

## TOP 10 SELLERS BY SEGMENT

### Minicar

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Fiat Panda	33,967	34,814	-847	-2.4%
2	Fiat 500	28,725	18,623	10,102	54.2%
3	Toyota Aygo X	19,214	190	19,024	10012.6%
4	Hyundai i10	16,557	11,509	5,048	43.9%
5	Kia Picanto	14,914	14,159	755	5.3%
6	Dacia Spring	13,599	8,843	4,756	53.8%
7	Fiat New 500	13,230	13,263	-33	-0.2%
8	Renault Twingo	7,532	9,326	-1,794	-19.2%
9	Suzuki Ignis	5,984	7,927	-1,943	-24.5%
10	VW Up	5,488	10,191	-4,703	-46.1%
<b>TOTAL</b>		<b>165,842</b>	<b>150,292</b>	<b>15,550</b>	<b>10.3%</b>

### Small

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Dacia Sandero	56,030	43,477	12,553	28.9%
2	Peugeot 208	49,437	48,188	1,249	2.6%
3	Opel Corsa	48,812	36,237	12,575	34.7%
4	Renault Clio	41,003	35,007	5,996	17.1%
5	Toyota Yaris	37,632	34,998	2,634	7.5%
6	Citroen C3	36,643	36,062	581	1.6%
7	VW Polo	28,494	24,782	3,712	15.0%
8	Ford Fiesta	21,136	15,445	5,691	36.8%
9	Skoda Fabia	18,269	15,668	2,601	16.6%
10	SEAT Ibiza	17,216	11,211	6,005	53.6%
<b>TOTAL</b>		<b>422,690</b>	<b>371,027</b>	<b>51,663</b>	<b>13.9%</b>

### Compact

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Golf	40,907	44,052	-3,145	-7.1%
2	Skoda Octavia	30,153	22,577	7,576	33.6%
3	Ford Focus	29,508	20,368	9,140	44.9%
4	Toyota Corolla/ Corolla TS	27,405	33,094	-5,689	-17.2%
5	Peugeot 308	23,232	13,163	10,069	76.5%
6	Kia Niro	16,569	21,743	-5,174	-23.8%
7	VW ID.3	15,717	8,299	7,418	89.4%
8	Kia Ceed	13,516	15,408	-1,892	-12.3%
9	Citroen C4	13,328	15,596	-2,268	-14.5%
10	MG 4	12,568	0	12,568	0.0%
<b>TOTAL</b>		<b>326,367</b>	<b>281,688</b>	<b>44,679</b>	<b>15.9%</b>

### Midsize

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Passat	15,092	14,379	713	5.0%
2	Skoda Superb	10,130	9,278	852	9.2%
3	VW Arteon	5,620	4,388	1,232	28.1%
4	Peugeot 408	4,444	0	4,444	0.0%
5	Citroen C5 X	3,518	383	3,135	818.5%
6	Peugeot 508	2,629	2,706	-77	-2.8%
7	Hyundai Ioniq 6	1,878	0	1,878	0.0%
8	Mazda 6	1,743	921	822	89.3%
9	Opel Insignia	1,523	2,734	-1,211	-44.3%
10	Toyota Camry	1,380	2,077	-697	-33.6%
<b>TOTAL</b>		<b>50,687</b>	<b>42,949</b>	<b>7,738</b>	<b>18.0%</b>

### Coupe/Convertible

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW T-Roc	2,992	3,411	-419	-12.3%
2	Mazda MX-5	1,418	1,323	95	7.2%
3	Ford Mustang	586	721	-135	-18.7%
4	Alpine A110	443	610	-167	-27.4%
5	Toyota GR86	443	1	442	44200.0%
6	Toyota Supra	279	174	105	60.3%
7	Subaru BRZ	10	2	8	400.0%
8	Chevrolet Camaro	5	5	0	0.0%
9	Fiat 124	1	1	0	0.0%
<b>TOTAL</b>		<b>6,177</b>	<b>6,248</b>	<b>-71</b>	<b>-1.1%</b>

