TOP 10 SELLERS BY SEGMENT

Minicar

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	Fiat Panda	117,188	115,741	1,447	1.3%
2	Fiat 500	99,056	99,123	-67	-0.1%
3	Toyota Aygo X	78,335	62,097	16,238	26.1%
4	Kia Picanto	65,323	48,626	16,697	34.3%
5	Hyundai i10	58,378	50,595	7,783	15.4%
6	Fiat New 500	56,288	57,833	-1,545	-2.7%
7	Dacia Spring	54,057	39,001	15,056	38.6%
8	VW Up	32,920	35,850	-2,930	-8.2%
9	Suzuki Ignis	30,732	19,575	11,157	57.0%
10	Renault Twingo	29,284	37,693	-8,409	-22.3%
	TOTAL	**646,518**	**611,495**	**35,023**	**5.7%**

Small

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	Dacia Sandero	217,244	181,987	35,257	19.4%
2	Peugeot 208	184,105	194,959	-10,854	-5.6%
3	Renault Clio	181,675	126,294	55,381	43.9%
4	Opel Corsa	176,512	150,820	25,692	17.0%
5	Toyota Yaris	146,130	158,759	-12,629	-8.0%
6	Citroen C3	135,860	133,871	1,989	1.5%
7	VW Polo	125,766	106,105	19,661	18.5%
8	Skoda Fabia	77,116	79,324	-2,208	-2.8%
9	Ford Fiesta	67,267	67,597	-330	-0.5%
10	Hyundai i20	63,084	56,547	6,537	11.6%
	TOTAL	**1,596,331**	**1,494,569**	**101,762**	**6.8%**

Compact

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	VW Golf	166,304	164,940	1,364	0.8%
2	Skoda Octavia	149,399	105,257	44,142	41.9%
3	Toyota Corolla/ Corolla TS	120,582	121,207	-625	-0.5%
4	Ford Focus	95,155	72,667	22,488	30.9%
5	Peugeot 308	86,999	82,328	4,671	5.7%
6	Kia Niro	66,358	73,776	-7,418	-10.1%
7	Kia Ceed	65,111	64,136	975	1.5%
8	MG 4	63,019	4,114	58,905	1431.8%
9	VW ID.3	58,737	41,575	17,162	41.3%
10	Citroen C4	55,501	60,037	-4,536	-7.6%
	TOTAL	**1,385,649**	**1,208,079**	**177,570**	**14.7%**

Midsize

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	VW Passat	67,697	61,641	6,056	9.8%
2	Skoda Superb	46,659	40,312	6,347	15.7%
3	VW Arteon	20,717	23,009	-2,292	-10.0%
4	Peugeot 408	19,056	557	18,499	3321.2%
5	Peugeot 508	11,803	13,297	-1,494	-11.2%
6	Citroen C5 X	11,705	8,887	2,818	31.7%
7	Hyundai Ioniq 6	11,322	9	11,313	125700.0%
8	Toyota Camry	7,086	5,644	1,442	25.5%
9	Subaru Outback	6,705	5,049	1,656	32.8%
10	Mazda 6	6,680	4,156	2,524	60.7%
	TOTAL	**217,880**	**184,514**	**33,366**	**18.1%**

Coupe/Convertible

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	VW T-Roc	11,693	12,021	-328	-2.7%
2	Mazda MX-5	6,809	4,905	1,904	38.8%
3	Alpine A110	3,309	2,815	494	17.5%
4	Toyota GR86	3,045	708	2,337	330.1%
5	Ford Mustang	2,821	3,226	-405	-12.6%
6	Toyota Supra	875	783	92	11.7%
7	Subaru BRZ	748	7	741	10585.7%
8	Chevrolet Camaro	31	52	-21	-40.4%
9	Nissan 370Z	4	1	3	300.0%
10	Fiat 124	1	3	-2	-66.7%
	TOTAL	**29,336**	**24,521**	**4,815**	**19.6%**

