

TOP 10 SELLERS BY SEGMENT

Minicar

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Fiat Panda	102,293	103,428	-1,135	-1.1%
2	Fiat 500	88,931	83,103	5,828	7.0%
3	Toyota Aygo X	67,254	51,168	16,086	31.4%
4	Kia Picanto	57,488	41,434	16,054	38.7%
5	Hyundai i10	50,471	43,079	7,392	17.2%
6	Fiat New 500	50,182	50,190	-8	0.0%
7	Dacia Spring	46,954	32,075	14,879	46.4%
8	VW Up	28,596	32,730	-4,134	-12.6%
9	Suzuki Ignis	26,161	17,086	9,075	53.1%
10	Renault Twingo	25,743	33,604	-7,861	-23.4%
TOTAL		565,676	528,034	37,642	7.1%

Compact

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Golf	139,717	140,165	-448	-0.3%
2	Skoda Octavia	118,326	85,488	32,838	38.4%
3	Toyota Corolla/ Corolla TS	96,935	95,695	1,240	1.3%
4	Ford Focus	80,607	59,205	21,402	36.1%
5	Peugeot 308	74,920	70,767	4,153	5.9%
6	MG 4	52,250	2,042	50,208	2458.8%
7	Kia Niro	52,149	57,211	-5,062	-8.8%
8	Kia Ceed	49,984	47,784	2,200	4.6%
9	VW ID.3	48,861	30,868	17,993	58.3%
10	Citroen C4	46,242	51,207	-4,965	-9.7%
TOTAL		1,133,897	978,515	155,382	15.9%

Coupe/Convertible

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW T-Roc	11,056	10,737	319	3.0%
2	Mazda MX-5	6,161	4,327	1,834	42.4%
3	Alpine A110	2,908	2,459	449	18.3%
4	Ford Mustang	2,513	2,698	-185	-6.9%
5	Toyota GR86	2,441	379	2,062	544.1%
6	Toyota Supra	814	710	104	14.6%
7	Subaru BRZ	648	6	642	10700.0%
8	Chevrolet Camaro	16	13	3	23.1%
9	Nissan 370Z	2	1	1	100.0%
10	Fiat 124	1	3	-2	-66.7%
TOTAL		26,560	21,333	5,227	24.5%

Compact SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Tiguan	136,814	107,774	29,040	26.9%
2	Hyundai Tucson	120,461	115,342	5,119	4.4%
3	Kia Sportage	117,349	103,465	13,884	13.4%
4	Nissan Qashqai	110,159	88,480	21,679	24.5%
5	Ford Kuga	97,150	92,871	4,279	4.6%
6	Toyota C-HR	81,886	79,129	2,757	3.5%
7	Cupra Formentor	79,828	69,185	10,643	15.4%
8	Peugeot 3008	76,326	81,239	-4,913	-6.0%
9	Skoda Karoq	67,049	51,890	15,159	29.2%
10	Dacia Jogger	65,444	39,607	25,837	65.2%
TOTAL		1,474,977	1,216,258	258,719	21.3%

Compact Vans

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Touran	23,029	16,122	6,907	42.8%
2	VW Caddy	22,619	22,116	503	2.3%
3	Renault Kangoo	13,130	10,418	2,712	26.0%
4	Ford Transit Connect	11,658	8,119	3,539	43.6%
5	Citroen Berlingo	11,295	11,320	-25	-0.2%
6	Toyota Proace City	8,495	8,170	325	4.0%
7	Peugeot Partner	8,399	11,846	-3,447	-29.1%
8	Mercedes Citan	8,331	4,268	4,063	95.2%
9	Renault Scenic	5,754	8,506	-2,752	-32.4%
10	Opel Combo	5,077	7,279	-2,202	-30.3%
TOTAL		122,374	133,787	-11,413	-8.5%

