

TOP 10 SELLERS BY SEGMENT

Minicar

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Fiat Panda	42,761	46,441	-3,680	-7.9%
2	Fiat 500	38,495	25,306	13,189	52.1%
3	Toyota Aygo X	23,765	2,774	20,991	756.7%
4	Hyundai i10	20,605	15,531	5,074	32.7%
5	Kia Picanto	20,008	17,964	2,044	11.4%
6	Dacia Spring	17,583	12,307	5,276	42.9%
7	Fiat New 500	17,115	18,702	-1,587	-8.5%
8	Renault Twingo	9,572	12,760	-3,188	-25.0%
9	VW Up	8,376	13,405	-5,029	-37.5%
10	Suzuki Ignis	8,285	9,153	-868	-9.5%
TOTAL		215,700	201,090	14,610	7.3%

Small

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Dacia Sandero	73,785	56,678	17,107	30.2%
2	Opel Corsa	67,028	48,634	18,394	37.8%
3	Peugeot 208	64,255	63,756	499	0.8%
4	Renault Clio	56,664	41,870	14,794	35.3%
5	Toyota Yaris	45,461	43,504	1,957	4.5%
6	Citroen C3	44,696	47,728	-3,032	-6.4%
7	VW Polo	38,491	34,954	3,537	10.1%
8	Ford Fiesta	26,842	20,453	6,389	31.2%
9	Skoda Fabia	23,180	21,808	1,372	6.3%
10	SEAT Ibiza	22,670	14,997	7,673	51.2%
TOTAL		546,364	483,373	62,991	13.0%

Compact

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Golf	52,522	53,411	-889	-1.7%
2	Skoda Octavia	37,832	23,631	14,201	60.1%
3	Ford Focus	35,946	24,050	11,896	49.5%
4	Peugeot 308	31,501	21,191	10,310	48.7%
5	Toyota Corolla/ Corolla TS	31,234	38,290	-7,056	-18.4%
6	VW ID.3	20,899	9,286	11,613	125.1%
7	Kia Niro	19,266	23,699	-4,433	-18.7%
8	Citroen C4	18,294	20,224	-1,930	-9.5%
9	Kia Ceed	16,501	17,906	-1,405	-7.8%
10	MG 4	16,219	0	16,219	0.0%
TOTAL		412,609	343,620	68,989	20.1%

Midsize

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Passat	20,689	19,314	1,375	7.1%
2	Skoda Superb	12,425	11,480	945	8.2%
3	VW Arteon	6,796	5,697	1,099	19.3%
4	Peugeot 408	6,201	0	6,201	0.0%
5	Citroen C5 X	5,141	1,153	3,988	345.9%
6	Peugeot 508	3,818	4,003	-185	-4.6%
7	Hyundai Ioniq 6	2,731	0	2,731	0.0%
8	Mazda 6	2,415	1,185	1,230	103.8%
9	Opel Insignia	1,788	3,412	-1,624	-47.6%
10	Toyota Camry	1,517	1,972	-455	-23.1%
TOTAL		66,107	55,173	10,934	19.8%

Coupe/Convertible

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW T-Roc	4,405	4,826	-421	-8.7%
2	Mazda MX-5	2,004	1,982	22	1.1%
3	Ford Mustang	790	903	-113	-12.5%
4	Alpine A110	701	949	-248	-26.1%
5	Toyota GR86	559	1	558	55800.0%
6	Toyota Supra	357	235	122	51.9%
7	Subaru BRZ	33	2	31	1550.0%
8	Chevrolet Camaro	5	5	0	0.0%
9	Fiat 124	1	1	0	0.0%
TOTAL		8,855	8,904	-49	-0.6%

Small SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW T-Roc	63,048	42,052	20,996	49.9%
2	Toyota Yaris Cross	58,507	38,431	20,076	52.2%
3	Dacia Duster	51,862	38,839	13,023	33.5%
4	Peugeot 2008	48,426	42,967	5,459	12.7%
5	Ford Puma	43,763	48,126	-4,363	-9.1%
6	Renault Captur	43,447	40,834	2,613	6.4%
7	VW T-Cross	36,348	32,203	4,145	12.9%
8	Opel Mokka	31,516	32,778	-1,262	-3.9%
9	SEAT Arona	29,001	19,467	9,534	49.0%
10	VW Taigo	28,216	16,101	12,115	75.2%
TOTAL		667,954	565,457	102,497	18.1%

Compact SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Tiguan	54,462	38,983	15,479	39.7%
2	Hyundai Tucson	45,646	39,839	5,807	14.6%
3	Nissan Qashqai	45,445	31,596	13,849	43.8%
4	Kia Sportage	43,507	36,046	7,461	20.7%
5	Peugeot 3008	35,760	39,766	-4,006	-10.1%
6	Ford Kuga	35,535	34,350	1,185	3.4%
7	Toyota C-HR	35,487	33,223	2,264	6.8%
8	Cupra Formentor	29,782	25,919	3,863	14.9%
9	Dacia Jogger	25,007	7,170	17,837	248.8%
10	Skoda Karoq	24,605	16,980	7,625	44.9%
TOTAL		578,842	450,728	128,114	28.4%

