

TOP 10 SELLERS IN KEY MARKETS

Austria

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Tesla Model Y	2,064	1,034	1,030	99.6
2	Skoda Octavia	1,788	979	809	82.6
3	VW Golf	1,461	841	620	73.7
4	SEAT Ateca	1,237	515	722	140.2
5	SEAT Arona	1,113	610	503	82.5
6	Dacia Sandero	1,055	948	107	11.3
7	VW Tiguan	1,039	832	207	24.9
8	Skoda Karoq	990	635	355	55.9
9	Skoda Fabia	962	967	-5	-0.5
10	VW Caddy	959	593	366	61.7

Belgium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Volvo XC40	3,231	2,512	719	28.6
2	Tesla Model Y	3,140	946	2,194	231.9
3	Opel Corsa	2,798	1,683	1,115	66.3
4	BMW 1 Series	2,260	475	1,785	375.8
5	Dacia Sandero	2,158	2,246	-88	-3.9
6	Dacia Duster	2,143	1,588	555	34.9
7	Peugeot 2008	2,119	2,037	82	4.0
8	Peugeot 308	2,087	895	1,192	133.2
9	BMW 3 Series	2,046	1,598	448	28.0
10	Audi A3, S3	1,971	1,530	441	28.8

Bulgaria

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Dacia Sandero	436	228	208	91.2
2	Toyota Corolla/ Corolla TS	268	360	-92	-25.6
3	Toyota C-HR	266	331	-65	-19.6
4	Dacia Spring	187	1	186	18600.0
5	Hyundai Tucson	180	84	96	114.3
6	Citroen C3	177	185	-8	-4.3
7	Skoda Octavia	173	115	58	50.4
8	Renault Clio	171	315	-144	-45.7
9	Hyundai i20	165	33	132	400.0
10	Hyundai Kona	165	71	94	132.4

Croatia

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Renault Clio	671	237	434	183.1
2	Dacia Duster	411	298	113	37.9
3	Opel Corsa	385	145	240	165.5
4	Dacia Sandero	371	244	127	52.0
5	Skoda Octavia	347	437	-90	-20.6
6	Suzuki SX4 S-Cross	324	129	195	151.2
7	Suzuki Vitara	315	112	203	181.3
8	VW Taigo	311	141	170	120.6
9	VW Tiguan	291	133	158	118.8
10	Kia Sportage	286	124	162	130.6

Cyprus

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	MINI Countryman	217	45	172	382.2
2	Kia Stonic	196	40	156	390.0
3	Toyota Yaris Cross	181	69	112	162.3
4	VW T-Roc	172	270	-98	-36.3
5	Kia Rio	125	61	64	104.9
6	Kia Picanto	122	69	53	76.8
7	Hyundai Tucson	112	131	-19	-14.5
8	Kia Sportage	109	64	45	70.3
9	Toyota RAV4	85	87	-2	-2.3
10	Dacia Duster	82	28	54	192.9

Czech Republic

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Skoda Octavia	4,983	3,900	1,083	27.8
2	Skoda Fabia	3,292	3,301	-9	-0.3
3	Skoda Scala	2,550	1,966	584	29.7
4	Skoda Kamiq	2,549	1,824	725	39.7
5	Skoda Kodiaq	2,495	1,655	840	50.8
6	Skoda Karoq	2,245	1,628	617	37.9
7	Hyundai i30	2,043	1,739	304	17.5
8	Skoda Superb	1,606	2,062	-456	-22.1
9	Hyundai Tucson	1,572	1,805	-233	-12.9
10	Dacia Duster	981	872	109	12.5

Denmark

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Tesla Model Y	4,618	751	3,867	514.9
2	Peugeot 208	1,772	998	774	77.6
3	Ford Kuga	1,035	839	196	23.4
4	Hyundai i10	935	497	438	88.1
5	Citroen C3	886	1,069	-183	-17.1
6	Toyota Aygo X	714	1	713	71300.0
7	Volvo XC40	713	422	291	69.0
8	Toyota Yaris	684	841	-157	-18.7
9	Opel Corsa	683	581	102	17.6
10	Toyota Corolla Cross	615	0	615	0.0

Estonia

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Toyota Corolla/ Corolla TS	327	265	62	23.4
2	Skoda Octavia	258	259	-1	-0.4
3	Toyota RAV4	248	465	-217	-46.7
4	Audi Q2	203	4	199	4975.0
5	Toyota Yaris Cross	181	104	77	74.0
6	Peugeot 208	162	15	147	980.0
7	Skoda Kodiaq	151	231	-80	-34.6
8	Subaru Outback	139	122	17	13.9
9	Kia Sportage	132	183	-51	-27.9
10	Skoda Kamiq	128	50	78	156.0