Small

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Dacia Sandero	184,088	152,842	31,246	20.4%
2	Peugeot 208	163,672	170,383	-6,711	-3.9%
3	Renault Clio	154,493	105,082	49,411	47.0%
4	Opel Corsa	154,057	133,787	20,270	15.2%
5	Toyota Yaris	121,377	128,524	-7,147	-5.6%
6	Citroen C3	118,178	116,333	1,845	1.6%
7	VW Polo	106,387	90,944	15,443	17.0%
8	Skoda Fabia	64,252	67,433	-3,181	-4.7%
9	Ford Fiesta	60,574	57,811	2,763	4.8%
10	Hyundai i20	54,119	46,670	7,449	16.0%
TOTAL		1,365,363	1,268,858	96,505	7.6%

Midsize

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Passat	57,168	49,705	7,463	15.0%
2	Skoda Superb	37,909	32,204	5,705	17.7%
3	Peugeot 408	16,607	249	16,358	6569.5%
4	VW Arteon	16,472	18,206	-1,734	-9.5%
5	Citroen C5 X	10,567	7,163	3,404	47.5%
6	Hyundai Ioniq 6	9,516	5	9,511	19020.0%
7	Peugeot 508	8,151	10,175	-2,024	-19.9%
8	Mazda 6	5,646	3,291	2,355	71.6%
9	Toyota Camry	5,414	4,321	1,093	25.3%
10	Subaru Outback	4,339	3,381	958	28.3%
TOTAL		178,371	147,097	31,274	21.3%

Small SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW T-Roc	153,777	128,348	25,429	19.8%
2	Toyota Yaris Cross	136,025	101,211	34,814	34.4%
3	Ford Puma	128,361	110,960	17,401	15.7%
4	Peugeot 2008	125,647	110,742	14,905	13.5%
5	Dacia Duster	119,814	112,058	7,756	6.9%
6	Renault Captur	112,307	103,512	8,795	8.5%
7	Opel Mokka	83,773	75,594	8,179	10.8%
8	VW T-Cross	81,185	83,111	-1,926	-2.3%
9	Hyundai Kona	73,758	75,794	-2,036	-2.7%
10	Skoda Kamiq	68,985	55,141	13,844	25.1%
TOTAL		1,682,644	1,454,226	228,418	15.7%

Midsize/Large SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Skoda Kodiaq	61,643	48,999	12,644	25.8%
2	VW ID.4	56,820	34,651	22,169	64.0%
3	Toyota RAV4	49,327	62,728	-13,401	-21.4%
4	Skoda Enyaq iV	44,017	33,169	10,848	32.7%
5	Peugeot 5008	36,349	27,675	8,674	31.3%
6	Kia EV6	24,538	18,600	5,938	31.9%
7	Hyundai Ioniq 5	23,325	25,559	-2,234	-8.7%
8	Nissan X-Trail	20,929	975	19,954	2046.6%
9	Mazda CX-60	20,227	5,281	14,946	283.0%
10	VW ID.5	17,971	9,820	8,151	83.0%
TOTAL		472,825	350,894	121,931	34.7%

Midsize Vans

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Transporter	39,369	41,317	-1,948	-4.7%
2	Mercedes V Class	24,465	23,649	816	3.5%
3	Ford Transit Custom	20,202	19,679	523	2.7%
4	Renault Trafic	13,312	9,223	4,089	44.3%
5	Mercedes Vito	12,735	11,243	1,492	13.3%
6	VW ID. Buzz	10,061	554	9,507	1716.1%
7	Toyota Proace	9,171	9,993	-822	-8.2%
8	Ford S-MAX	4,037	5,975	-1,938	-32.4%
9	Citroen Jumpy	3,075	4,233	-1,158	-27.4%
10	Mercedes EQV	2,275	2,164	111	5.1%
TOTAL		146,605	144,074	2,531	1.8%