Small SUV & Crossover

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	VW T-Roc	179,322	154,416	24,906	16.1%
2	Toyota Yaris Cross	163,505	124,141	39,364	31.7%
3	Ford Puma	148,223	128,486	19,737	15.4%
4	Peugeot 2008	147,923	130,096	17,827	13.7%
5	Dacia Duster	144,196	136,582	7,614	5.6%
6	Renault Captur	131,771	122,716	9,055	7.4%
7	VW T-Cross	97,753	100,655	-2,902	-2.9%
8	Opel Mokka	97,253	89,436	7,817	8.7%
9	Hyundai Kona	88,797	90,709	-1,912	-2.1%
10	Skoda Kamiq	83,737	65,176	18,561	28.5%
	TOTAL	**1,989,629**	**1,733,049**	**256,580**	**14.8%**

Compact SUV & Crossover

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	VW Tiguan	160,214	133,481	26,733	20.0%
2	Hyundai Tucson	146,017	140,845	5,172	3.7%
3	Kia Sportage	142,316	127,822	14,494	11.3%
4	Nissan Qashqai	133,195	106,540	26,655	25.0%
5	Ford Kuga	113,903	113,260	643	0.6%
6	Toyota C-HR	97,916	93,771	4,145	4.4%
7	Cupra Formentor	92,435	80,970	11,465	14.2%
8	Peugeot 3008	89,544	97,118	-7,574	-7.8%
9	Dacia Jogger	80,650	48,562	32,088	66.1%
10	Skoda Karoq	79,881	63,190	16,691	26.4%
	TOTAL	**1,760,108**	**1,478,876**	**281,232**	**19.0%**

Midsize/Large SUV & Crossover

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	VW ID.4	77,589	53,703	23,886	44.5%
2	Skoda Kodiaq	75,436	61,264	14,172	23.1%
3	Toyota RAV4	65,938	81,914	-15,976	-19.5%
4	Skoda Enyaq iV	60,365	43,859	16,506	37.6%
5	Peugeot 5008	41,769	33,352	8,417	25.2%
6	Kia EV6	33,121	25,873	7,248	28.0%
7	Hyundai Ioniq 5	28,886	31,899	-3,013	-9.4%
8	Nissan X-Trail	25,560	2,361	23,199	982.6%
9	Mazda CX-60	25,436	8,627	16,809	194.8%
10	VW ID.5	22,552	13,900	8,652	62.2%
	TOTAL	**606,796**	**464,311**	**142,485**	**30.7%**

Compact Vans

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	VW Caddy	28,873	27,340	1,533	5.6%
2	VW Touran	27,614	19,711	7,903	40.1%
3	Renault Kangoo	15,262	11,791	3,471	29.4%
4	Ford Transit Connect	13,509	9,581	3,928	41.0%
5	Citroen Berlingo	12,353	13,599	-1,246	-9.2%
6	Mercedes Citan	9,816	5,209	4,607	88.4%
7	Toyota Proace City	9,769	9,617	152	1.6%
8	Peugeot Partner	9,297	14,154	-4,857	-34.3%
9	Renault Scenic	6,199	9,009	-2,810	-31.2%
10	Opel Combo	5,451	9,211	-3,760	-40.8%
	TOTAL	**143,695**	**157,607**	**-13,912**	**-8.8%**

Midsize Vans

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	VW Transporter	48,260	53,305	-5,045	-9.5%
2	Mercedes V Class	28,509	27,774	735	2.6%
3	Ford Transit Custom	25,713	24,549	1,164	4.7%
4	Renault Trafic	16,157	10,981	5,176	47.1%
5	Mercedes Vito	15,512	13,321	2,191	16.4%
6	VW ID. Buzz	12,982	1,855	11,127	599.8%
7	Toyota Proace	11,176	12,099	-923	-7.6%
8	Ford S-MAX	4,508	7,169	-2,661	-37.1%
9	Citroen Jumpy	3,573	4,942	-1,369	-27.7%
10	Ford Galaxy	3,459	5,301	-1,842	-34.7%
	TOTAL	**179,294**	**180,453**	**-1,159**	**-0.6%**

TOP 10 SELLERS BY SEGMENT

Small Premium

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	MINI One/Cooper	91,455	88,320	3,135	3.5%
2	Audi A1, S1	63,375	46,972	16,403	34.9%
3	Lancia Ypsilon	41,738	38,423	3,315	8.6%
4	DS 3	8,889	12,266	-3,377	-27.5%
	TOTAL	**205,457**	**185,981**	**19,476**	**10.5%**

