

TOP 10 SELLERS BY SEGMENT

Minicar

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Fiat Panda	61,102	69,616	-8,514	-12.2%
2	Fiat 500	54,811	46,462	8,349	18.0%
3	Toyota Aygo X	38,523	18,389	20,134	109.5%
4	Kia Picanto	34,863	25,911	8,952	34.5%
5	Hyundai i10	32,000	25,136	6,864	27.3%
6	Fiat New 500	30,686	32,177	-1,491	-4.6%
7	Dacia Spring	26,142	19,289	6,853	35.5%
8	VW Up	15,842	22,165	-6,323	-28.5%
9	Renault Twingo	15,229	22,267	-7,038	-31.6%
10	Suzuki Ignis	14,389	12,215	2,174	17.8%
TOTAL		337,285	328,278	9,007	2.7%

Compact

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Golf	85,730	86,866	-1,136	-1.3%
2	Skoda Octavia	77,174	42,960	34,214	79.6%
3	Toyota Corolla/ Corolla TS	56,399	63,820	-7,421	-11.6%
4	Ford Focus	54,829	35,058	19,771	56.4%
5	Peugeot 308	49,809	42,523	7,286	17.1%
6	VW ID.3	32,683	16,178	16,505	102.0%
7	Kia Ceed	32,232	33,449	-1,217	-3.6%
8	Kia Niro	30,505	35,210	-4,705	-13.4%
9	Citroen C4	29,909	32,494	-2,585	-8.0%
10	MG 4	29,458	0	29,458	0.0%
TOTAL		708,337	594,704	113,633	19.1%

Coupe/Convertible

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW T-Roc	7,832	7,358	474	6.4%
2	Mazda MX-5	4,051	2,892	1,159	40.1%
3	Alpine A110	1,732	1,582	150	9.5%
4	Ford Mustang	1,697	1,361	336	24.7%
5	Toyota GR86	807	63	744	1181.0%
6	Toyota Supra	520	379	141	37.2%
7	Subaru BRZ	215	3	212	7066.7%
8	Chevrolet Camaro	9	10	-1	-10.0%
9	Fiat 124	1	2	-1	-50.0%
TOTAL		16,864	13,650	3,214	23.5%

Compact SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Tiguan	88,020	60,237	27,783	46.1%
2	Hyundai Tucson	77,706	71,371	6,335	8.9%
3	Kia Sportage	72,488	63,240	9,248	14.6%
4	Nissan Qashqai	69,045	52,484	16,561	31.6%
5	Ford Kuga	58,267	57,281	986	1.7%
6	Peugeot 3008	54,639	60,832	-6,193	-10.2%
7	Toyota C-HR	53,161	55,126	-1,965	-3.6%
8	Cupra Formentor	49,836	44,201	5,635	12.7%
9	Skoda Karoq	44,916	33,094	11,822	35.7%
10	Dacia Jogger	43,744	19,992	23,752	118.8%
TOTAL		943,566	768,055	175,511	22.9%

Compact Vans

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Caddy	16,997	15,062	1,935	12.8%
2	VW Touran	14,874	8,443	6,431	76.2%
3	Citroen Berlingo	8,882	4,447	4,435	99.7%
4	Renault Kangoo	8,530	6,900	1,630	23.6%
5	Ford Transit Connect	7,608	5,311	2,297	43.2%
6	Peugeot Partner	6,172	5,501	671	12.2%
7	Toyota Proace City	5,890	5,423	467	8.6%
8	Mercedes Citan	5,768	1,636	4,132	252.6%
9	Renault Scenic	5,280	8,039	-2,759	-34.3%
10	Opel Combo	3,902	3,350	552	16.5%
TOTAL		86,396	85,296	1,100	1.3%