### Small SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW T-Roc	49,116	31,187	17,929	57.5%
2	Toyota Yaris Cross	48,250	31,233	17,017	54.5%
3	Dacia Duster	39,920	30,418	9,502	31.2%
4	Peugeot 2008	37,429	35,680	1,749	4.9%
5	Ford Puma	32,765	36,533	-3,768	-10.3%
6	Renault Captur	32,386	31,719	667	2.1%
7	VW T-Cross	28,864	23,269	5,595	24.0%
8	Opel Mokka	23,657	28,473	-4,816	-16.9%
9	SEAT Arona	22,619	14,093	8,526	60.5%
10	VW Taigo	22,231	10,605	11,626	109.6%
<b>TOTAL</b>		<b>515,001</b>	<b>437,964</b>	<b>77,037</b>	<b>17.6%</b>

### Compact SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Nissan Qashqai	37,816	23,037	14,779	64.2%
2	Hyundai Tucson	36,917	33,375	3,542	10.6%
3	VW Tiguan	36,825	29,236	7,589	26.0%
4	Kia Sportage	34,931	27,654	7,277	26.3%
5	Toyota C-HR	31,770	28,026	3,744	13.4%
6	Ford Kuga	26,835	27,814	-979	-3.5%
7	Peugeot 3008	26,267	31,038	-4,771	-15.4%
8	Cupra Formentor	21,830	19,380	2,450	12.6%
9	Skoda Karoq	19,223	13,647	5,576	40.9%
10	Dacia Jogger	18,586	4,766	13,820	290.0%
<b>TOTAL</b>		<b>450,259</b>	<b>348,662</b>	<b>101,597</b>	<b>29.1%</b>

### Midsize/Large SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Skoda Kodiaq	17,168	14,487	2,681	18.5%
2	VW ID.4	15,822	10,584	5,238	49.5%
3	Toyota RAV4	13,429	24,133	-10,704	-44.4%
4	Peugeot 5008	11,275	10,234	1,041	10.2%
5	Skoda Enyaq iV	9,972	8,388	1,584	18.9%
6	Hyundai Ioniq 5	7,686	9,470	-1,784	-18.8%
7	Kia EV6	6,975	7,697	-722	-9.4%
8	Mazda CX-60	6,665	0	6,665	0.0%
9	Nissan X-Trail	5,303	270	5,033	1864.1%
10	VW Tiguan	5,007	4,778	229	4.8%
<b>TOTAL</b>		<b>131,531</b>	<b>116,357</b>	<b>15,174</b>	<b>13.0%</b>

### Compact Vans

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Caddy	7,920	7,772	148	1.9%
2	VW Touran	6,519	4,987	1,532	30.7%
3	Citroen Berlingo	4,851	1,960	2,891	147.5%
4	Ford Transit Connect	3,503	2,068	1,435	69.4%
5	Peugeot Partner	3,197	2,820	377	13.4%
6	Renault Kangoo	2,694	2,812	-118	-4.2%
7	Mercedes Citan	2,684	811	1,873	230.9%
8	Toyota Proace City	2,404	2,613	-209	-8.0%
9	Renault Scenic	2,218	3,190	-972	-30.5%
10	Opel Combo	2,157	1,839	318	17.3%
<b>TOTAL</b>		<b>39,069</b>	<b>40,613</b>	<b>-1,544</b>	<b>-3.8%</b>

### Midsize Vans

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Transporter	12,166	14,299	-2,133	-14.9%
2	Mercedes V Class	7,104	5,681	1,423	25.0%
3	Ford Transit Custom	5,128	5,721	-593	-10.4%
4	Mercedes Vito	3,533	2,871	662	23.1%
5	Renault Trafic	3,286	1,187	2,099	176.8%
6	VW ID. Buzz	2,254	0	2,254	0.0%
7	Toyota Proace	2,102	2,366	-264	-11.2%
8	Ford S-MAX	1,632	1,311	321	24.5%
9	Ford Galaxy	1,459	893	566	63.4%
10	Mercedes EQV	749	750	-1	-0.1%
<b>TOTAL</b>		<b>42,049</b>	<b>39,890</b>	<b>2,159</b>	<b>5.4%</b>

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### Small Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	MINI One/Cooper	22,200	24,355	-2,155	-8.8%
2	Audi A1, S1	17,346	10,716	6,630	61.9%
3	Lancia Ypsilon	11,106	10,768	338	3.1%
4	DS 3 Crossback	2,409	3,147	-738	-23.5%
5	DS 3	2	0	2	0.0%
<b>TOTAL</b>		<b>53,063</b>	<b>48,986</b>	<b>4,077</b>	<b>8.3%</b>

