TOP 10 SELLERS BY SEGMENT

Minicar

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	Fiat Panda	97.587	91.111	6.476	7,1%
2	Toyota Aygo X	74.482	63.248	11.234	17,8%
3	Fiat 500	59.504	84.351	-24.847	-29,5%
4	Hyundai i10	52.709	48.494	4.215	8,7%
5	Kia Picanto	48.473	55.987	-7.514	-13,4%
6	Suzuki Ignis	29.719	24.008	5.711	23,8%
7	Fiat 500e	24.962	47.103	-22.141	-47,0%
8	Renault Twingo	24.142	23.137	1.005	4,3%
9	Dacia Spring	12.173	42.876	-30.703	-71,6%
10	smart fortwo	5.630	13.854	-8.224	-59,4%
	TOTAL	**440.678**	**527.248**	**-86.570**	**-16,4%**

Small

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	Dacia Sandero	203.474	174.825	28.649	16,4%
2	Renault Clio	162.021	150.622	11.399	7,6%
3	Peugeot 208	146.511	157.509	-10.998	-7,0%
4	Toyota Yaris	133.668	122.457	11.211	9,2%
5	Citroen C3	128.771	108.336	20.435	18,9%
6	Opel Corsa	124.376	148.234	-23.858	-16,1%
7	VW Polo	105.491	97.878	7.613	7,8%
8	Skoda Fabia	77.756	62.352	15.404	24,7%
9	SEAT Ibiza	67.530	48.834	18.696	38,3%
10	Hyundai i20	59.618	52.770	6.848	13,0%
	TOTAL	**1.358.740**	**1.321.400**	**37.340**	**2,8%**

Compact

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	VW Golf	165.370	137.982	27.388	19,8%
2	Skoda Octavia	140.578	122.879	17.699	14,4%
3	Toyota Corolla/ Corolla TS	98.758	97.109	1.649	1,7%
4	Peugeot 308	69.447	70.124	-677	-1,0%
5	Ford Focus	67.680	81.090	-13.410	-16,5%
6	Opel Astra	63.975	42.182	21.793	51,7%
7	Kia Niro	57.846	54.227	3.619	6,7%
8	Kia Ceed	49.244	52.978	-3.734	-7,0%
9	Citroen C4	48.288	45.467	2.821	6,2%
10	MG 4	42.874	50.352	-7.478	-14,9%
	TOTAL	**1.164.239**	**1.135.338**	**28.901**	**2,5%**

Midsize

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	Tesla Model 3	85.974	63.901	22.073	34,5%
2	VW Passat	54.611	55.778	-1.167	-2,1%
3	Skoda Superb	38.538	38.352	186	0,5%
4	VW ID.7	16.104	238	15.866	6666,4%
5	Peugeot 408	15.572	15.831	-259	-1,6%
6	Peugeot 508	10.562	10.016	546	5,5%
7	VW Arteon	9.387	17.246	-7.859	-45,6%
8	BYD Seal	7.351	17	7.334	43141,2%
9	Hyundai Ioniq 6	6.887	9.203	-2.316	-25,2%
10	Subaru Outback	6.433	5.366	1.067	19,9%
	TOTAL	**267.018**	**248.758**	**18.260**	**7,3%**

Coupe/Convertible

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	VW T-Roc	9.108	10.828	-1.720	-15,9%
2	Mazda MX-5	5.479	6.089	-610	-10,0%
3	Alpine A110	3.081	2.650	431	16,3%
4	Ford Mustang	2.311	2.626	-315	-12,0%
5	Toyota GR86	1.302	2.229	-927	-41,6%
6	Chevrolet Corvette	490	1.009	-519	-51,4%
7	Subaru BRZ	486	579	-93	-16,1%
8	Toyota Supra	380	752	-372	-49,5%
9	Chevrolet Camaro	133	24	109	454,2%
10	Nissan GT-R	2	2	0	0,0%
	TOTAL	**22.774**	**26.790**	**-4.016**	**-15,0%**

Small SUV & Crossover

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	VW T-Roc	147.695	152.855	-5.160	-3,4%
2	Toyota Yaris Cross	146.448	132.974	13.474	10,1%
3	Dacia Duster	129.700	122.056	7.644	6,3%
4	Peugeot 2008	129.032	120.886	8.146	6,7%
5	Ford Puma	117.986	120.461	-2.475	-2,1%
6	Renault Captur	109.777	108.884	893	0,8%
7	VW T-Cross	85.706	80.318	5.388	6,7%
8	Skoda Kamiq	77.132	67.493	9.639	14,3%
9	Hyundai Kona	75.540	72.801	2.739	3,8%
10	MG ZS	73.456	61.551	11.905	19,3%
	TOTAL	**1.714.809**	**1.640.970**	**73.839**	**4,5%**