Small

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Dacia Sandero	118,883	94,439	24,444	25.9%
2	Opel Corsa	102,082	86,411	15,671	18.1%
3	Peugeot 208	101,151	106,561	-5,410	-5.1%
4	Renault Clio	96,135	67,064	29,071	43.3%
5	Toyota Yaris	78,783	72,917	5,866	8.0%
6	Citroen C3	66,777	70,648	-3,871	-5.5%
7	VW Polo	63,329	55,841	7,488	13.4%
8	Skoda Fabia	41,680	42,695	-1,015	-2.4%
9	Ford Fiesta	40,195	31,262	8,933	28.6%
10	SEAT Ibiza	33,726	24,592	9,134	37.1%
TOTAL		873,136	793,905	79,231	10.0%

Midsize

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Passat	35,426	32,349	3,077	9.5%
2	Skoda Superb	24,732	22,513	2,219	9.9%
3	VW Arteon	11,473	10,541	932	8.8%
4	Peugeot 408	10,676	2	10,674	533700.0%
5	Citroen C5 X	8,040	3,041	4,999	164.4%
6	Peugeot 508	5,327	5,981	-654	-10.9%
7	Hyundai Ioniq 6	4,711	1	4,710	471000.0%
8	Mazda 6	4,138	1,790	2,348	131.2%
9	Toyota Camry	2,975	2,945	30	1.0%
10	Subaru Outback	2,239	2,218	21	0.9%
TOTAL		114,798	95,038	19,760	20.8%

Small SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW T-Roc	99,417	75,016	24,401	32.5%
2	Toyota Yaris Cross	90,135	60,718	29,417	48.4%
3	Dacia Duster	82,813	69,312	13,501	19.5%
4	Peugeot 2008	78,058	69,010	9,048	13.1%
5	Ford Puma	74,677	71,057	3,620	5.1%
6	Renault Captur	73,453	68,967	4,486	6.5%
7	VW T-Cross	55,233	55,659	-426	-0.8%
8	Opel Mokka	51,625	47,668	3,957	8.3%
9	Hyundai Kona	45,054	48,803	-3,749	-7.7%
10	Skoda Kamiq	44,268	33,159	11,109	33.5%
TOTAL		1,075,835	925,597	150,238	16.2%

Midsize/Large SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Skoda Kodiaq	40,595	33,493	7,102	21.2%
2	VW ID.4	35,090	17,927	17,163	95.7%
3	Toyota RAV4	27,330	42,667	-15,337	-35.9%
4	Peugeot 5008	26,306	20,520	5,786	28.2%
5	Skoda Enyaq IV	23,611	19,651	3,960	20.2%
6	Hyundai Ioniq 5	13,976	16,030	-2,054	-12.8%
7	Kia EV6	13,573	12,827	746	5.8%
8	Mazda CX-60	12,688	78	12,610	16166.7%
9	VW ID.5	11,555	2,863	8,692	303.6%
10	Nissan X-Trail	10,658	330	10,328	3129.7%
TOTAL		280,019	217,177	62,842	28.9%

Midsize Vans

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Transporter	27,466	31,183	-3,717	-11.9%
2	Mercedes V Class	15,689	13,981	1,708	12.2%
3	Ford Transit Custom	12,441	12,518	-77	-0.6%
4	Mercedes Vito	8,876	7,310	1,566	21.4%
5	Renault Trafic	8,586	5,823	2,763	47.4%
6	Toyota Proace	5,727	6,912	-1,185	-17.1%
7	VW ID. Buzz	5,578	100	5,478	5478.0%
8	Ford S-MAX	3,417	3,368	49	1.5%
9	Ford Galaxy	2,827	2,622	205	7.8%
10	Citroen Jumpy	1,854	3,226	-1,372	-42.5%
TOTAL		98,704	97,423	1,281	1.3%

TOP 10 SELLERS BY SEGMENT

Small Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	MINI One/Cooper	46,567	48,195	-1,628	-3.4%
2	Audi A1, S1	37,336	22,869	14,467	63.3%
3	Lancia Ypsilon	23,872	21,502	2,370	11.0%
4	DS 3 Crossback	5,299	6,053	-754	-12.5%
5	DS 3	11	2	9	450.0%
	TOTAL	113,085	98,621	14,464	14.7%