### Compact Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Audi A3, S3	24,306	24,735	-429	-1.7%
2	Mercedes A Class	19,549	21,174	-1,625	-7.7%
3	BMW 1 Series	17,948	13,276	4,672	35.2%
4	Mercedes CLA Class	13,157	10,557	2,600	24.6%
5	BMW 2 Series Active Tourer	7,953	2,583	5,370	207.9%
6	DS 4	5,491	3,419	2,072	60.6%
7	Volvo C40	4,520	2,422	2,098	86.6%
8	Mercedes B Class	4,201	5,965	-1,764	-29.6%
9	BMW 2 Series	4,136	3,671	465	12.7%
10	MINI Clubman	2,631	2,957	-326	-11.0%
<b>TOTAL</b>		<b>104,273</b>	<b>99,376</b>	<b>4,897</b>	<b>4.9%</b>

### Midsize Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Audi A4, S4	18,495	16,177	2,318	14.3%
2	BMW 3 Series	17,911	22,470	-4,559	-20.3%
3	Tesla Model 3	17,809	31,696	-13,887	-43.8%
4	Mercedes C Class	15,801	16,333	-532	-3.3%
5	Polestar 2	6,802	5,984	818	13.7%
6	BMW i4	6,396	2,147	4,249	197.9%
7	Volvo S60 / V60	5,272	7,299	-2,027	-27.8%
8	Audi A5, S5	4,280	4,587	-307	-6.7%
9	BMW 4 Series	3,791	4,404	-613	-13.9%
10	Alfa Romeo Giulia	1,049	1,366	-317	-23.2%
<b>TOTAL</b>		<b>98,217</b>	<b>113,164</b>	<b>-14,947</b>	<b>-13.2%</b>

### Large Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Audi A6, S6	12,625	11,735	890	7.6%
2	BMW 5 Series	12,196	13,103	-907	-6.9%
3	Mercedes E Class	6,514	9,349	-2,835	-30.3%
4	Mercedes EQE	3,006	161	2,845	1767.1%
5	Volvo S90 / V90	2,048	3,542	-1,494	-42.2%
6	Lexus ES	1,499	1,126	373	33.1%
7	Audi A7, S7	954	1,163	-209	-18.0%
8	Mercedes CLS Class	451	738	-287	-38.9%
9	Jaguar XF	356	230	126	54.8%
10	Maserati Ghibli	124	234	-110	-47.0%
<b>TOTAL</b>		<b>39,773</b>	<b>41,381</b>	<b>-1,608</b>	<b>-3.9%</b>

### Luxury Sedan

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Porsche Taycan	4,148	4,457	-309	-6.9%
2	Mercedes S Class	2,573	2,270	303	13.3%
3	Mercedes EQS	1,767	1,445	322	22.3%
4	Audi e-Tron GT	1,503	1,630	-127	-7.8%
5	Tesla Model S	1,280	4	1,276	31900.0%
6	Porsche Panamera	1,085	831	254	30.6%
7	BMW 7 Series	893	1,211	-318	-26.3%
8	Audi A8, S8	691	1,038	-347	-33.4%
9	BMW 8 Series	580	607	-27	-4.4%
10	Mercedes AMG GT 4 Door	532	391	141	36.1%
<b>TOTAL</b>		<b>16,061</b>	<b>14,302</b>	<b>1,759</b>	<b>12.3%</b>

### Premium Coupe

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	BMW 4 Series	3,304	3,707	-403	-10.9%
2	Porsche 911	3,019	2,678	341	12.7%
3	BMW 2 Series	2,535	1,396	1,139	81.6%
4	Mercedes C Class	1,175	599	576	96.2%
5	Audi TT	948	965	-17	-1.8%
6	Mercedes E Class	797	687	110	16.0%
7	Porsche 718 Cayman	772	510	262	51.4%
8	Audi A5, S5	754	783	-29	-3.7%
9	Lotus Emira	416	0	416	0.0%
10	Jaguar F-Type	289	409	-120	-29.3%
<b>TOTAL</b>		<b>14,453</b>	<b>12,178</b>	<b>2,275</b>	<b>18.7%</b>

