

## TOP 10 SELLERS BY SEGMENT

### Minicar

| Rank         | Model          | YTD 23 ↓       | YTD 22         | Δ             | Δ %         |
|--------------|----------------|----------------|----------------|---------------|-------------|
| 1            | Fiat Panda     | 61,538         | 70,084         | -8,546        | -12.2%      |
| 2            | Fiat 500       | 57,409         | 48,357         | 9,052         | 18.7%       |
| 3            | Toyota Aygo X  | 40,091         | 19,099         | 20,992        | 109.9%      |
| 4            | Kia Picanto    | 36,065         | 26,917         | 9,148         | 34.0%       |
| 5            | Hyundai i10    | 32,915         | 25,915         | 7,000         | 27.0%       |
| 6            | Fiat New 500   | 31,102         | 32,802         | -1,700        | -5.2%       |
| 7            | Dacia Spring   | 26,980         | 19,746         | 7,234         | 36.6%       |
| 8            | VW Up          | 15,964         | 22,238         | -6,274        | -28.2%      |
| 9            | Renault Twingo | 15,336         | 22,534         | -7,198        | -31.9%      |
| 10           | Suzuki Ignis   | 14,761         | 12,477         | 2,284         | 18.3%       |
| <b>TOTAL</b> |                | <b>346,283</b> | <b>335,806</b> | <b>10,477</b> | <b>3.1%</b> |

### Compact

| Rank         | Model                      | YTD 23 ↓       | YTD 22         | Δ              | Δ %          |
|--------------|----------------------------|----------------|----------------|----------------|--------------|
| 1            | VW Golf                    | 88,899         | 89,687         | -788           | -0.9%        |
| 2            | Skoda Octavia              | 83,073         | 46,857         | 36,216         | 77.3%        |
| 3            | Toyota Corolla/ Corolla TS | 62,760         | 73,189         | -10,429        | -14.2%       |
| 4            | Ford Focus                 | 59,189         | 37,929         | 21,260         | 56.1%        |
| 5            | Peugeot 308                | 51,432         | 43,305         | 8,127          | 18.8%        |
| 6            | Kia Ceed                   | 36,315         | 39,690         | -3,375         | -8.5%        |
| 7            | VW ID.3                    | 35,343         | 17,346         | 17,997         | 103.8%       |
| 8            | Kia Niro                   | 34,604         | 42,029         | -7,425         | -17.7%       |
| 9            | Citroen C4                 | 32,213         | 34,869         | -2,656         | -7.6%        |
| 10           | MG 4                       | 30,789         | 0              | 30,789         | 0.0%         |
| <b>TOTAL</b> |                            | <b>760,032</b> | <b>645,758</b> | <b>114,274</b> | <b>17.7%</b> |

### Coupe/Convertible

| Rank         | Model            | YTD 23 ↓      | YTD 22        | Δ            | Δ %          |
|--------------|------------------|---------------|---------------|--------------|--------------|
| 1            | VW T-Roc         | 7,917         | 7,457         | 460          | 6.2%         |
| 2            | Mazda MX-5       | 4,197         | 2,986         | 1,211        | 40.6%        |
| 3            | Ford Mustang     | 1,822         | 1,487         | 335          | 22.5%        |
| 4            | Alpine A110      | 1,739         | 1,597         | 142          | 8.9%         |
| 5            | Toyota GR86      | 831           | 64            | 767          | 1198.4%      |
| 6            | Toyota Supra     | 529           | 385           | 144          | 37.4%        |
| 7            | Subaru BRZ       | 224           | 3             | 221          | 7366.7%      |
| 8            | Chevrolet Camaro | 9             | 14            | -5           | -35.7%       |
| 9            | Fiat 124         | 1             | 2             | -1           | -50.0%       |
| <b>TOTAL</b> |                  | <b>17,269</b> | <b>13,995</b> | <b>3,274</b> | <b>23.4%</b> |