Midsize Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	BMW 3 Series	39,605	41,873	-2,268	-5.4%
2	Tesla Model 3	38,843	37,813	1,030	2.7%
3	Mercedes C Class	37,436	32,833	4,603	14.0%
4	Audi A4, S4	34,103	26,695	7,408	27.8%
5	BMW i4	16,777	6,712	10,065	150.0%
6	Polestar 2	15,572	11,192	4,380	39.1%
7	Audi A5, S5	9,631	7,676	1,955	25.5%
8	Volvo S60 / V60	9,300	8,705	595	6.8%
9	BMW 4 Series	8,929	7,697	1,232	16.0%
10	Alfa Romeo Giulia	2,460	2,849	-389	-13.7%
TOTAL		214,167	185,417	28,750	15.5%

Luxury Sedan

Rank	Model	YTD 23 ⬇	YTD 22	Δ	Δ %
1	Porsche Taycan	8,914	8,399	515	6.1%
2	Mercedes S Class	5,415	5,072	343	6.8%
3	Mercedes EQS	3,818	3,248	570	17.5%
4	Tesla Model S	2,979	17	2,962	17423.5%
5	Audi e-tron GT	2,654	3,382	-728	-21.5%
6	Porsche Panamera	2,567	2,329	238	10.2%
7	BMW 7 Series	2,219	2,671	-452	-16.9%
8	Audi A8, S8	1,846	1,615	231	14.3%
9	Mercedes AMG GT 4 Door	1,230	908	322	35.5%
10	BMW 8 Series	1,127	1,132	-5	-0.4%
TOTAL		35,024	29,714	5,310	17.9%

Premium Convertible

Rank	Model	YTD 23 $\downarrow$	YTD 22	Δ	Δ %
1	MINI One/Cooper	12,220	7,595	4,625	60.9%
2	BMW 4 Series	5,857	5,654	203	3.6%
3	Porsche 911	5,321	4,066	1,255	30.9%
4	BMW Z4	3,895	4,043	-148	-3.7%
5	Mercedes SL	2,942	299	2,643	883.9%
6	Mercedes C Class	2,101	1,541	560	36.3%
7	Audi A5, S5	1,925	2,312	-387	-16.7%
8	Porsche 718 Boxster	1,658	1,359	299	22.0%
9	Mercedes E Class	1,340	1,183	157	13.3%
10	Audi TT	976	753	223	29.6%
TOTAL		39,580	30,146	9,434	31.3%

Premium Midsize SUV & Crossover

Rank	Model	YTD 23 $\downarrow$	YTD 22	Δ	Δ %
1	Tesla Model Y	125,144	40,147	84,997	211.7%
2	Mercedes GLC	40,478	40,205	273	0.7%
3	Volvo XC60	32,064	26,849	5,215	19.4%
4	BMW X3	27,113	31,093	-3,980	-12.8%
5	Audi Q5	22,072	15,429	6,643	43.1%
6	Audi Q4 e-tron	20,790	11,131	9,659	86.8%
7	Audi Q5 Sportback	15,923	12,973	2,950	22.7%
8	Porsche Macan	12,562	9,700	2,862	29.5%
9	DS 7 Crossback	10,548	9,684	864	8.9%
10	Lexus NX	9,986	5,742	4,244	73.9%
TOTAL		389,896	271,284	118,612	43.7%

Compact Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Audi A3, S3	58,179	51,318	6,861	13.4%
2	Mercedes A Class	42,886	43,560	-674	-1.5%
3	BMW 1 Series	42,644	30,749	11,895	38.7%
4	Mercedes CLA	28,265	19,725	8,540	43.3%
5	BMW 2 Series Active Tourer	18,697	7,296	11,401	156.3%
6	DS 4	10,709	7,708	3,001	38.9%
7	BMW 2 Series	10,441	9,590	851	8.9%
8	Mercedes B Class	9,211	11,778	-2,567	-21.8%
9	Volvo C40	8,633	3,586	5,047	140.7%
10	MINI Clubman	5,452	6,146	-694	-11.3%
TOTAL		235,632	204,393	31,239	15.3%