Compact Premium

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	Audi A3, S3	113,604	96,590	17,014	17.6%
2	BMW 1 Series	79,046	59,347	19,699	33.2%
3	Mercedes A Class	75,764	84,251	-8,487	-10.1%
4	Mercedes CLA	53,437	46,926	6,511	13.9%
5	BMW 2 Series Active Tourer	33,594	17,731	15,863	89.5%
6	Volvo C40	18,803	11,964	6,839	57.2%
7	DS 4	17,088	14,462	2,626	18.2%
8	BMW 2 Series	16,692	17,259	-567	-3.3%
9	Mercedes B Class	16,487	21,142	-4,655	-22.0%
10	MINI Clubman	9,627	10,998	-1,371	-12.5%
	TOTAL	**434,745**	**405,563**	**29,182**	**7.2%**

Midsize Premium

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	Tesla Model 3	86,906	71,442	15,464	21.6%
2	BMW 3 Series	77,748	79,069	-1,321	-1.7%
3	Mercedes C Class	69,140	61,089	8,051	13.2%
4	Audi A4, S4	63,787	49,793	13,994	28.1%
5	BMW i4	40,883	19,780	21,103	106.7%
6	Polestar 2	32,803	26,883	5,920	22.0%
7	Volvo S60 / V60	21,534	22,276	-742	-3.3%
8	Audi A5, S5	18,044	15,720	2,324	14.8%
9	BMW 4 Series	15,543	15,173	370	2.4%
10	Alfa Romeo Giulia	4,705	5,083	-378	-7.4%
	TOTAL	**434,224**	**368,410**	**65,814**	**17.9%**

Large Premium

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	Audi A6, S6	49,961	41,898	8,063	19.2%
2	BMW 5 Series	39,078	47,598	-8,520	-17.9%
3	Mercedes E Class	27,046	33,174	-6,128	-18.5%
4	Mercedes EQE	14,425	7,146	7,279	101.9%
5	Volvo S90 / V90	9,961	11,132	-1,171	-10.5%
6	Lexus ES	5,928	3,093	2,835	91.7%
7	Audi A7, S7	4,110	3,241	869	26.8%
8	BMW i5	2,724	122	2,602	2132.8%
9	Mercedes CLS	1,523	2,103	-580	-27.6%
10	Jaguar XF	1,224	472	752	159.3%
	TOTAL	**156,332**	**150,831**	**5,501**	**3.6%**

Luxury Sedan

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	Porsche Taycan	17,731	14,909	2,822	18.9%
2	Mercedes S Class	9,365	10,103	-738	-7.3%
3	Audi e-tron GT	5,410	5,359	51	1.0%
4	Tesla Model S	5,133	198	4,935	2492.4%
5	Porsche Panamera	4,762	4,868	-106	-2.2%
6	BMW 7 Series	4,472	4,041	431	10.7%
7	Mercedes EQS	3,522	6,382	-2,860	-44.8%
8	Audi A8, S8	3,507	3,017	490	16.2%
9	BMW i7	2,224	602	1,622	269.4%
10	Mercedes AMG GT 4 Door	2,053	1,882	171	9.1%
	TOTAL	**63,105**	**55,708**	**7,397**	**13.3%**

Premium Coupe

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	Porsche 911	13,225	10,160	3,065	30.2%
2	BMW 2 Series	11,070	7,576	3,494	46.1%
3	BMW 4 Series	9,618	12,709	-3,091	-24.3%
4	Audi TT	4,324	4,109	215	5.2%
5	Porsche 718 Cayman	3,406	2,465	941	38.2%
6	Mercedes C Class	2,545	2,445	100	4.1%
7	Audi A5, S5	2,491	2,251	240	10.7%
8	Mercedes E Class	2,359	2,347	12	0.5%
9	Lotus Emira	1,551	88	1,463	1662.5%
10	Mercedes CLE	1,083	137	946	690.5%
	TOTAL	**54,402**	**47,349**	**7,053**	**14.9%**