### Compact SUV & Crossover

| Rank         | Model           | YTD 23 ↓       | YTD 22         | Δ              | Δ %          |
|--------------|-----------------|----------------|----------------|----------------|--------------|
| 1            | VW Tiguan       | 90,958         | 63,510         | 27,448         | 43.2%        |
| 2            | Hyundai Tucson  | 83,205         | 78,158         | 5,047          | 6.5%         |
| 3            | Kia Sportage    | 78,175         | 68,534         | 9,641          | 14.1%        |
| 4            | Nissan Qashqai  | 73,960         | 55,824         | 18,136         | 32.5%        |
| 5            | Ford Kuga       | 61,464         | 61,541         | -77            | -0.1%        |
| 6            | Toyota C-HR     | 58,436         | 61,105         | -2,669         | -4.4%        |
| 7            | Peugeot 3008    | 58,349         | 65,228         | -6,879         | -10.5%       |
| 8            | Cupra Formentor | 51,656         | 45,799         | 5,857          | 12.8%        |
| 9            | Dacia Jogger    | 47,312         | 21,152         | 26,160         | 123.7%       |
| 10           | Skoda Karoq     | 46,518         | 33,952         | 12,566         | 37.0%        |
| <b>TOTAL</b> |                 | <b>999,568</b> | <b>820,607</b> | <b>178,961</b> | <b>21.8%</b> |

### Compact Vans

| Rank         | Model                | YTD 23 ↓      | YTD 22        | Δ          | Δ %         |
|--------------|----------------------|---------------|---------------|------------|-------------|
| 1            | VW Caddy             | 17,453        | 15,309        | 2,144      | 14.0%       |
| 2            | VW Touran            | 15,117        | 8,595         | 6,522      | 75.9%       |
| 3            | Citroen Berlingo     | 9,142         | 4,584         | 4,558      | 99.4%       |
| 4            | Renault Kangoo       | 8,629         | 6,901         | 1,728      | 25.0%       |
| 5            | Ford Transit Connect | 7,854         | 5,488         | 2,366      | 43.1%       |
| 6            | Peugeot Partner      | 6,340         | 5,719         | 621        | 10.9%       |
| 7            | Toyota Proace City   | 6,121         | 5,799         | 322        | 5.6%        |
| 8            | Mercedes Citan       | 5,973         | 1,678         | 4,295      | 256.0%      |
| 9            | Renault Scenic       | 5,385         | 8,146         | -2,761     | -33.9%      |
| 10           | Opel Combo           | 3,930         | 3,452         | 478        | 13.8%       |
| <b>TOTAL</b> |                      | <b>88,537</b> | <b>87,877</b> | <b>660</b> | <b>0.8%</b> |

### Small

| Rank         | Model         | YTD 23 ↓       | YTD 22         | Δ             | Δ %          |
|--------------|---------------|----------------|----------------|---------------|--------------|
| 1            | Dacia Sandero | 124,190        | 97,628         | 26,562        | 27.2%        |
| 2            | Opel Corsa    | 105,705        | 88,657         | 17,048        | 19.2%        |
| 3            | Peugeot 208   | 105,470        | 111,096        | -5,626        | -5.1%        |
| 4            | Renault Clio  | 101,267        | 70,527         | 30,740        | 43.6%        |
| 5            | Toyota Yaris  | 85,299         | 79,314         | 5,985         | 7.5%         |
| 6            | Citroen C3    | 68,817         | 73,820         | -5,003        | -6.8%        |
| 7            | VW Polo       | 65,069         | 57,536         | 7,533         | 13.1%        |
| 8            | Skoda Fabia   | 43,002         | 43,466         | -464          | -1.1%        |
| 9            | Ford Fiesta   | 41,330         | 31,818         | 9,512         | 29.9%        |
| 10           | SEAT Ibiza    | 36,025         | 26,212         | 9,813         | 37.4%        |
| <b>TOTAL</b> |               | <b>913,571</b> | <b>829,282</b> | <b>84,289</b> | <b>10.2%</b> |