Finland

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Toyota Corolla/ Corolla TS	1,212	1,364	-152	-11.1
2	Tesla Model Y	1,044	289	755	261.2
3	Volvo XC60	584	704	-120	-17.0
4	VW ID.4	567	94	473	503.2
5	Toyota Yaris	557	804	-247	-30.7
6	Toyota Corolla Cross	494	0	494	0.0
7	Volvo XC40	492	424	68	16.0
8	Skoda Enyaq iV	427	144	283	196.5
9	Skoda Octavia	411	487	-76	-15.6
10	Nissan Qashqai	368	588	-220	-37.4

France

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Peugeot 208	24,428	21,876	2,552	11.7
2	Renault Clio	19,307	15,771	3,536	22.4
3	Dacia Sandero	16,708	13,783	2,925	21.2
4	Citroen C3	14,532	16,672	-2,140	-12.8
5	Peugeot 2008	13,109	12,673	436	3.4
6	Peugeot 308	12,116	9,016	3,100	34.4
7	Renault Captur	11,250	11,843	-593	-5.0
8	Peugeot 3008	9,543	11,135	-1,592	-14.3
9	Tesla Model Y	9,364	1,845	7,519	407.5
10	Dacia Spring	8,264	4,953	3,311	66.8

TOP 10 SELLERS IN KEY MARKETS

Germany

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Golf	20,945	24,555	-3,610	-14.7
2	VW T-Roc	17,802	11,247	6,555	58.3
3	VW Tiguan	16,609	15,419	1,190	7.7
4	Tesla Model Y	15,851	4,925	10,926	221.8
5	Skoda Octavia	12,814	8,536	4,278	50.1
6	Mercedes C Class	11,238	9,805	1,433	14.6
7	Opel Corsa	11,081	10,615	466	4.4
8	Audi A4, S4	10,266	8,959	1,307	14.6
9	VW Passat	10,086	8,811	1,275	14.5
10	VW Transporter	8,565	9,347	-782	-8.4

Greece

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Opel Corsa	2,418	736	1,682	228.5
2	Citroen C3	2,080	660	1,420	215.2
3	Peugeot 208	1,300	838	462	55.1
4	Toyota Yaris	1,240	1,217	23	1.9
5	Toyota Yaris Cross	1,218	590	628	106.4
6	Hyundai i20	1,029	471	558	118.5
7	Peugeot other	868	127	741	583.5
8	VW T-Roc	811	545	266	48.8
9	Hyundai i10	807	659	148	22.5
10	Toyota C-HR	747	739	8	1.1

Hungary

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Ford Transit Custom	1,204	539	665	123.4
2	Suzuki SX4 S-Cross	1,100	2,091	-991	-47.4
3	Skoda Octavia	1,063	827	236	28.5
4	Kia Ceed	896	941	-45	-4.8
5	Dacia Duster	855	790	65	8.2
6	Suzuki Vitara	808	1,326	-518	-39.1
7	Toyota Yaris	795	635	160	25.2
8	Toyota Yaris Cross	792	492	300	61.0
9	Fiat 500	756	345	411	119.1
10	Toyota Corolla/ Corolla TS	729	1,019	-290	-28.5

Iceland

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Tesla Model Y	529	269	260	96.7
2	Dacia Duster	362	71	291	409.9
3	Mitsubishi Eclipse Cross	132	251	-119	-47.4
4	Kia Sportage	129	11	118	1072.7
5	Toyota RAV4	122	150	-28	-18.7
6	Toyota Yaris	122	59	63	106.8
7	Kia Ceed	106	7	99	1414.3
8	Toyota Land Cruiser	95	122	-27	-22.1
9	Tesla Model 3	88	65	23	35.4
10	Nissan Leaf	71	206	-135	-65.5

Ireland

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Hyundai Tucson	2,673	3,340	-667	-20.0
2	Kia Sportage	1,853	1,616	237	14.7
3	Toyota Yaris Cross	1,769	1,144	625	54.6
4	Toyota C-HR	1,737	1,861	-124	-6.7
5	Toyota Corolla/ Corolla TS	1,623	2,744	-1,121	-40.9
6	Toyota Yaris	1,554	1,776	-222	-12.5
7	VW ID.4	1,474	745	729	97.9
8	Nissan Qashqai	1,344	932	412	44.2
9	Skoda Octavia	1,170	1,126	44	3.9
10	Toyota RAV4	1,096	1,800	-704	-39.1

