256	176,519	-8.1%

COMPACT MINIVAN

	2016	2015	change
1. Citroen C4 Picasso/ Grand C4 Picasso	63,292	60,906	3.9%
2. VW Touran	62,633	45,299	38.3%
3. Renault Scenic/Grand Scenic	48,312	62,613	-22.8%
4. Ford C-Max/Grand C-Max	46,940	43,438	+8.1%
5. Opel/Vauxhall Zafira	31,204	29,846	4.6%
6. Toyota Verso	17,318	17,297	0.1%
7. Peugeot 5008	16,959	17,257	-1.7%
8. Dacia Lodgy	13,790	12,754	8.1%
9. Kia Carens	11,339	11,729	-3.3%
10. Toyota Prius+	3,403	3,732	-8.8%
Segment total	318,197	335,802	-5.2%

LARGE MINIVAN

	2016	2015	change
1. Ford S-Max	22,388	7,059	–
2. VW Sharan	17,742	20,317	-12.7%
3. Renault Espace/Grand Espace	16,945	6,665	–
4. Seat Alhambra	16,662	13,062	27.6%
5. Mercedes V class	15,526	10,972	41.5%
6. Ford Galaxy	11,174	4,619	–
7. Mercedes Vito/Viano	7,338	5,826	26.0%
8. SsangYong Rodius	1,018	848	20.0%
9. Hyundai H1/Starex	912	491	85.7%
10. Lancia/Chrysler Voyager	85	1,500	-94.3%
Segment total	109,878	71,627	53.4%

ELECTRIC

	2016	2015	change
1. Renault Zoe	11,727	8,362	40.2%
2. Nissan Leaf	10,876	8,673	25.4%
3. Tesla Model S	6,719	7,393	-9.1%
4. BMW i3	5,071	4,923	3.0%
5. VW e-Golf	3,804	6,473	-41.2%
6. Kia Soul	1,857	1,337	38.9%
7. Mercedes B class	1,587	1,249	27.1%
8. VW e-Up	1,385	1,654	-16.3%
9. Peugeot iOn	1,000	575	73.9%
10. Citroen C-Zero	779	431	80.7%
Segment total	46,904	43,865	6.8%

SMALL SUV & CROSSOVER

	2016	2015	change
1. Renault Captur	118,887	107,994	10.1%
2. Peugeot 2008	95,979	85,250	12.6%
3. Opel/Vauxhall Mokka	89,142	87,409	2.0%
4. Dacia Duster	74,728	70,024	6.7%
5. Fiat 500X	60,962	30,440	–
6. Nissan Juke	54,274	55,505	-2.2%
7. Suzuki Vitara	41,750	15,398	–
8. Jeep Renegade	40,447	27,603	46.5%
9. Ford EcoSport	30,317	18,295	65.7%
10. Mazda CX-3	27,992	3,176	–
Segment total	679,404	532,389	27.6%

COMPACT SUV & CROSSOVER

	2016	2015	change
1. Nissan Qashqai	126,032	125,496	0.4%
2. Kia Sportage	77,831	57,398	35.6%
3. Hyundai Tucson	77,221	110	–
4. VW Tiguan	72,841	75,804	-3.9%
5. Renault Kadjar	70,942	7,138	–
6. Ford Kuga	63,519	52,049	22.0%
7. Toyota RAV4	33,644	31,723	6.1%
8. Skoda Yeti	32,999	33,996	-2.9%
9. Nissan X-Trail	32,819	20,532	59.8%
10. Mazda CX-5	29,431	29,527	-0.3%
Segment total	722,332	603,168	19.8%