### Midsize

| Rank         | Model           | YTD 23 ↓       | YTD 22         | Δ             | Δ %          |
|--------------|-----------------|----------------|----------------|---------------|--------------|
| 1            | VW Passat       | 37,386         | 35,771         | 1,615         | 4.5%         |
| 2            | Skoda Superb    | 26,837         | 24,215         | 2,622         | 10.8%        |
| 3            | VW Arteon       | 12,701         | 11,428         | 1,273         | 11.1%        |
| 4            | Peugeot 408     | 10,964         | 2              | 10,962        | 548100.0%    |
| 5            | Citroen C5 X    | 8,225          | 3,164          | 5,061         | 160.0%       |
| 6            | Peugeot 508     | 6,928          | 7,278          | -350          | -4.8%        |
| 7            | Hyundai Ioniq 6 | 4,915          | 1              | 4,914         | 491400.0%    |
| 8            | Mazda 6         | 4,287          | 1,929          | 2,358         | 122.2%       |
| 9            | Toyota Camry    | 3,463          | 3,425          | 38            | 1.1%         |
| 10           | Subaru Outback  | 3,051          | 3,066          | -15           | -0.5%        |
| <b>TOTAL</b> |                 | <b>124,096</b> | <b>105,093</b> | <b>19,003</b> | <b>18.1%</b> |

### Small SUV & Crossover

| Rank         | Model              | YTD 23 ↓         | YTD 22         | Δ              | Δ %          |
|--------------|--------------------|------------------|----------------|----------------|--------------|
| 1            | VW T-Roc           | 104,465          | 79,365         | 25,100         | 31.6%        |
| 2            | Toyota Yaris Cross | 96,849           | 65,191         | 31,658         | 48.6%        |
| 3            | Dacia Duster       | 88,038           | 74,365         | 13,673         | 18.4%        |
| 4            | Peugeot 2008       | 83,033           | 73,383         | 9,650          | 13.2%        |
| 5            | Renault Captur     | 77,899           | 72,488         | 5,411          | 7.5%         |
| 6            | Ford Puma          | 77,508           | 74,282         | 3,226          | 4.3%         |
| 7            | VW T-Cross         | 58,573           | 58,053         | 520            | 0.9%         |
| 8            | Opel Mokka         | 54,272           | 49,866         | 4,406          | 8.8%         |
| 9            | Hyundai Kona       | 47,545           | 52,362         | -4,817         | -9.2%        |
| 10           | VW Taigo           | 46,736           | 31,378         | 15,358         | 48.9%        |
| <b>TOTAL</b> |                    | <b>1,133,822</b> | <b>977,530</b> | <b>156,292</b> | <b>16.0%</b> |

### Midsize/Large SUV & Crossover

| Rank         | Model           | YTD 23 ↓       | YTD 22         | Δ             | Δ %          |
|--------------|-----------------|----------------|----------------|---------------|--------------|
| 1            | Skoda Kodiaq    | 43,512         | 36,507         | 7,005         | 19.2%        |
| 2            | VW ID.4         | 41,919         | 23,074         | 18,845        | 81.7%        |
| 3            | Toyota RAV4     | 32,379         | 49,339         | -16,960       | -34.4%       |
| 4            | Peugeot 5008    | 27,299         | 21,435         | 5,864         | 27.4%        |
| 5            | Skoda Enyaq iV  | 26,134         | 21,731         | 4,403         | 20.3%        |
| 6            | Kia EV6         | 16,934         | 15,609         | 1,325         | 8.5%         |
| 7            | Hyundai Ioniq 5 | 15,413         | 17,674         | -2,261        | -12.8%       |
| 8            | Mazda CX-60     | 13,896         | 78             | 13,818        | 17715.4%     |
| 9            | VW ID.5         | 12,982         | 3,056          | 9,926         | 324.8%       |
| 10           | Nissan X-Trail  | 11,197         | 382            | 10,815        | 2831.2%      |
| <b>TOTAL</b> |                 | <b>312,383</b> | <b>243,796</b> | <b>68,587</b> | <b>28.1%</b> |