Midsize/Large SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Skoda Kodiaq	21,372	17,489	3,883	22.2%
2	VW ID.4	17,737	10,182	7,555	74.2%
3	Peugeot 5008	16,116	13,458	2,658	19.8%
4	Toyota RAV4	14,231	24,193	-9,962	-41.2%
5	Skoda Enyaq iV	12,297	10,880	1,417	13.0%
6	Hyundai Ioniq 5	8,664	10,374	-1,710	-16.5%
7	Mazda CX-60	7,943	0	7,943	0.0%
8	Kia EV6	7,560	8,420	-860	-10.2%
9	Nissan X-Trail	6,173	282	5,891	2089.0%
10	VW ID.5	5,521	286	5,235	1830.4%
TOTAL		152,960	126,185	26,775	21.2%

Compact Vans

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Caddy	10,532	10,067	465	4.6%
2	VW Touran	8,774	5,621	3,153	56.1%
3	Citroen Berlingo	6,220	2,575	3,645	141.6%
4	Renault Kangoo	4,880	4,108	772	18.8%
5	Ford Transit Connect	4,806	3,396	1,410	41.5%
6	Peugeot Partner	4,415	3,879	536	13.8%
7	Renault Scenic	3,741	5,823	-2,082	-35.8%
8	Mercedes Citan	3,452	1,094	2,358	215.5%
9	Toyota Proace City	3,281	3,424	-143	-4.2%
10	Opel Combo	2,892	2,351	541	23.0%
TOTAL		54,384	55,163	-779	-1.4%

Midsize Vans

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Transporter	16,679	19,031	-2,352	-12.4%
2	Mercedes V Class	9,031	7,549	1,482	19.6%
3	Ford Transit Custom	6,907	7,382	-475	-6.4%
4	Mercedes Vito	4,785	3,844	941	24.5%
5	Renault Trafic	4,554	2,325	2,229	95.9%
6	VW ID. Buzz	3,019	0	3,019	0.0%
7	Toyota Proace	2,760	3,327	-567	-17.0%
8	Ford S-MAX	2,161	1,792	369	20.6%
9	Ford Galaxy	2,051	1,307	744	56.9%
10	Citroen Jumpy	949	2,084	-1,135	-54.5%
TOTAL		56,326	54,273	2,053	3.8%

TOP 10 SELLERS BY SEGMENT

Small Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	MINI One/Cooper	29,149	31,234	-2,085	-6.7%
2	Audi A1, S1	23,519	15,184	8,335	54.9%
3	Lancia Ypsilon	14,826	13,528	1,298	9.6%
4	DS 3 Crossback	3,274	3,784	-510	-13.5%
5	DS 3	8	1	7	700.0%
TOTAL		70,776	63,731	7,045	11.1%

Compact Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Audi A3, S3	34,670	33,707	963	2.9%
2	Mercedes A Class	26,753	28,105	-1,352	-4.8%
3	BMW 1 Series	26,166	19,035	7,131	37.5%
4	Mercedes CLA	17,517	12,940	4,577	35.4%
5	BMW 2 Series Active Tourer	11,325	3,866	7,459	192.9%
6	DS 4	7,146	4,861	2,285	47.0%
7	BMW 2 Series	5,859	5,596	263	4.7%
8	Mercedes B Class	5,692	8,022	-2,330	-29.0%
9	Volvo C40	5,031	2,684	2,347	87.4%
10	MINI Clubman	3,437	4,095	-658	-16.1%
TOTAL		144,033	133,345	10,688	8.0%

Midsize Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	BMW 3 Series	24,115	26,839	-2,724	-10.1%
2	Audi A4, S4	23,142	19,333	3,809	19.7%
3	Mercedes C Class	21,588	21,618	-30	-0.1%
4	Tesla Model 3	20,084	31,268	-11,184	-35.8%
5	Polestar 2	8,774	7,057	1,717	24.3%
6	BMW i4	8,384	3,185	5,199	163.2%
7	Audi A5, S5	5,734	5,376	358	6.7%
8	Volvo S60 / V60	5,185	5,730	-545	-9.5%
9	BMW 4 Series	5,160	5,428	-268	-4.9%
10	Alfa Romeo Giulia	1,499	1,782	-283	-15.9%
TOTAL		124,632	128,515	-3,883	-3.0%

Large Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Audi A6, S6	15,708	13,419	2,289	17.1%
2	BMW 5 Series	15,102	15,076	26	0.2%
3	Mercedes E Class	8,283	12,040	-3,757	-31.2%
4	Mercedes EQE	3,763	705	3,058	433.8%
5	Volvo S90 / V90	1,849	2,134	-285	-13.4%
6	Lexus ES	1,602	1,224	378	30.9%
7	Audi A7, S7	1,283	1,359	-76	-5.6%
8	Mercedes CLS	583	891	-308	-34.6%
9	Jaguar XF	432	278	154	55.4%
10	Maserati Ghibli	149	325	-176	-54.2%
TOTAL		48,754	47,451	1,303	2.7%