Compact SUV & Crossover

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	VW Tiguan	139.991	133.606	6.385	4,8%
2	Kia Sportage	130.812	115.667	15.145	13,1%
3	Hyundai Tucson	117.954	119.500	-1.546	-1,3%
4	Nissan Qashqai	109.639	109.033	606	0,6%
5	Toyota C-HR	88.147	81.144	7.003	8,6%
6	Ford Kuga	80.628	93.107	-12.479	-13,4%
7	Cupra Formentor	73.937	77.349	-3.412	-4,4%
8	Skoda Karoq	73.894	66.212	7.682	11,6%
9	Peugeot 3008	71.774	75.425	-3.651	-4,8%
10	Dacia Jogger	66.957	66.366	591	0,9%
	TOTAL	**1.520.242**	**1.546.319**	**-26.077**	**-1,7%**

Midsize SUV & Crossover

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	Tesla Model Y	155.428	201.197	-45.769	-22,7%
2	Toyota RAV4	65.256	51.658	13.598	26,3%
3	Skoda Kodiaq	65.164	62.380	2.784	4,5%
4	Skoda Enyaq iV	42.454	45.278	-2.824	-6,2%
5	Peugeot 5008	31.188	35.787	-4.599	-12,9%
6	Nissan X-Trail	27.596	19.935	7.661	38,4%
7	Kia EV6	19.985	28.111	-8.126	-28,9%
8	Toyota bZ4X	18.926	13.001	5.925	45,6%
9	Hyundai Ioniq 5	17.849	23.693	-5.844	-24,7%
10	Renault Espace	15.888	3.403	12.485	366,9%
	TOTAL	**530.737**	**550.838**	**-20.101**	**-3,6%**

Large SUV & Crossover

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	Kia Sorento	11.989	12.914	-925	-7,2%
2	VW Touareg	10.624	11.361	-737	-6,5%
3	Kia EV9	8.459	4	8.455	211375,0%
4	Ford Explorer	7.067	1.127	5.940	527,1%
5	Hyundai Santa Fe	5.279	10.100	-4.821	-47,7%
6	BYD Seal U	3.677	0	3.677	0,0%
7	Toyota Highlander	3.231	1.296	1.935	149,3%
8	Jeep Wrangler	2.622	2.914	-292	-10,0%
9	Toyota Land Cruiser	2.559	5.696	-3.137	-55,1%
10	SsangYong Rexton	1.692	2.039	-347	-17,0%
	TOTAL	**62.358**	**54.706**	**7.652**	**14,0%**

Compact Vans

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	VW Caddy	27.745	24.077	3.668	15,2%
2	VW Touran	22.543	22.346	197	0,9%
3	Renault Kangoo	11.948	12.145	-197	-1,6%
4	Toyota Proace City	11.878	8.420	3.458	41,1%
5	Ford Transit Connect	11.592	11.308	284	2,5%
6	Citroen Berlingo	9.144	11.555	-2.411	-20,9%
7	Peugeot Partner	8.563	8.870	-307	-3,5%
8	Mercedes Citan	5.185	8.218	-3.033	-36,9%
9	Opel Combo	4.464	5.013	-549	-11,0%
10	Nissan Townstar	3.540	3.398	142	4,2%
	TOTAL	**118.102**	**122.201**	**-4.099**	**-3,4%**

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TOP 10 SELLERS BY SEGMENT

Midsize Vans

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	VW Transporter	47.440	40.645	6.795	16,7%
2	Mercedes V Class	23.950	23.678	272	1,1%
3	Renault Trafic	20.976	13.287	7.689	57,9%
4	Ford Transit Custom	19.031	21.667	-2.636	-12,2%
5	Mercedes Vito	12.954	12.768	186	1,5%
6	Toyota Proace	9.495	9.215	280	3,0%
7	VW ID. Buzz	7.638	10.244	-2.606	-25,4%
8	Citroen Jumpy	3.901	3.064	837	27,3%
9	Nissan Primastar	2.737	1.514	1.223	80,8%
10	Mercedes EQV	2.358	2.200	158	7,2%
	TOTAL	**155.093**	**150.244**	**4.849**	**3,2%**