### Premium Convertible

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	MINI One/Cooper	5,333	3,659	1,674	45.8%
2	BMW 4 Series	2,385	2,638	-253	-9.6%
3	Porsche 911	2,381	1,766	615	34.8%
4	Mercedes SL Class	1,198	22	1,176	5345.5%
5	Mercedes C Class	1,000	607	393	64.7%
6	Mercedes E Class	714	475	239	50.3%
7	Porsche 718 Boxster	692	635	57	9.0%
8	BMW Z4	667	709	-42	-5.9%
9	Audi A5, S5	581	884	-303	-34.3%
10	Audi TT	433	330	103	31.2%
<b>TOTAL</b>		<b>15,905</b>	<b>12,360</b>	<b>3,545</b>	<b>28.7%</b>

### Premium Compact SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Volvo XC40	25,328	22,920	2,408	10.5%
2	BMW X1	17,126	20,322	-3,196	-15.7%
3	Mercedes GLA Class	13,460	10,174	3,286	32.3%
4	Audi Q3	13,317	10,988	2,329	21.2%
5	Audi Q2	11,975	12,043	-68	-0.6%
6	Audi Q3 Sportback	11,911	9,126	2,785	30.5%
7	MINI Countryman	11,698	10,780	918	8.5%
8	Mercedes GLB Class	8,726	4,162	4,564	109.7%
9	Alfa Romeo Tonale	7,739	0	7,739	0.0%
10	Mercedes EQA	6,405	5,121	1,284	25.1%
<b>TOTAL</b>		<b>150,012</b>	<b>123,275</b>	<b>26,737</b>	<b>21.7%</b>

### Premium Midsize SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Tesla Model Y	66,623	24,978	41,645	166.7%
2	Mercedes GLC Class	20,889	21,395	-506	-2.4%
3	Volvo XC60	16,842	15,873	969	6.1%
4	BMW X3	11,942	11,168	774	6.9%
5	Audi Q5	10,507	5,312	5,195	97.8%
6	Audi Q4 e-tron	9,829	6,743	3,086	45.8%
7	Audi Q5 Sportback	8,159	4,735	3,424	72.3%
8	Porsche Macan	6,604	5,239	1,365	26.1%
9	DS 7 Crossback	4,578	3,990	588	14.7%
10	Lexus NX	4,422	3,330	1,092	32.8%
<b>TOTAL</b>		<b>195,424</b>	<b>133,099</b>	<b>62,325</b>	<b>46.8%</b>

### Premium Large SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Mercedes GLE Class	8,887	9,242	-355	-3.8%
2	BMW X5	7,994	8,852	-858	-9.7%
3	Land Rover Defender	6,698	3,822	2,876	75.2%
4	Volvo XC90	6,665	6,758	-93	-1.4%
5	Porsche Cayenne	6,019	4,241	1,778	41.9%
6	Audi Q8	4,393	3,500	893	25.5%
7	Land Rover Range Rover Sport	4,334	4,251	83	2.0%
8	Land Rover Range Rover	4,054	495	3,559	719.0%
9	Audi Q7	3,198	3,219	-21	-0.7%
10	Mercedes G Class	3,194	1,875	1,319	70.3%
<b>TOTAL</b>		<b>67,246</b>	<b>57,040</b>	<b>10,206</b>	<b>17.9%</b>

## TOP 10 SELLERS BY SEGMENT

### Exotic

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Lamborghini Urus	495	391	104	26.6%
2	Bentley Bentayga	316	402	-86	-21.4%
3	Ferrari 296 GTB	291	33	258	781.8%
4	Aston Martin DBX	285	172	113	65.7%
5	Lamborghini Huracan	235	207	28	13.5%
6	Bentley Continental GT	211	222	-11	-5.0%
7	Ferrari SF90	189	170	19	11.2%
8	Ferrari Roma	183	281	-98	-34.9%
9	Ferrari F8	180	355	-175	-49.3%
10	Rolls-Royce Cullinan	179	103	76	73.8%
<b>TOTAL</b>		<b>4,185</b>	<b>4,149</b>	<b>36</b>	<b>0.9%</b>