Luxury Sedan

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Porsche Taycan	5,326	5,382	-56	-1.0%
2	Mercedes S Class	3,373	3,017	356	11.8%
3	Mercedes EQS	2,272	1,943	329	16.9%
4	Audi e-tron GT	1,726	2,058	-332	-16.1%
5	Tesla Model S	1,673	5	1,668	33360.0%
6	Porsche Panamera	1,449	1,208	241	20.0%
7	BMW 7 Series	1,163	1,681	-518	-30.8%
8	Audi A8, S8	998	1,225	-227	-18.5%
9	BMW 8 Series	764	742	22	3.0%
10	Mercedes AMG GT 4 Door	689	548	141	25.7%
TOTAL		20,709	18,389	2,320	12.6%

Premium Coupe

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Porsche 911	4,211	3,966	245	6.2%
2	BMW 4 Series	4,028	4,617	-589	-12.8%
3	BMW 2 Series	3,020	1,791	1,229	68.6%
4	Mercedes C Class	1,514	844	670	79.4%
5	Audi TT	1,299	1,260	39	3.1%
6	Porsche 718 Cayman	1,061	708	353	49.9%
7	Audi A5, S5	995	921	74	8.0%
8	Mercedes E Class	919	816	103	12.6%
9	Lotus Emira	689	0	689	0.0%
10	BMW 8 Series	386	343	43	12.5%
TOTAL		18,703	16,029	2,674	16.7%

Premium Convertible

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	MINI One/Cooper	7,544	5,060	2,484	49.1%
2	BMW 4 Series	3,615	3,622	-7	-0.2%
3	Porsche 911	3,307	2,603	704	27.0%
4	Mercedes SL	1,682	58	1,624	2800.0%
5	Mercedes C Class	1,508	947	561	59.2%
6	BMW Z4	1,113	1,134	-21	-1.9%
7	Audi A5, S5	1,038	1,312	-274	-20.9%
8	Porsche 718 Boxster	931	884	47	5.3%
9	Mercedes E Class	925	684	241	35.2%
10	Audi TT	606	444	162	36.5%
TOTAL		23,051	17,578	5,473	31.1%

Premium Compact SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Volvo XC40	31,237	27,183	4,054	14.9%
2	BMW X1	24,591	28,851	-4,260	-14.8%
3	Mercedes GLA	17,348	13,932	3,416	24.5%
4	Audi Q2	17,280	17,993	-713	-4.0%
5	Audi Q3	17,236	14,911	2,325	15.6%
6	Audi Q3 Sportback	16,963	13,261	3,702	27.9%
7	MINI Countryman	16,126	13,502	2,624	19.4%
8	Alfa Romeo Tonale	11,080	0	11,080	0.0%
9	Mercedes GLB	10,607	6,293	4,314	68.6%
10	Mercedes EQA	9,032	6,361	2,671	42.0%
TOTAL		202,422	167,179	35,243	21.1%

Premium Midsize SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Tesla Model Y	73,558	24,207	49,351	203.9%
2	Mercedes GLC	26,838	26,336	502	1.9%
3	Volvo XC60	19,216	16,475	2,741	16.6%
4	BMW X3	16,325	16,982	-657	-3.9%
5	Audi Q5	13,204	8,581	4,623	53.9%
6	Audi Q4 e-tron	13,088	7,662	5,426	70.8%
7	Audi Q5 Sportback	10,456	7,322	3,134	42.8%
8	Porsche Macan	8,402	6,256	2,146	34.3%
9	DS 7 Crossback	6,212	5,840	372	6.4%
10	BMW iX3	5,625	5,382	243	4.5%
TOTAL		238,882	166,905	71,977	43.1%

Premium Large SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Mercedes GLE	11,916	12,736	-820	-6.4%
2	BMW X5	11,060	12,655	-1,595	-12.6%
3	Land Rover Defender	8,925	5,190	3,735	72.0%
4	Volvo XC90	8,236	7,690	546	7.1%
5	Porsche Cayenne	7,540	4,663	2,877	61.7%
6	Land Rover Range Rover Sport	6,023	5,133	890	17.3%
7	Audi Q8	5,827	4,271	1,556	36.4%
8	Land Rover Range Rover	5,372	948	4,424	466.7%
9	Audi Q7	4,403	3,703	700	18.9%
10	BMW iX	3,853	5,146	-1,293	-25.1%
TOTAL		88,578	73,713	14,865	20.2%

TOP 10 SELLERS BY SEGMENT

Exotic

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Lamborghini Urus	619	504	115	22.8%
2	Bentley Bentayga	447	535	-88	-16.4%
3	BMW XM	420	0	420	0.0%
4	Ferrari 296 GTB	381	37	344	929.7%
5	Aston Martin DBX	339	213	126	59.2%
6	Lamborghini Huracan	310	278	32	11.5%
7	Ferrari SF90	273	254	19	7.5%
8	Bentley Continental GT	265	299	-34	-11.4%
9	Ferrari Roma	264	376	-112	-29.8%
10	Ferrari F8	236	523	-287	-54.9%
TOTAL		5,751	5,599	152	2.7%