

TOP 10 SELLERS BY SEGMENT

Minicar

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Fiat Panda	125,786	125,763	23	0.0%
2	Fiat 500	104,521	107,293	-2,772	-2.6%
3	Toyota Aygo X	85,847	69,389	16,458	23.7%
4	Kia Picanto	68,046	52,512	15,534	29.6%
5	Hyundai i10	63,019	54,596	8,423	15.4%
6	Fiat New 500	62,624	66,217	-3,593	-5.4%
7	Dacia Spring	59,276	48,671	10,605	21.8%
8	VW Up	35,918	39,293	-3,375	-8.6%
9	Suzuki Ignis	33,068	21,090	11,978	56.8%
10	Renault Twingo	33,033	42,686	-9,653	-22.6%
TOTAL		698,423	676,526	21,897	3.2%

Compact

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Golf	184,279	177,386	6,893	3.9%
2	Skoda Octavia	161,784	112,776	49,008	43.5%
3	Toyota Corolla/ Corolla TS	132,451	129,840	2,611	2.0%
4	Ford Focus	100,666	78,902	21,764	27.6%
5	Peugeot 308	93,070	88,781	4,289	4.8%
6	MG 4	72,187	7,454	64,733	868.4%
7	Kia Niro	71,123	80,922	-9,799	-12.1%
8	Kia Ceed	69,838	68,481	1,357	2.0%
9	VW ID.3	63,425	53,086	10,339	19.5%
10	Citroen C4	59,405	63,431	-4,026	-6.3%
TOTAL		1,508,061	1,329,249	178,812	13.5%

Coupe/Convertible

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW T-Roc	12,384	12,854	-470	-3.7%
2	Mazda MX-5	7,141	5,219	1,922	36.8%
3	Alpine A110	4,019	3,286	733	22.3%
4	Toyota GR86	3,593	975	2,618	268.5%
5	Ford Mustang	2,905	3,896	-991	-25.4%
6	Toyota Supra	911	818	93	11.4%
7	Subaru BRZ	850	8	842	10525.0%
8	Chevrolet Camaro	32	60	-28	-46.7%
9	Nissan 370Z	4	1	3	300.0%
10	Fiat 124	1	3	-2	-66.7%
TOTAL		31,840	27,120	4,720	17.4%

Compact SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Tiguan	174,267	149,023	25,244	16.9%
2	Hyundai Tucson	158,831	150,728	8,103	5.4%
3	Kia Sportage	152,342	137,378	14,964	10.9%
4	Nissan Qashqai	145,476	115,980	29,496	25.4%
5	Ford Kuga	123,422	127,067	-3,645	-2.9%
6	Toyota C-HR	104,143	99,568	4,575	4.6%
7	Cupra Formentor	100,964	87,253	13,711	15.7%
8	Peugeot 3008	95,334	105,539	-10,205	-9.7%
9	Dacia Jogger	88,347	54,209	34,138	63.0%
10	Skoda Karoq	86,520	70,600	15,920	22.5%
TOTAL		1,904,669	1,635,568	269,101	16.5%

Compact Vans

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Caddy	31,226	29,930	1,296	4.3%
2	VW Touran	30,474	21,870	8,604	39.3%
3	Renault Kangoo	16,929	13,517	3,412	25.2%
4	Ford Transit Connect	14,486	10,214	4,272	41.8%
5	Citroen Berlingo	13,121	15,316	-2,195	-14.3%
6	Mercedes Citan	10,702	6,058	4,644	76.7%
7	Toyota Proace City	10,453	10,396	57	0.5%
8	Peugeot Partner	9,981	15,773	-5,792	-36.7%
9	Renault Scenic	6,452	9,471	-3,019	-31.9%
10	Opel Combo	5,722	10,495	-4,773	-45.5%
TOTAL		155,728	171,815	-16,087	-9.4%