Large Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Audi A6, S6	26,591	19,318	7,273	37.6%
2	BMW 5 Series	23,277	22,472	805	3.6%
3	Mercedes E Class	13,996	18,917	-4,921	-26.0%
4	Mercedes EQE	7,118	2,314	4,804	207.6%
5	Volvo S90 / V90	3,405	3,705	-300	-8.1%
6	Lexus ES	2,846	1,671	1,175	70.3%
7	Audi A7, S7	2,179	1,980	199	10.1%
8	Mercedes CLS	926	1,341	-415	-30.9%
9	Jaguar XF	709	333	376	112.9%
10	Maserati Ghibli	217	544	-327	-60.1%
TOTAL		81,264	72,595	8,669	11.9%

Premium Coupe

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Porsche 911	7,202	5,796	1,406	24.3%
2	BMW 4 Series	5,984	6,689	-705	-10.5%
3	BMW 2 Series	4,628	3,516	1,112	31.6%
4	Mercedes C Class	2,024	1,254	770	61.4%
5	Audi TT	1,981	1,973	8	0.4%
6	Porsche 718 Cayman	1,916	1,138	778	68.4%
7	Audi A5, S5	1,505	1,221	284	23.3%
8	Mercedes E Class	1,298	1,246	52	4.2%
9	Lotus Emira	1,011	0	1,011	0.0%
10	BMW 8 Series	591	516	75	14.5%
TOTAL		29,187	24,631	4,556	18.5%

Premium Compact SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Volvo XC40	51,785	37,212	14,573	39.2%
2	BMW X1	40,874	43,321	-2,447	-5.6%
3	Audi Q2	30,788	26,748	4,040	15.1%
4	Audi Q3 Sportback	27,689	22,630	5,059	22.4%
5	Mercedes GLA	26,111	20,854	5,257	25.2%
6	MINI Countryman	24,652	18,249	6,403	35.1%
7	Audi Q3	24,465	24,750	-285	-1.2%
8	Alfa Romeo Tonale	18,026	1,216	16,810	1382.4%
9	Mercedes EQA	15,768	9,790	5,978	61.1%
10	Mercedes GLB	15,004	12,606	2,398	19.0%
TOTAL		332,384	256,252	76,132	29.7%

Premium Large SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	BMW X5	19,945	21,601	-1,656	-7.7%
2	Mercedes GLE	18,100	20,789	-2,689	-12.9%
3	Volvo XC90	13,609	12,500	1,109	8.9%
4	Land Rover Defender	12,709	8,491	4,218	49.7%
5	Land Rover Range Rover Sport	10,480	7,056	3,424	48.5%
6	Porsche Cayenne	10,302	7,558	2,744	36.3%
7	Audi Q8	9,814	6,209	3,605	58.1%
8	Audi Q7	8,427	5,766	2,661	46.1%
9	Land Rover Range Rover	7,607	2,498	5,109	204.5%
10	BMW iX	6,480	8,958	-2,478	-27.7%
TOTAL		145,355	121,992	23,363	19.2%

TOP 10 SELLERS BY SEGMENT

Exotic					
Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	BMW XM	1,113	0	1,113	0.0%
2	Lamborghini Urus	1,051	811	240	29.6%
3	Bentley Bentayga	742	806	-64	-7.9%
4	Ferrari 296 GTB	574	84	490	583.3%
5	Lamborghini Huracan	557	504	53	10.5%
6	Aston Martin DBX	550	286	264	92.3%
7	Ferrari SF90	435	412	23	5.6%
8	Ferrari 812 GTS	413	425	-12	-2.8%
9	Bentley Continental GT	403	483	-80	-16.6%
10	Ferrari Roma	392	586	-194	-33.1%
TOTAL		9,950	9,064	886	9.8%