Small Premium

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	Volvo EX30	61.171	45	61.126	135835,6%
2	MINI One/Cooper	56.848	71.730	-14.882	-20,7%
3	Audi A1, S1	41.416	54.211	-12.795	-23,6%
4	Lancia Ypsilon	30.069	33.507	-3.438	-10,3%
5	Lexus LBX	15.030	0	15.030	0,0%
6	DS 3	5.624	7.749	-2.125	-27,4%
7	Alfa Romeo Junior	694	0	694	0,0%
8	MINI Aceman	209	0	209	0,0%
	TOTAL	**211.061**	**167.242**	**43.819**	**26,2%**

Compact Premium

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	Audi A3, S3	92.774	90.608	2.166	2,4%
2	BMW 1 Series	64.265	62.555	1.710	2,7%
3	Mercedes A Class	57.960	62.042	-4.082	-6,6%
4	Mercedes CLA	40.094	44.985	-4.891	-10,9%
5	BMW 2 Series Active Tourer	19.398	27.119	-7.721	-28,5%
6	BMW 2 Series	13.595	15.161	-1.566	-10,3%
7	Mercedes B Class	11.756	13.562	-1.806	-13,3%
8	Volvo EC40	10.418	14.991	-4.573	-30,5%
9	DS 4	9.119	15.129	-6.010	-39,7%
10	MINI Clubman	3.391	7.896	-4.505	-57,1%
	TOTAL	**322.821**	**354.638**	**-31.817**	**-9,0%**

Midsize Premium

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	BMW 3 Series	71.498	61.937	9.561	15,4%
2	Audi A4, S4	55.014	51.336	3.678	7,2%
3	Mercedes C Class	43.686	57.378	-13.692	-23,9%
4	BMW i4	34.756	29.826	4.930	16,5%
5	Volvo S60 / V60	22.915	17.279	5.636	32,6%
6	Polestar 2	18.009	28.283	-10.274	-36,3%
7	Audi A5, S5	12.071	15.104	-3.033	-20,1%
8	BMW 4 Series	10.723	13.134	-2.411	-18,4%
9	Alfa Romeo Giulia	3.287	3.851	-564	-14,6%
10	Zeekr 001	873	48	825	1718,8%
	TOTAL	**274.291**	**280.575**	**-6.284**	**-2,2%**

Large Premium

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	Audi A6, S6	33.090	40.620	-7.530	-18,5%
2	Mercedes E Class	32.863	21.952	10.911	49,7%
3	BMW 5 Series	28.506	33.855	-5.349	-15,8%
4	BMW i5	14.937	877	14.060	1603,2%
5	Mercedes EQE	9.570	11.314	-1.744	-15,4%
6	Volvo S90 / V90	6.090	8.058	-1.968	-24,4%
7	Lexus ES	3.603	4.827	-1.224	-25,4%
8	Audi A7, S7	2.735	3.117	-382	-12,3%
9	Jaguar XF	977	1.041	-64	-6,1%
10	Mercedes CLS	243	1.408	-1.165	-82,7%
	TOTAL	**132.824**	**127.374**	**5.450**	**4,3%**

Luxury Sedan

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	Porsche Taycan	6.598	14.118	-7.520	-53,3%
2	Mercedes S Class	5.481	7.998	-2.517	-31,5%
3	BMW 7 Series	3.895	3.644	251	6,9%
4	Porsche Panamera	3.804	3.963	-159	-4,0%
5	Audi e-tron GT	2.657	4.364	-1.707	-39,1%
6	Mercedes EQS	2.002	3.080	-1.078	-35,0%
7	Audi A8, S8	1.968	2.723	-755	-27,7%
8	BMW i7	1.790	1.806	-16	-0,9%
9	Mercedes AMG GT 4 Door	1.067	1.815	-748	-41,2%
10	BMW 8 Series	967	1.697	-730	-43,0%
	TOTAL	**32.094**	**47.625**	**-15.531**	**-32,6%**

Premium Coupe

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	BMW 2 Series	12.313	8.275	4.038	48,8%
2	Porsche 911	10.047	10.926	-879	-8,0%
3	Mercedes CLE	8.358	217	8.141	3751,6%
4	BMW 4 Series	5.599	8.464	-2.865	-33,8%
5	Porsche 718 Cayman	2.539	3.110	-571	-18,4%
6	Audi A5, S5	1.349	2.152	-803	-37,3%
7	Jaguar F-Type	851	818	33	4,0%
8	Audi TT	779	3.431	-2.652	-77,3%
9	Lotus Emira	768	1.439	-671	-46,6%
10	BMW 8 Series	480	750	-270	-36,0%
	TOTAL	**44.064**	**44.443**	**-379**	**-0,9%**