Small

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Dacia Sandero	235,893	200,736	35,157	17.5%
2	Renault Clio	202,942	143,293	59,649	41.6%
3	Peugeot 208	194,376	206,986	-12,610	-6.1%
4	Opel Corsa	188,662	163,861	24,801	15.1%
5	Toyota Yaris	158,838	175,562	-16,724	-9.5%
6	Citroen C3	146,008	143,467	2,541	1.8%
7	VW Polo	139,761	113,567	26,194	23.1%
8	Skoda Fabia	83,316	86,192	-2,876	-3.3%
9	Ford Fiesta	71,827	72,683	-856	-1.2%
10	Hyundai i20	68,653	60,868	7,785	12.8%
TOTAL		1,730,015	1,625,918	104,097	6.4%

Midsize

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Passat	73,129	66,545	6,584	9.9%
2	Skoda Superb	50,510	44,993	5,517	12.3%
3	VW Arteon	23,317	25,190	-1,873	-7.4%
4	Peugeot 408	20,357	1,103	19,254	1745.6%
5	Hyundai Ioniq 6	12,530	17	12,513	73605.9%
6	Peugeot 508	12,435	14,260	-1,825	-12.8%
7	Citroen C5 X	11,924	10,468	1,456	13.9%
8	Toyota Camry	7,676	6,117	1,559	25.5%
9	Subaru Outback	7,570	5,653	1,917	33.9%
10	Mazda 6	7,290	4,613	2,677	58.0%
TOTAL		236,133	201,920	34,213	16.9%

Small SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW T-Roc	194,054	168,055	25,999	15.5%
2	Toyota Yaris Cross	176,685	136,959	39,726	29.0%
3	Ford Puma	159,778	136,976	22,802	16.6%
4	Peugeot 2008	158,571	140,826	17,745	12.6%
5	Dacia Duster	156,556	149,323	7,233	4.8%
6	Renault Captur	145,078	135,066	10,012	7.4%
7	VW T-Cross	106,264	111,027	-4,763	-4.3%
8	Opel Mokka	104,489	97,288	7,201	7.4%
9	Hyundai Kona	96,355	99,504	-3,149	-3.2%
10	Skoda Kamiq	90,892	71,328	19,564	27.4%
TOTAL		2,159,427	1,887,280	272,147	14.4%

Midsize/Large SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW ID.4	85,268	67,618	17,650	26.1%
2	Skoda Kodiaq	81,955	66,749	15,206	22.8%
3	Toyota RAV4	72,104	87,712	-15,608	-17.8%
4	Skoda Enyaq iV	67,395	49,405	17,990	36.4%
5	Peugeot 5008	44,391	37,245	7,146	19.2%
6	Kia EV6	35,091	29,052	6,039	20.8%
7	Hyundai Ioniq 5	31,210	37,641	-6,431	-17.1%
8	Nissan X-Trail	28,341	3,780	24,561	649.8%
9	Mazda CX-60	27,917	12,327	15,590	126.5%
10	VW ID.5	24,695	21,007	3,688	17.6%
TOTAL		666,724	535,316	131,408	24.5%

Midsize Vans

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Transporter	52,452	57,058	-4,606	-8.1%
2	Mercedes V Class	31,069	30,994	75	0.2%
3	Ford Transit Custom	27,343	26,256	1,087	4.1%
4	Renault Trafic	18,570	12,651	5,919	46.8%
5	Mercedes Vito	17,266	14,689	2,577	17.5%
6	VW ID. Buzz	14,794	3,418	11,376	332.8%
7	Toyota Proace	12,127	12,966	-839	-6.5%
8	Ford S-MAX	4,783	7,792	-3,009	-38.6%
9	Citroen Jumpy	3,745	5,234	-1,489	-28.4%
10	Ford Galaxy	3,606	5,633	-2,027	-36.0%
TOTAL		196,067	197,699	-1,632	-0.8%