### Midsize Vans

| Rank         | Model               | YTD 23 ↓       | YTD 22         | Δ            | Δ %         |
|--------------|---------------------|----------------|----------------|--------------|-------------|
| 1            | VW Transporter      | 28,761         | 32,296         | -3,535       | -10.9%      |
| 2            | Mercedes V Class    | 16,178         | 14,431         | 1,747        | 12.1%       |
| 3            | Ford Transit Custom | 14,820         | 13,993         | 827          | 5.9%        |
| 4            | Mercedes Vito       | 9,155          | 7,542          | 1,613        | 21.4%       |
| 5            | Renault Trafic      | 8,987          | 5,982          | 3,005        | 50.2%       |
| 6            | VW ID. Buzz         | 6,173          | 100            | 6,073        | 6073.0%     |
| 7            | Toyota Proace       | 6,137          | 7,418          | -1,281       | -17.3%      |
| 8            | Ford S-MAX          | 3,551          | 3,561          | -10          | -0.3%       |
| 9            | Ford Galaxy         | 2,868          | 2,740          | 128          | 4.7%        |
| 10           | Citroen Jumpy       | 1,949          | 3,354          | -1,405       | -41.9%      |
| <b>TOTAL</b> |                     | <b>105,090</b> | <b>102,257</b> | <b>2,833</b> | <b>2.8%</b> |

## TOP 10 SELLERS BY SEGMENT

### Small Premium

| Rank         | Model           | YTD 23 ↓       | YTD 22         | Δ             | Δ %          |
|--------------|-----------------|----------------|----------------|---------------|--------------|
| 1            | MINI One/Cooper | 48,116         | 49,969         | -1,853        | -3.7%        |
| 2            | Audi A1, S1     | 38,210         | 23,338         | 14,872        | 63.7%        |
| 3            | Lancia Ypsilon  | 23,873         | 21,502         | 2,371         | 11.0%        |
| 4            | DS 3            | 5,470          | 6,228          | -758          | -12.2%       |
|              |                 |                |                |               |              |
|              |                 |                |                |               |              |
|              |                 |                |                |               |              |
|              |                 |                |                |               |              |
|              |                 |                |                |               |              |
| <b>TOTAL</b> |                 | <b>115,669</b> | <b>101,037</b> | <b>14,632</b> | <b>14.5%</b> |

### Midsize Premium

| Rank         | Model             | YTD 23 ↓       | YTD 22         | Δ             | Δ %          |
|--------------|-------------------|----------------|----------------|---------------|--------------|
| 1            | BMW 3 Series      | 42,237         | 44,868         | -2,631        | -5.9%        |
| 2            | Tesla Model 3     | 42,235         | 40,525         | 1,710         | 4.2%         |
| 3            | Mercedes C Class  | 39,453         | 35,064         | 4,389         | 12.5%        |
| 4            | Audi A4, S4       | 35,620         | 28,288         | 7,332         | 25.9%        |
| 5            | BMW i4            | 19,662         | 7,713          | 11,949        | 154.9%       |
| 6            | Polestar 2        | 17,743         | 13,509         | 4,234         | 31.3%        |
| 7            | Volvo S60 / V60   | 12,620         | 13,958         | -1,338        | -9.6%        |
| 8            | Audi A5, S5       | 10,221         | 8,225          | 1,996         | 24.3%        |
| 9            | BMW 4 Series      | 9,347          | 8,165          | 1,182         | 14.5%        |
| 10           | Alfa Romeo Giulia | 2,540          | 3,058          | -518          | -16.9%       |
| <b>TOTAL</b> |                   | <b>233,216</b> | <b>204,772</b> | <b>28,444</b> | <b>13.9%</b> |