TOP 10 SELLERS BY SEGMENT

Small Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	MINI One/Cooper	77,986	74,494	3,492	4.7%
2	Audi A1, S1	56,939	39,931	17,008	42.6%
3	Lancia Ypsilon	37,731	34,781	2,950	8.5%
4	DS 3	8,163	10,709	-2,546	-23.8%
TOTAL		180,819	159,915	20,904	13.1%

Midsized Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	BMW 3 Series	63,192	64,593	-1,401	-2.2%
2	Tesla Model 3	63,051	54,219	8,832	16.3%
3	Mercedes C Class	58,357	51,213	7,144	13.9%
4	Audi A4, S4	53,353	40,853	12,500	30.6%
5	BMW i4	28,342	13,870	14,472	104.3%
6	Polestar 2	25,966	17,757	8,209	46.2%
7	Audi A5, S5	15,496	13,171	2,325	17.7%
8	Volvo S60 / V60	14,097	12,909	1,188	9.2%
9	BMW 4 Series	13,433	12,625	808	6.4%
10	Alfa Romeo Giulia	4,092	4,419	-327	-7.4%
TOTAL		342,069	287,548	54,521	19.0%

Luxury Sedan

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Porsche Taycan	14,521	11,141	3,380	30.3%
2	Mercedes S Class	8,060	8,506	-446	-5.2%
3	Audi e-tron GT	4,588	4,219	369	8.7%
4	Porsche Panamera	3,946	3,889	57	1.5%
5	Tesla Model S	3,840	28	3,812	13614.3%
6	BMW 7 Series	3,725	3,757	-32	-0.9%
7	Mercedes EQS	3,045	5,378	-2,333	-43.4%
8	Audi A8, S8	3,006	2,579	427	16.6%
9	Mercedes AMG GT 4 Door	1,812	1,556	256	16.5%
10	BMW i7	1,765	292	1,473	504.5%
TOTAL		52,365	44,857	7,508	16.7%

Premium Convertible

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	MINI One/Cooper	19,426	13,097	6,329	48.3%
2	BMW 4 Series	7,760	8,573	-813	-9.5%
3	Porsche 911	7,429	6,310	1,119	17.7%
4	BMW Z4	5,243	5,693	-450	-7.9%
5	Mercedes SL	4,076	1,643	2,433	148.1%
6	Audi A5, S5	3,073	3,261	-188	-5.8%
7	Mercedes C Class	2,403	2,292	111	4.8%
8	Porsche 718 Boxster	2,322	1,997	325	16.3%
9	Mercedes E Class	2,069	1,850	219	11.8%
10	Audi TT	1,736	1,254	482	38.4%
TOTAL		57,636	48,056	9,580	19.9%

Premium Midsized SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Tesla Model Y	183,799	75,854	107,945	142.3%
2	Mercedes GLC	70,463	54,129	16,334	30.2%
3	Volvo XC60	51,952	40,469	11,483	28.4%
4	BMW X3	45,826	47,929	-2,103	-4.4%
5	Audi Q5	36,449	26,022	10,427	40.1%
6	Audi Q4 e-tron	34,187	18,077	16,110	89.1%
7	Audi Q5 Sportback	23,659	22,266	1,393	6.3%
8	Porsche Macan	19,799	15,921	3,878	24.4%
9	BMW iX3	18,283	14,323	3,960	27.6%
10	Lexus NX	16,746	9,192	7,554	82.2%
TOTAL		623,032	439,029	184,003	41.9%

Compact Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Audi A3, S3	94,798	81,492	13,306	16.3%
2	BMW 1 Series	67,517	48,868	18,649	38.2%
3	Mercedes A Class	63,373	69,869	-6,496	-9.3%
4	Mercedes CLA	45,824	38,105	7,719	20.3%
5	BMW 2 Series Active Tourer	27,019	13,651	13,368	97.9%
6	DS 4	15,259	12,531	2,728	21.8%
7	Mercedes B Class	14,429	17,837	-3,408	-19.1%
8	BMW 2 Series	14,412	14,587	-175	-1.2%
9	Volvo C40	13,306	7,299	6,007	82.3%
10	MINI Clubman	8,542	9,511	-969	-10.2%
TOTAL		364,991	334,387	30,604	9.2%