Premium Convertible

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	MINI One/Cooper	22,088	15,424	6,664	43.2%
2	Porsche 911	8,539	7,304	1,235	16.9%
3	BMW 4 Series	8,515	9,756	-1,241	-12.7%
4	BMW Z4	5,669	6,233	-564	-9.0%
5	Mercedes SL	4,396	2,131	2,265	106.3%
6	Audi A5, S5	3,400	3,520	-120	-3.4%
7	Porsche 718 Boxster	2,690	2,310	380	16.5%
8	Mercedes C Class	2,480	2,534	-54	-2.1%
9	Mercedes E Class	2,273	2,132	141	6.6%
10	Audi TT	1,909	1,387	522	37.6%
	TOTAL	**64,341**	**55,132**	**9,209**	**16.7%**

Premium Compact SUV & Crossover

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	Volvo XC40	106,681	84,734	21,947	25.9%
2	BMW X1	80,134	61,888	18,246	29.5%
3	Audi Q2	55,549	45,107	10,442	23.1%
4	Mercedes GLA	53,238	46,796	6,442	13.8%
5	Audi Q3 Sportback	52,282	43,137	9,145	21.2%
6	MINI Countryman	43,713	38,435	5,278	13.7%
7	Audi Q3	43,413	47,895	-4,482	-9.4%
8	BMW iX1	38,132	162	37,970	23438.3%
9	Mercedes EQA	34,931	20,198	14,733	72.9%
10	Alfa Romeo Tonale	30,841	8,895	21,946	246.7%
	TOTAL	**651,750**	**501,580**	**150,170**	**29.9%**

Premium Midsize SUV & Crossover

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	Tesla Model Y	229,980	105,534	124,446	117.9%
2	Mercedes GLC	84,422	63,494	20,928	33.0%
3	Volvo XC60	72,242	57,703	14,539	25.2%
4	BMW X3	55,970	56,266	-296	-0.5%
5	Audi Q4 e-tron	43,760	23,601	20,159	85.4%
6	Audi Q5	42,071	31,760	10,311	32.5%
7	Audi Q5 Sportback	26,605	25,560	1,045	4.1%
8	BMW iX3	23,212	17,650	5,562	31.5%
9	Porsche Macan	22,765	18,763	4,002	21.3%
10	Lexus NX	20,752	12,209	8,543	70.0%
	TOTAL	**767,230**	**550,060**	**217,170**	**39.5%**

Premium Large SUV & Crossover

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	BMW X5	39,547	45,430	-5,883	-12.9%
2	Mercedes GLE	34,047	42,146	-8,099	-19.2%
3	Volvo XC90	26,385	24,066	2,319	9.6%
4	Land Rover Defender	22,782	16,671	6,111	36.7%
5	Land Rover Range Rover Sport	22,273	10,729	11,544	107.6%
6	Porsche Cayenne	19,226	15,321	3,905	25.5%
7	Audi Q8	18,310	11,625	6,685	57.5%
8	Audi Q7	14,769	10,971	3,798	34.6%
9	BMW iX	14,337	19,487	-5,150	-26.4%
10	Land Rover Range Rover	12,918	7,168	5,750	80.2%
	TOTAL	**288,428**	**243,945**	**44,483**	**18.2%**

TOP 10 SELLERS BY SEGMENT

Exotic

Rank	Model	YTD 23 ⇩	YTD 22	Δ	Δ %
1	BMW XM	2,783	31	2,752	8877.4%
2	Lamborghini Urus	1,795	1,391	404	29.0%
3	Bentley Bentayga	1,274	1,396	-122	-8.7%
4	Lamborghini Huracan	987	834	153	18.3%
5	Ferrari 296 GTB	985	401	584	145.6%
6	Aston Martin DBX	922	643	279	43.4%
7	Ferrari SF90	757	668	89	13.3%
8	Ferrari Roma	694	984	-290	-29.5%
9	Ferrari 812 GTS	690	680	10	1.5%
10	Bentley Continental GT	676	827	-151	-18.3%
	TOTAL	**17,882**	**15,628**	**2,254**	**14.4%**