LARGE SUV & CROSSOVER

	2016	2015	change
1. VW Touareg	9,639	10,817	-10.9%
2. Hyundai Santa Fe	7,804	8,783	-11.1%
3. Jeep Cherokee	5,617	7,095	-20.8%
4. Toyota Land Cruiser	3,158	3,080	2.5%
5. Mitsubishi Pajero/Montero/Shogun	2,954	2,807	5.2%
6. Fiat Freemont	2,676	7,370	-63.7%
7. Ford Edge	1,825	4	–
8. SsangYong Rexton	1,162	1,125	3.3%
9. Mazda CX-9	145	602	75.9%
10. Dodge Durango	95	63	50.8%
Segment total	35,194	42,521	-17.2%

ENTRY PREMIUM

	2016	2015	change
1. Mini*	69,402	71,136	-2.4%
2. Audi A1	53,401	46,686	14.4%
3. Lancia/Chrysler Ypsilon	40,168	34,105	17.8%
4. Alfa Romeo Mito	6,608	7,257	-8.9%
5. Lancia Musa	4	3	33.3%
6. Aston Martin Cygnet	0	–	–
Segment total	169,583	159,187	6.5%

*Includes hatch, Clubman, Cabrio, Roadster and Coupe

COMPACT PREMIUM

	2016	2015	change
1. Audi A3	98,786	99,608	-0.8%
2. Mercedes A class	73,671	60,830	21.1%
3. BMW 1 series	66,154	63,970	3.4%
4. Mercedes B class	37,757	42,251	-10.6%
5. Volvo V40	37,235	38,995	-4.5%
6. BMW 2-series Active Tourer	33,961	32,747	3.7%
7. Mercedes CLA	32,325	27,394	18.0%
8. Alfa Romeo Giulietta	24,097	23,269	3.6%
9. BMW 2-series Gran Tourer	22,583	2,970	–
10. Mini Countryman/Paceman	20,446	23,822	-14.2%
Segment total	468,681	420,906	11.4%

MIDSIZE PREMIUM

	2016	2015	change
1. Audi A4	85,467	66,116	29.3%
2. BMW 3 series	75,434	73,670	2.4%
3. Mercedes C class	74,998	85,619	-12.4%
4. Volvo V60	22,094	21,894	0.9%
5. BMW 4-series Gran Coupe	19,321	17,006	13.6%
6. Jaguar XE	14,120	2,465	–
7. Volvo S60	4,694	5,037	-6.8%
8. Lexus IS	3,360	4,088	-17.8%
9. Alfa Romeo Giulia	1,663	–	–
10. Infiniti Q50	1,379	1,592	-13.4%
Segment total	302,798	277,808	9.0%

LARGE PREMIUM

	2016	2015	change
1. Audi A6	50,671	49,536	2.3%
2. Mercedes E class	42,930	36,075	19.0%
3. BMW 5 series	41,893	46,022	-9.0%
4. Volvo V70/XC70	26,389	24,491	7.7%
5. Audi A5/S5/RS5 Sportback	14,608	15,808	-7.6%
6. Jaguar XF	8,912	9,755	-8.6%
7. Mercedes CLS	4,564	6,921	-34.1%
8. Maserati Ghibli	2,502	2,607	-4.0%
9. Lexus GS	1,104	874	26.3%
10. Volvo S80	784	1,320	-40.6%
Segment total	194,735	193,565	0.6%

UPPER PREMIUM

	2016	2015	change
1. Mercedes S class	7,449	7,431	0.2%
2. BMW 7 series	7,064	2,300	—
3. Audi A7	5,125	5,964	-14.1%
4. Audi A8	3,161	3,668	-13.8%
5. BMW 6-series Gran Coupe	1,708	2,305	-25.9%
6. Porsche Panamera	1,225	2,303	-46.8%
7. Jaguar XJ	1,108	885	25.2%
8. Infiniti Q70	189	296	-36.1%
9. VW Phaeton	146	848	-82.8%
10. Lexus LS	35	81	-56.8%
Segment total	27,227	26,110	4.3%