Large Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Audi A6, S6	40,209	32,334	7,875	24.4%
2	BMW 5 Series	31,958	36,292	-4,334	-11.9%
3	Mercedes E Class	21,564	27,324	-5,760	-21.1%
4	Mercedes EQE	10,923	5,109	5,814	113.8%
5	Volvo S90 / V90	5,309	5,698	-389	-6.8%
6	Lexus ES	4,547	2,462	2,085	84.7%
7	Audi A7, S7	3,472	2,875	597	20.8%
8	BMW i5	1,605	0	1,605	0.0%
9	Mercedes CLS	1,355	1,802	-447	-24.8%
10	Jaguar XF	1,099	399	700	175.4%
TOTAL		122,365	115,078	7,287	6.3%

Premium Coupe

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Porsche 911	11,085	8,650	2,435	28.2%
2	BMW 2 Series	8,913	6,418	2,495	38.9%
3	BMW 4 Series	8,387	10,830	-2,443	-22.6%
4	Audi TT	3,840	3,607	233	6.5%
5	Porsche 718 Cayman	2,993	2,050	943	46.0%
6	Mercedes C Class	2,425	2,073	352	17.0%
7	Audi A5, S5	2,322	1,975	347	17.6%
8	Mercedes E Class	2,059	1,911	148	7.7%
9	Lotus Emira	1,502	37	1,465	3959.5%
10	Jaguar F-Type	899	1,223	-324	-26.5%
TOTAL		46,235	40,367	5,868	14.5%

Premium Compact SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Volvo XC40	81,522	60,259	21,263	35.3%
2	BMW X1	66,657	52,845	13,812	26.1%
3	Audi Q2	48,072	39,197	8,875	22.6%
4	Audi Q3 Sportback	45,999	36,948	9,051	24.5%
5	Mercedes GLA	43,510	38,668	4,842	12.5%
6	Audi Q3	37,046	40,534	-3,488	-8.6%
7	MINI Countryman	36,908	31,537	5,371	17.0%
8	BMW iX1	29,537	18	29,519	163994.4%
9	Mercedes EQA	29,367	15,750	13,617	86.5%
10	Alfa Romeo Tonale	26,650	6,386	20,264	317.3%
TOTAL		542,439	410,842	131,597	32.0%

Premium Large SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	BMW X5	32,524	37,456	-4,932	-13.2%
2	Mercedes GLE	27,937	33,781	-5,844	-17.3%
3	Volvo XC90	20,239	18,523	1,716	9.3%
4	Land Rover Defender	20,231	14,530	5,701	39.2%
5	Land Rover Range Rover Sport	19,319	9,152	10,167	111.1%
6	Porsche Cayenne	16,485	12,601	3,884	30.8%
7	Audi Q8	14,829	9,304	5,525	59.4%
8	Audi Q7	12,727	9,063	3,664	40.4%
9	Land Rover Range Rover	11,070	6,211	4,859	78.2%
10	BMW iX	10,745	14,352	-3,607	-25.1%
TOTAL		237,823	198,684	39,139	19.7%

TOP 10 SELLERS BY SEGMENT

Exotic

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	BMW XM	2,176	17	2,159	12700.0%
2	Lamborghini Urus	1,567	1,207	360	29.8%
3	Bentley Bentayga	1,121	1,214	-93	-7.7%
4	Ferrari 296 GTB	899	293	606	206.8%
5	Lamborghini Huracan	894	759	135	17.8%
6	Aston Martin DBX	811	530	281	53.0%
7	Ferrari SF90	656	579	77	13.3%
8	Ferrari 812 GTS	630	625	5	0.8%
9	Ferrari Roma	610	871	-261	-30.0%
10	Bentley Continental GT	586	730	-144	-19.7%
TOTAL		15,440	13,725	1,715	12.5%