### Luxury Sedan

| Rank         | Model                  | YTD 23 ↓      | YTD 22        | Δ            | Δ %          |
|--------------|------------------------|---------------|---------------|--------------|--------------|
| 1            | Porsche Taycan         | 9,591         | 9,145         | 446          | 4.9%         |
| 2            | Mercedes S Class       | 5,691         | 5,463         | 228          | 4.2%         |
| 3            | Mercedes EQS           | 4,163         | 3,489         | 674          | 19.3%        |
| 4            | Tesla Model S          | 3,484         | 20            | 3,464        | 17320.0%     |
| 5            | Audi e-tron GT         | 2,794         | 3,590         | -796         | -22.2%       |
| 6            | Porsche Panamera       | 2,765         | 2,520         | 245          | 9.7%         |
| 7            | BMW 7 Series           | 2,318         | 2,737         | -419         | -15.3%       |
| 8            | Audi A8, S8            | 1,876         | 1,651         | 225          | 13.6%        |
| 9            | Mercedes AMG GT 4 Door | 1,296         | 1,021         | 275          | 26.9%        |
| 10           | BMW i7                 | 1,178         | 20            | 1,158        | 5790.0%      |
| <b>TOTAL</b> |                        | <b>37,636</b> | <b>31,812</b> | <b>5,824</b> | <b>18.3%</b> |

### Premium Convertible

| Rank         | Model               | YTD 23 ↓      | YTD 22        | Δ            | Δ %          |
|--------------|---------------------|---------------|---------------|--------------|--------------|
| 1            | MINI One/Cooper     | 12,664        | 7,803         | 4,861        | 62.3%        |
| 2            | BMW 4 Series        | 6,047         | 5,859         | 188          | 3.2%         |
| 3            | Porsche 911         | 5,569         | 4,214         | 1,355        | 32.2%        |
| 4            | BMW Z4              | 3,959         | 4,141         | -182         | -4.4%        |
| 5            | Mercedes SL         | 3,049         | 334           | 2,715        | 812.9%       |
| 6            | Mercedes C Class    | 2,125         | 1,579         | 546          | 34.6%        |
| 7            | Audi A5, S5         | 1,950         | 2,347         | -397         | -16.9%       |
| 8            | Porsche 718 Boxster | 1,707         | 1,440         | 267          | 18.5%        |
| 9            | Mercedes E Class    | 1,420         | 1,244         | 176          | 14.1%        |
| 10           | Audi TT             | 986           | 756           | 230          | 30.4%        |
| <b>TOTAL</b> |                     | <b>40,930</b> | <b>31,115</b> | <b>9,815</b> | <b>31.5%</b> |

### Premium Midsize SUV & Crossover

| Rank         | Model             | YTD 23 ↓       | YTD 22         | Δ              | Δ %          |
|--------------|-------------------|----------------|----------------|----------------|--------------|
| 1            | Tesla Model Y     | 138,152        | 45,044         | 93,108         | 206.7%       |
| 2            | Mercedes GLC      | 42,678         | 42,641         | 37             | 0.1%         |
| 3            | Volvo XC60        | 39,285         | 34,042         | 5,243          | 15.4%        |
| 4            | BMW X3            | 28,280         | 32,643         | -4,363         | -13.4%       |
| 5            | Audi Q5           | 22,668         | 15,865         | 6,803          | 42.9%        |
| 6            | Audi Q4 e-tron    | 22,396         | 12,205         | 10,191         | 83.5%        |
| 7            | Audi Q5 Sportback | 16,326         | 13,213         | 3,113          | 23.6%        |
| 8            | Porsche Macan     | 13,052         | 9,998          | 3,054          | 30.5%        |
| 9            | Lexus NX          | 11,062         | 6,353          | 4,709          | 74.1%        |
| 10           | DS 7              | 10,885         | 10,094         | 791            | 7.8%         |
| <b>TOTAL</b> |                   | <b>421,902</b> | <b>293,895</b> | <b>128,007</b> | <b>43.6%</b> |