Italy

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Fiat Panda	28,567	30,423	-1,856	-6.1
2	Dacia Sandero	12,661	9,599	3,062	31.9
3	Jeep Renegade	12,391	7,048	5,343	75.8
4	Lancia Ypsilon	11,105	10,767	338	3.1
5	Toyota Yaris Cross	11,009	6,618	4,391	66.3
6	Fiat 500	10,011	5,470	4,541	83.0
7	VW T-Roc	9,533	3,704	5,829	157.4
8	Dacia Duster	9,317	7,639	1,678	22.0
9	Renault Captur	8,410	6,602	1,808	27.4
10	Citroen C3	8,110	8,417	-307	-3.6

Latvia

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Toyota Yaris Cross	246	74	172	232.4
2	Dacia Duster	164	137	27	19.7
3	Toyota Corolla/ Corolla TS	153	116	37	31.9
4	Skoda Octavia	132	135	-3	-2.2
5	BMW X5	125	79	46	58.2
6	Skoda Kodiaq	123	116	7	6.0
7	Toyota Corolla Cross	121	0	121	0.0
8	Skoda Kamiq	116	43	73	169.8
9	Nissan Qashqai	109	126	-17	-13.5
10	VW Transporter	102	22	80	363.6

Lithuania

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Toyota Yaris Cross	347	165	182	110.3
2	Toyota Corolla Cross	220	0	220	0.0
3	Kia Sportage	206	208	-2	-1.0
4	Dacia Duster	199	72	127	176.4
5	Toyota RAV4	199	580	-381	-65.7
6	Skoda Kamiq	198	56	142	253.6
7	Peugeot 208	179	16	163	1018.8
8	Skoda Kodiaq	159	98	61	62.2
9	Nissan Qashqai	157	214	-57	-26.6
10	Toyota Corolla/ Corolla TS	153	266	-113	-42.5

Luxembourg

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Fiat New 500	352	261	91	34.9
2	Tesla Model Y	334	209	125	59.8
3	Opel Corsa	324	300	24	8.0
4	VW Golf	273	336	-63	-18.8
5	BMW 1 Series	255	64	191	298.4
6	Renault Clio	243	118	125	105.9
7	Peugeot 308	211	106	105	99.1
8	VW Tiguan	209	175	34	19.4
9	Audi A3, S3	206	199	7	3.5
10	VW ID.3	166	19	147	773.7

Netherlands

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Tesla Model Y	3,506	344	3,162	919.2
2	Lynk & Co 01	2,896	952	1,944	204.2
3	Volvo XC40	2,625	1,936	689	35.6
4	Peugeot 208	2,463	1,794	669	37.3
5	Opel Corsa	2,299	1,079	1,220	113.1
6	VW Polo	1,768	813	955	117.5
7	Kia Picanto	1,710	1,827	-117	-6.4
8	Peugeot 2008	1,663	1,828	-165	-9.0
9	Kia Niro	1,583	1,926	-343	-17.8
10	Hyundai Tucson	1,548	938	610	65.0

TOP 10 SELLERS IN KEY MARKETS

Norway

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Tesla Model Y	8,717	3,328	5,389	161.9
2	Toyota bZ4X	1,737	0	1,737	0.0
3	Volvo XC40	1,406	629	777	123.5
4	VW ID.4	1,372	1,712	-340	-19.9
5	VW ID.3	1,248	322	926	287.6
6	Skoda Enyaq iV	730	924	-194	-21.0
7	Tesla Model 3	727	1,736	-1,009	-58.1
8	Nissan Leaf	579	773	-194	-25.1
9	Toyota Yaris Cross	530	119	411	345.4
10	Ford Mustang Mach-E	487	1,031	-544	-52.8

Poland

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Toyota Yaris	5,364	3,449	1,915	55.5
2	Toyota Yaris Cross	5,212	1,806	3,406	188.6
3	Toyota Corolla/ Corolla TS	4,990	5,182	-192	-3.7
4	Skoda Octavia	3,226	2,017	1,209	59.9
5	Toyota C-HR	3,216	1,581	1,635	103.4
6	Dacia Duster	2,668	2,207	461	20.9
7	Kia Sportage	2,617	2,950	-333	-11.3
8	Toyota Corolla Cross	2,339	0	2,339	0.0
9	Toyota RAV4	2,125	3,461	-1,336	-38.6
10	Hyundai Tucson	2,116	2,692	-576	-21.4