TOP 10 SELLERS BY SEGMENT

Small Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	MINI One/Cooper	102,280	98,750	3,530	3.6%
2	Audi A1, S1	67,512	51,529	15,983	31.0%
3	Lancia Ypsilon	44,745	41,011	3,734	9.1%
4	DS 3	9,416	13,533	-4,117	-30.4%
5	Volvo EX30	663	0	663	0.0%
TOTAL		224,616	204,823	19,793	9.7%

Midsize Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Tesla Model 3	99,552	92,107	7,445	8.1%
2	BMW 3 Series	85,305	86,707	-1,402	-1.6%
3	Mercedes C Class	74,217	66,369	7,848	11.8%
4	Audi A4, S4	68,808	54,986	13,822	25.1%
5	BMW i4	48,653	25,289	23,364	92.4%
6	Polestar 2	35,955	32,184	3,771	11.7%
7	Volvo S60 / V60	24,317	25,470	-1,153	-4.5%
8	Audi A5, S5	19,354	16,940	2,414	14.3%
9	BMW 4 Series	16,502	16,567	-65	-0.4%
10	Alfa Romeo Giulia	5,172	5,395	-223	-4.1%
TOTAL		481,282	424,275	57,007	13.4%

Luxury Sedan

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Porsche Taycan	19,934	18,396	1,538	8.4%
2	Mercedes S Class	9,974	10,665	-691	-6.5%
3	Audi e-tron GT	6,056	6,539	-483	-7.4%
4	Tesla Model S	5,611	2,089	3,522	168.6%
5	Porsche Panamera	5,272	5,359	-87	-1.6%
6	BMW 7 Series	4,903	4,332	571	13.2%
7	Audi A8, S8	3,903	3,240	663	20.5%
8	Mercedes EQS	3,793	6,893	-3,100	-45.0%
9	BMW i7	2,516	943	1,573	166.8%
10	Mercedes AMG GT 4 Door	2,157	2,001	156	7.8%
TOTAL		69,430	65,826	3,604	5.5%

Premium Convertible

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	MINI One/Cooper	23,746	16,736	7,010	41.9%
2	Porsche 911	8,939	7,756	1,183	15.3%
3	BMW 4 Series	8,838	10,389	-1,551	-14.9%
4	BMW Z4	5,838	6,450	-612	-9.5%
5	Mercedes SL	4,566	2,318	2,248	97.0%
6	Audi A5, S5	3,715	3,644	71	1.9%
7	Porsche 718 Boxster	3,012	2,471	541	21.9%
8	Mercedes C Class	2,519	2,735	-216	-7.9%
9	Mercedes E Class	2,332	2,353	-21	-0.9%
10	Audi TT	2,101	1,521	580	38.1%
TOTAL		68,083	58,909	9,174	15.6%

Premium Midsize SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Tesla Model Y	254,822	137,608	117,214	85.2%
2	Mercedes GLC	91,259	69,217	22,042	31.8%
3	Volvo XC60	81,817	65,666	16,151	24.6%
4	BMW X3	61,682	61,983	-301	-0.5%
5	Audi Q4 e-tron	47,474	28,806	18,668	64.8%
6	Audi Q5	44,627	35,317	9,310	26.4%
7	Audi Q5 Sportback	28,139	28,060	79	0.3%
8	BMW iX3	25,601	21,979	3,622	16.5%
9	Porsche Macan	24,349	21,785	2,564	11.8%
10	Lexus NX	23,034	14,454	8,580	59.4%
TOTAL		842,612	641,311	201,301	31.4%

Compact Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Audi A3, S3	124,444	105,783	18,661	17.6%
2	BMW 1 Series	86,585	66,501	20,084	30.2%
3	Mercedes A Class	83,108	92,124	-9,016	-9.8%
4	Mercedes CLA	57,792	52,396	5,396	10.3%
5	BMW 2 Series Active Tourer	36,957	20,687	16,270	78.6%
6	Volvo C40	21,148	16,346	4,802	29.4%
7	BMW 2 Series	18,365	18,777	-412	-2.2%
8	Mercedes B Class	18,109	23,072	-4,963	-21.5%
9	DS 4	18,097	16,074	2,023	12.6%
10	MINI Clubman	10,403	12,010	-1,607	-13.4%
TOTAL		475,620	449,468	26,152	5.8%