### Compact Premium

| Rank         | Model                      | YTD 23 ↓       | YTD 22         | Δ             | Δ %          |
|--------------|----------------------------|----------------|----------------|---------------|--------------|
| 1            | Audi A3, S3                | 61,356         | 53,268         | 8,088         | 15.2%        |
| 2            | Mercedes A Class           | 45,713         | 45,628         | 85            | 0.2%         |
| 3            | BMW 1 Series               | 44,643         | 32,479         | 12,164        | 37.5%        |
| 4            | Mercedes CLA               | 29,904         | 21,123         | 8,781         | 41.6%        |
| 5            | BMW 2 Series Active Tourer | 20,228         | 7,470          | 12,758        | 170.8%       |
| 6            | DS 4                       | 11,252         | 7,873          | 3,379         | 42.9%        |
| 7            | BMW 2 Series               | 11,126         | 10,142         | 984           | 9.7%         |
| 8            | Volvo C40                  | 11,053         | 4,101          | 6,952         | 169.5%       |
| 9            | Mercedes B Class           | 9,437          | 12,100         | -2,663        | -22.0%       |
| 10           | MINI Clubman               | 5,550          | 6,375          | -825          | -12.9%       |
| <b>TOTAL</b> |                            | <b>250,818</b> | <b>215,015</b> | <b>35,803</b> | <b>16.7%</b> |

### Large Premium

| Rank         | Model            | YTD 23 ↓      | YTD 22        | Δ            | Δ %         |
|--------------|------------------|---------------|---------------|--------------|-------------|
| 1            | Audi A6, S6      | 28,751        | 20,789        | 7,962        | 38.3%       |
| 2            | BMW 5 Series     | 25,588        | 25,294        | 294          | 1.2%        |
| 3            | Mercedes E Class | 15,153        | 20,672        | -5,519       | -26.7%      |
| 4            | Mercedes EQE     | 8,232         | 2,771         | 5,461        | 197.1%      |
| 5            | Volvo S90 / V90  | 5,568         | 7,017         | -1,449       | -20.6%      |
| 6            | Lexus ES         | 3,261         | 1,924         | 1,337        | 69.5%       |
| 7            | Audi A7, S7      | 2,239         | 2,065         | 174          | 8.4%        |
| 8            | Mercedes CLS     | 987           | 1,459         | -472         | -32.4%      |
| 9            | Jaguar XF        | 725           | 343           | 382          | 111.4%      |
| 10           | Maserati Ghibli  | 217           | 554           | -337         | -60.8%      |
| <b>TOTAL</b> |                  | <b>90,721</b> | <b>82,888</b> | <b>7,833</b> | <b>9.5%</b> |

### Premium Coupe

| Rank         | Model              | YTD 23 ↓      | YTD 22        | Δ            | Δ %          |
|--------------|--------------------|---------------|---------------|--------------|--------------|
| 1            | Porsche 911        | 7,543         | 6,079         | 1,464        | 24.1%        |
| 2            | BMW 4 Series       | 6,339         | 7,002         | -663         | -9.5%        |
| 3            | BMW 2 Series       | 4,804         | 3,668         | 1,136        | 31.0%        |
| 4            | Mercedes C Class   | 2,054         | 1,294         | 760          | 58.7%        |
| 5            | Audi TT            | 2,017         | 2,002         | 15           | 0.7%         |
| 6            | Porsche 718 Cayman | 1,997         | 1,186         | 811          | 68.4%        |
| 7            | Audi A5, S5        | 1,516         | 1,244         | 272          | 21.9%        |
| 8            | Mercedes E Class   | 1,432         | 1,357         | 75           | 5.5%         |
| 9            | Lotus Emira        | 1,017         | 0             | 1,017        | 0.0%         |
| 10           | BMW 8 Series       | 602           | 535           | 67           | 12.5%        |
| <b>TOTAL</b> |                    | <b>30,544</b> | <b>25,713</b> | <b>4,831</b> | <b>18.8%</b> |