PREMIUM COUPE

	2016	2015	change
1. Mercedes C class	13,442	5,373	—
2. BMW 4 series	10,105	12,421	-18.6%
3. Audi TT	8,893	9,282	-4.2%
4. BMW 2 series	8,614	6,216	38.6%
5. Porsche 911	6,357	5,253	21.0%
6. Audi A5	3,668	4,494	-18.4%
7. Mercedes E class	2,660	3,867	-31.2%
8. Porsche Cayman	2,411	1,660	45.2%
9. Mercedes-AMG GT	1,620	1,193	35.8%
10. Jaguar F-Type	1,610	1,655	-2.7%
Segment total	65,031	57,229	13.6%

PREMIUM CONVERTIBLE & ROADSTER

	2016	2015	change
1. BMW 2 series	9,229	6,194	49.0%
2. BMW 4 series	8,037	9,920	-19.0%
3. Audi A5	6,399	4,790	33.6%
4. Audi A3	5,720	8,909	-35.8%
5. Mercedes E class	4,258	4,773	-10.8%
6. Audi TT	3,583	2,702	32.6%
7. Porsche 911	3,237	2,813	15.1%
8. Porsche Boxster	2,431	2,482	-2.1%
9. Mercedes SLK	2,017	6,534	-69.1%
10. BMW Z4	1,953	2,717	-28.1%
Segment total	51,630	55,766	-7.4%

PREMIUM COMPACT SUV & CROSSOVER

	2016	2015	change
1. Audi Q3	51,418	43,636	17.8%
2. BMW X1	47,471	22,400	—
3. Range Rover Evoque	34,807	30,797	13.0%
4. Mercedes GLA	33,325	30,478	9.3%
5. Infiniti Q30	4,330	7	—
6. Alpina XD3	78	85	-8.2%
7. Infiniti QX30	64	—	—
8. Land Rover Freelander	24	306	-92.2%
9. Infiniti EX	0	1	—
Segment total	171,517	127,710	34.3%

PREMIUM LARGE SUV & CROSSOVER

	2016	2015	change
1. BMW X5	19,827	19,369	2.4%
2. Volvo XC90	19,162	4,494	—
3. Audi Q7	17,313	6,028	—
4. Land Rover Range Rover Sport	15,582	15,622	-0.3%
5. Mercedes GLE	13,352	115	—
6. Porsche Cayenne	8,589	10,075	-14.7%
7. Land Rover Discovery	7,771	6,747	15.2%
8. Land Rover Range Rover	7,451	7,953	-6.3%
9. Jeep Grand Cherokee	6,870	6,655	+3.2%
10. BMW X6	6,772	7,841	-13.6%
Segment total	139,437	102,013	36.7%

PREMIUM MIDSIZE SUV & CROSSOVER

	2016	2015	change
1. Volvo XC60	38,942	38,829	0.3%
2. Mercedes GLC	34,314	50	—
3. Audi Q5	33,624	32,812	2.5%
4. Land Rover Discovery Sport	26,695	15,378	73.6%
5. BMW X3	24,525	23,181	5.8%
6. BMW X4	13,049	12,918	1.0%
7. Porsche Macan	12,219	11,929	2.4%
8. Lexus NX	8,644	7,176	20.5%
9. Jaguar F-Pace	5,238	0	—
10. Mercedes GLK	297	12,148	-97.6%
Segment total	197,861	154,517	28.1%

EXOTIC

	2016	2015	change
1. Bentley Continental GT/GTC	917	836	+9.7%
2. Audi R8	899	629	42.9%
3. Ferrari 488	824	0	—
4. Ferrari California	467	557	-16.2%
5. Maserati Quattroporte	397	460	-13.7%
6. Bentley Bentayga	387	0	—
7. Aston Martin V8/V12 Vantage	376	399	-5.8%
8. Lamborghini Huracan	304	338	-10.1%
9. Bentley Flying Spur	284	298	-4.7%
10. Ferrari F12	245	186	31.7%
Segment total	6,689	5,826	14.8%