Large Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Audi A6, S6	54,290	46,775	7,515	16.1%
2	BMW 5 Series	42,178	53,531	-11,353	-21.2%
3	Mercedes E Class	29,967	35,909	-5,942	-16.5%
4	Mercedes EQE	15,753	8,618	7,135	82.8%
5	Volvo S90 / V90	11,153	12,231	-1,078	-8.8%
6	Lexus ES	6,536	3,612	2,924	81.0%
7	Audi A7, S7	4,576	3,513	1,063	30.3%
8	BMW i5	3,872	152	3,720	2447.4%
9	Mercedes CLS	1,552	2,231	-679	-30.4%
10	Jaguar XF	1,310	558	752	134.8%
TOTAL		171,573	168,025	3,548	2.1%

Premium Coupe

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Porsche 911	14,240	10,884	3,356	30.8%
2	BMW 2 Series	12,468	8,066	4,402	54.6%
3	BMW 4 Series	10,179	13,849	-3,670	-26.5%
4	Audi TT	4,664	4,434	230	5.2%
5	Porsche 718 Cayman	3,612	2,647	965	36.5%
6	Audi A5, S5	2,630	2,430	200	8.2%
7	Mercedes C Class	2,614	2,800	-186	-6.6%
8	Mercedes E Class	2,421	2,672	-251	-9.4%
9	Mercedes CLE	1,750	159	1,591	1000.6%
10	Lotus Emira	1,589	154	1,435	931.8%
TOTAL		59,081	51,359	7,722	15.0%

Premium Compact SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Volvo XC40	117,701	99,348	18,353	18.5%
2	BMW X1	89,938	68,210	21,728	31.9%
3	Audi Q2	60,889	48,967	11,922	24.3%
4	Mercedes GLA	60,753	52,928	7,825	14.8%
5	Audi Q3 Sportback	55,410	47,513	7,897	16.6%
6	MINI Countryman	48,737	43,933	4,804	10.9%
7	Audi Q3	47,778	52,364	-4,586	-8.8%
8	BMW iX1	45,429	1,854	43,575	2350.3%
9	Mercedes EQA	38,109	24,085	14,024	58.2%
10	Alfa Romeo Tonale	32,777	11,476	21,301	185.6%
TOTAL		720,302	565,194	155,108	27.4%

Premium Large SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	BMW X5	43,696	49,323	-5,627	-11.4%
2	Mercedes GLE	37,256	46,264	-9,008	-19.5%
3	Volvo XC90	29,935	26,888	3,047	11.3%
4	Land Rover Defender	24,831	17,783	7,048	39.6%
5	Land Rover Range Rover Sport	23,733	11,531	12,202	105.8%
6	Audi Q8	20,054	13,079	6,975	53.3%
7	Porsche Cayenne	19,852	18,167	1,685	9.3%
8	BMW iX	17,472	24,420	-6,948	-28.5%
9	Audi Q7	15,685	11,975	3,710	31.0%
10	Land Rover Range Rover	13,934	7,850	6,084	77.5%
TOTAL		316,941	273,257	43,684	16.0%

TOP 10 SELLERS BY SEGMENT

Exotic

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	BMW XM	3,133	45	3,088	6862.2%
2	Lamborghini Urus	1,908	1,453	455	31.3%
3	Bentley Bentayga	1,325	1,480	-155	-10.5%
4	Lamborghini Huracan	1,047	871	176	20.2%
5	Ferrari 296 GTB	1,015	468	547	116.9%
6	Aston Martin DBX	991	743	248	33.4%
7	Ferrari SF90	787	696	91	13.1%
8	Ferrari Roma	733	1,024	-291	-28.4%
9	Ferrari 812 GTS	729	696	33	4.7%
10	Bentley Continental GT	725	874	-149	-17.0%
TOTAL		19,221	16,514	2,707	16.4%