### Premium Compact SUV & Crossover

| Rank         | Model             | YTD 23 ↓       | YTD 22         | Δ             | Δ %          |
|--------------|-------------------|----------------|----------------|---------------|--------------|
| 1            | Volvo XC40        | 60,381         | 45,519         | 14,862        | 32.7%        |
| 2            | BMW X1            | 41,972         | 44,938         | -2,966        | -6.6%        |
| 3            | Audi Q2           | 31,804         | 27,570         | 4,234         | 15.4%        |
| 4            | Audi Q3 Sportback | 28,169         | 23,108         | 5,061         | 21.9%        |
| 5            | Mercedes GLA      | 27,312         | 21,745         | 5,567         | 25.6%        |
| 6            | Audi Q3           | 25,537         | 25,642         | -105          | -0.4%        |
| 7            | MINI Countryman   | 25,418         | 18,897         | 6,521         | 34.5%        |
| 8            | Alfa Romeo Tonale | 18,401         | 1,216          | 17,185        | 1413.2%      |
| 9            | Mercedes EQA      | 16,627         | 10,388         | 6,239         | 60.1%        |
| 10           | BMW iX1           | 15,935         | 2              | 15,933        | 796650.0%    |
| <b>TOTAL</b> |                   | <b>351,409</b> | <b>272,442</b> | <b>78,967</b> | <b>29.0%</b> |

### Premium Large SUV & Crossover

| Rank         | Model                        | YTD 23 ↓       | YTD 22         | Δ             | Δ %          |
|--------------|------------------------------|----------------|----------------|---------------|--------------|
| 1            | BMW X5                       | 20,944         | 23,066         | -2,122        | -9.2%        |
| 2            | Mercedes GLE                 | 18,916         | 22,437         | -3,521        | -15.7%       |
| 3            | Volvo XC90                   | 15,416         | 14,260         | 1,156         | 8.1%         |
| 4            | Land Rover Defender          | 12,905         | 8,667          | 4,238         | 48.9%        |
| 5            | Porsche Cayenne              | 11,154         | 8,078          | 3,076         | 38.1%        |
| 6            | Land Rover Range Rover Sport | 10,764         | 7,301          | 3,463         | 47.4%        |
| 7            | Audi Q8                      | 10,233         | 6,527          | 3,706         | 56.8%        |
| 8            | Audi Q7                      | 8,863          | 6,003          | 2,860         | 47.6%        |
| 9            | Land Rover Range Rover       | 7,847          | 2,540          | 5,307         | 208.9%       |
| 10           | BMW iX                       | 7,420          | 9,720          | -2,300        | -23.7%       |
| <b>TOTAL</b> |                              | <b>154,128</b> | <b>130,239</b> | <b>23,889</b> | <b>18.3%</b> |

## TOP 10 SELLERS BY SEGMENT

### Exotic

| Rank         | Model                  | YTD 23 ↓      | YTD 22       | Δ          | Δ %          |
|--------------|------------------------|---------------|--------------|------------|--------------|
| 1            | BMW XM                 | 1,173         | 0            | 1,173      | 0.0%         |
| 2            | Lamborghini Urus       | 1,087         | 837          | 250        | 29.9%        |
| 3            | Bentley Bentayga       | 770           | 830          | -60        | -7.2%        |
| 4            | Ferrari 296 GTB        | 583           | 85           | 498        | 585.9%       |
| 5            | Aston Martin DBX       | 571           | 301          | 270        | 89.7%        |
| 6            | Lamborghini Huracan    | 570           | 516          | 54         | 10.5%        |
| 7            | Ferrari SF90           | 450           | 427          | 23         | 5.4%         |
| 8            | Ferrari 812 GTS        | 427           | 436          | -9         | -2.1%        |
| 9            | Bentley Continental GT | 418           | 499          | -81        | -16.2%       |
| 10           | Ferrari Roma           | 405           | 602          | -197       | -32.7%       |
| <b>TOTAL</b> |                        | <b>10,288</b> | <b>9,331</b> | <b>957</b> | <b>10.3%</b> |