Portugal

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Peugeot 208	1,611	1,319	292	22.1
2	Peugeot 2008	1,605	1,795	-190	-10.6
3	SEAT Arona	1,449	621	828	133.3
4	Renault Clio	1,285	993	292	29.4
5	Dacia Sandero	1,120	856	264	30.8
6	Opel Corsa	1,118	452	666	147.3
7	Renault Captur	1,094	863	231	26.8
8	VW T-Roc	1,015	254	761	299.6
9	Toyota Yaris Cross	984	428	556	129.9
10	Mercedes A Class	936	606	330	54.5

Romania

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Dacia Logan	4,130	2,438	1,692	69.4
2	Dacia Sandero	3,371	1,721	1,650	95.9
3	Dacia Duster	3,212	2,002	1,210	60.4
4	Dacia Spring	1,559	952	607	63.8
5	Dacia Jogger	1,291	101	1,190	1178.2
6	Renault Clio	1,149	545	604	110.8
7	Renault Megane	791	446	345	77.4
8	Skoda Octavia	696	654	42	6.4
9	Hyundai Tucson	648	667	-19	-2.8
10	Hyundai i30	587	343	244	71.1

Slovakia

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Skoda Octavia	913	614	299	48.7
2	Skoda Kamiq	761	451	310	68.7
3	Skoda Scala	756	382	374	97.9
4	Skoda Fabia	743	768	-25	-3.3
5	Hyundai Tucson	710	731	-21	-2.9
6	Hyundai i30	702	952	-250	-26.3
7	Toyota Yaris Cross	668	324	344	106.2
8	Kia Sportage	658	543	115	21.2
9	Kia Ceed	600	719	-119	-16.6
10	Skoda Karoq	577	445	132	29.7

Slovenia

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Renault Clio	362	364	-2	-0.5
2	Renault Captur	323	213	110	51.6
3	Tesla Model Y	321	69	252	365.2
4	Skoda Kamiq	316	222	94	42.3
5	Skoda Octavia	316	329	-13	-4.0
6	VW T-Roc	301	254	47	18.5
7	Fiat 500	285	163	122	74.8
8	VW Taigo	278	179	99	55.3
9	VW Tiguan	258	207	51	24.6
10	VW T-Cross	246	231	15	6.5

Spain

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	SEAT Arona	7,504	3,538	3,966	112.1
2	Dacia Sandero	6,595	2,884	3,711	128.7
3	Toyota C-HR	6,459	4,049	2,410	59.5
4	Peugeot 2008	5,837	3,286	2,551	77.6
5	Opel Corsa	5,206	2,240	2,966	132.4
6	SEAT Ibiza	4,879	3,368	1,511	44.9
7	Hyundai Tucson	4,868	4,482	386	8.6
8	Kia Sportage	4,762	3,068	1,694	55.2
9	Toyota Corolla/ Corolla TS	4,515	4,222	293	6.9
10	SEAT Ateca	4,454	2,814	1,640	58.3

Sweden

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Tesla Model Y	3,636	1,957	1,679	85.8
2	Volvo XC40	3,310	3,967	-657	-16.6
3	Volvo XC60	2,414	3,214	-800	-24.9
4	VW ID.4	2,165	2,024	141	7.0
5	Volvo S60 / V60	1,487	2,652	-1,165	-43.9
6	Toyota Yaris Cross	1,312	779	533	68.4
7	Kia EV6	1,289	773	516	66.8
8	Kia Niro	1,247	3,291	-2,044	-62.1
9	Kia Sportage	1,112	379	733	193.4
10	Tesla Model 3	1,042	1,229	-187	-15.2

Switzerland

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Tesla Model Y	1,187	910	277	30.4
2	Skoda Karoq	1,090	386	704	182.4
3	Mercedes GLC	955	624	331	53.0
4	Skoda Octavia	953	1,106	-153	-13.8
5	Volvo XC40	913	633	280	44.2
6	Dacia Duster	880	480	400	83.3
7	BMW X1	852	768	84	10.9
8	Dacia Sandero	831	698	133	19.1
9	BMW X3	829	665	164	24.7
10	Audi A3, S3	807	772	35	4.5

United Kingdom

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Nissan Qashqai	11,073	7,531	3,542	47.0
2	Nissan Juke	10,875	5,349	5,526	103.3
3	Opel Corsa	10,831	9,797	1,034	10.6
4	Tesla Model Y	9,953	7,774	2,179	28.0
5	Kia Sportage	9,559	8,697	862	9.9
6	Ford Puma	9,558	8,528	1,030	12.1
7	Hyundai Tucson	9,467	7,889	1,578	20.0
8	MINI One/Cooper	8,328	7,860	468	6.0
9	Ford Fiesta	8,137	4,808	3,329	69.2
10	VW T-Roc	8,120	2,611	5,509	211.0