Premium Convertible

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	MINI One/Cooper	11.614	18.632	-7.018	-37,7%
2	Porsche 911	6.718	7.535	-817	-10,8%
3	BMW 4 Series	6.176	7.812	-1.636	-20,9%
4	BMW Z4	4.711	5.210	-499	-9,6%
5	Porsche 718 Boxster	4.142	2.328	1.814	77,9%
6	Audi A5, S5	3.975	2.870	1.105	38,5%
7	Mercedes CLE	3.452	116	3.336	2875,9%
8	Mercedes SL	1.782	4.085	-2.303	-56,4%
9	BMW 8 Series	664	845	-181	-21,4%
10	Audi TT	627	1.523	-896	-58,8%
	TOTAL	**44.741**	**55.750**	**-11.009**	**-19,7%**

Premium Compact SUV & Crossover

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	BMW X1	84.051	63.287	20.764	32,8%
2	Mercedes GLA	51.300	39.796	11.504	28,9%
3	Volvo XC40	50.364	51.202	-838	-1,6%
4	Audi Q2	43.470	45.351	-1.881	-4,1%
5	Audi Q3	40.720	36.986	3.734	10,1%
6	Audi Q3 Sportback	39.900	43.003	-3.103	-7,2%
7	BMW iX1	38.688	28.050	10.638	37,9%
8	MINI Countryman	32.142	36.602	-4.460	-12,2%
9	Volvo EX40	32.071	35.914	-3.843	-10,7%
10	Mercedes EQA	30.018	28.354	1.664	5,9%
	TOTAL	**579.188**	**526.849**	**52.339**	**9,9%**

Premium Midsize SUV & Crossover

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	Mercedes GLC	70.103	66.548	3.555	5,3%
2	Volvo XC60	65.057	56.176	8.881	15,8%
3	BMW X3	42.202	43.784	-1.582	-3,6%
4	Audi Q4 e-tron	35.935	34.052	1.883	5,5%
5	Audi Q5	27.556	35.024	-7.468	-21,3%
6	Lexus NX	17.770	16.748	1.022	6,1%
7	Porsche Macan	16.822	18.752	-1.930	-10,3%
8	Audi Q4 e-tron Sportback	16.172	15.064	1.108	7,4%
9	Audi Q5 Sportback	15.545	22.843	-7.298	-31,9%
10	DS 7	14.023	15.782	-1.759	-11,1%
	TOTAL	**407.014**	**428.308**	**-21.294**	**-5,0%**

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TOP 10 SELLERS BY SEGMENT

Premium Large SUV & Crossover

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	BMW X5	32.637	32.054	583	1,8%
2	Mercedes GLE	30.843	27.552	3.291	11,9%
3	Porsche Cayenne	26.786	14.530	12.256	84,3%
4	Volvo XC90	26.438	21.284	5.154	24,2%
5	Land Rover Range Rover Sport	21.834	17.849	3.985	22,3%
6	Land Rover Defender	18.578	18.931	-353	-1,9%
7	Land Rover Range Rover	13.479	10.638	2.841	26,7%
8	Audi Q8	11.261	14.700	-3.439	-23,4%
9	BMW iX	11.103	12.071	-968	-8,0%
10	Mercedes EQE SUV	9.518	3.353	6.165	183,9%
	TOTAL	**260.822**	**226.953**	**33.869**	**14,9%**

Exotic

Rank	Model	YTD 24 ⇩	YTD 23	Δ	Δ %
1	BMW XM	2.814	2.219	595	26,8%
2	Lamborghini Urus	1.550	1.501	49	3,3%
3	Lamborghini Huracan	1.054	854	200	23,4%
4	Mercedes AMG GT	979	110	869	790,0%
5	Ferrari Purosangue	951	35	916	2617,1%
6	Aston Martin DB12	851	22	829	3768,2%
7	Ferrari 296 GTS	839	300	539	179,7%
8	Audi R8	764	417	347	83,2%
9	Ferrari Roma	744	575	169	29,4%
10	Bentley Bentayga	736	1.100	-364	-33,1%
	TOTAL	**17.330**	**15.177**	**2.153**	**14,2%**

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