

TOP 10 SELLERS BY SEGMENT

Minicar

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Fiat Panda	11,771	10,882	889	8.2%
2	Fiat 500	8,875	5,244	3,631	69.2%
3	Toyota Aygo X	6,865	0	6,865	0.0%
4	Hyundai i10	5,756	3,085	2,671	86.6%
5	Kia Picanto	4,616	3,783	833	22.0%
6	Dacia Spring	3,926	3,036	890	29.3%
7	Fiat New 500	3,188	3,253	-65	-2.0%
8	Renault Twingo	2,124	2,558	-434	-17.0%
9	Suzuki Ignis	1,632	2,989	-1,357	-45.4%
10	smart fortwo	1,326	1,272	54	4.2%
TOTAL		51,720	48,510	3,210	6.6%

Small

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Dacia Sandero	19,346	16,193	3,153	19.5%
2	Toyota Yaris	14,037	9,146	4,891	53.5%
3	Renault Clio	12,895	11,899	996	8.4%
4	Peugeot 208	12,683	15,609	-2,926	-18.7%
5	Opel Corsa	12,307	10,635	1,672	15.7%
6	Citroen C3	9,277	9,207	70	0.8%
7	VW Polo	7,845	8,758	-913	-10.4%
8	Skoda Fabia	6,407	4,303	2,104	48.9%
9	Ford Fiesta	5,743	2,686	3,057	113.8%
10	SEAT Ibiza	5,719	2,542	3,177	125.0%
TOTAL		125,655	112,724	12,931	11.5%

Compact

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Golf	11,055	13,939	-2,884	-20.7%
2	Toyota Corolla/ Corolla TS	8,510	9,533	-1,023	-10.7%
3	Ford Focus	8,186	6,843	1,343	19.6%
4	Skoda Octavia	7,457	9,600	-2,143	-22.3%
5	Peugeot 308	6,316	3,509	2,807	80.0%
6	Kia Niro	5,338	6,646	-1,308	-19.7%
7	Kia Ceed	3,494	4,828	-1,334	-27.6%
8	Citroen C4	3,406	4,282	-876	-20.5%
9	VW ID.3	3,139	2,635	504	19.1%
10	Hyundai i30	3,077	2,613	464	17.8%
TOTAL		88,750	88,769	-19	0.0%

Midsize

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Passat	4,626	3,979	647	16.3%
2	Skoda Superb	3,003	2,581	422	16.4%
3	VW Arteon	1,676	1,222	454	37.2%
4	Peugeot 408	1,209	0	1,209	0.0%
5	Citroen C5 X	1,153	106	1,047	987.7%
6	Peugeot 508	820	912	-92	-10.1%
7	Opel Insignia	615	791	-176	-22.3%
8	Toyota Camry	410	536	-126	-23.5%
9	Mazda 6	371	297	74	24.9%
10	Subaru Outback	274	289	-15	-5.2%
TOTAL		14,535	11,836	2,699	22.8%

Coupe/Convertible

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW T-Roc	790	825	-35	-4.2%
2	Mazda MX-5	224	215	9	4.2%
3	Toyota GR86	213	0	213	0.0%
4	Ford Mustang	211	198	13	6.6%
5	Alpine A110	176	189	-13	-6.9%
6	Toyota Supra	62	34	28	82.4%
7	Chevrolet Camaro	4	1	3	300.0%
8	Subaru BRZ	4	1	3	300.0%
9	Fiat 124	0	1	-1	-100.0%
TOTAL		1,684	1,464	220	15.0%

Small SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW T-Roc	15,933	11,879	4,054	34.1%
2	Toyota Yaris Cross	13,495	11,325	2,170	19.2%
3	Dacia Duster	12,168	9,381	2,787	29.7%
4	Peugeot 2008	10,895	13,442	-2,547	-18.9%
5	Renault Captur	9,810	9,105	705	7.7%
6	VW T-Cross	9,476	7,012	2,464	35.1%
7	Ford Puma	8,748	11,153	-2,405	-21.6%
8	VW Taigo	7,990	2,655	5,335	200.9%
9	Skoda Kamiq	7,094	4,582	2,512	54.8%
10	SEAT Arona	6,980	3,122	3,858	123.6%
TOTAL		152,285	135,249	17,036	12.6%

Compact SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Tiguan	12,153	8,956	3,197	35.7%
2	Hyundai Tucson	8,929	8,178	751	9.2%
3	Kia Sportage	8,829	8,210	619	7.5%
4	Nissan Qashqai	8,528	5,083	3,445	67.8%
5	Toyota C-HR	7,871	7,213	658	9.1%
6	Peugeot 3008	6,542	9,500	-2,958	-31.1%
7	Ford Kuga	6,405	7,167	-762	-10.6%
8	Skoda Karoq	6,312	3,945	2,367	60.0%
9	Dacia Jogger	5,807	31	5,776	18632.3%
10	Renault Arkana	5,430	5,150	280	5.4%
TOTAL		124,068	96,967	27,101	27.9%

Midsize/Large SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Skoda Kodiaq	4,933	3,366	1,567	46.6%
2	Toyota RAV4	3,912	6,951	-3,039	-43.7%
3	VW ID.4	3,340	2,865	475	16.6%
4	Peugeot 5008	2,763	3,112	-349	-11.2%
5	Skoda Enyaq iV	2,593	2,952	-359	-12.2%
6	Hyundai Ioniq 5	1,876	2,524	-648	-25.7%
7	VW Tiguan	1,795	1,602	193	12.0%
8	Kia EV6	1,458	2,638	-1,180	-44.7%
9	VW Touareg	1,441	1,256	185	14.7%
10	Mazda CX-60	1,254	0	1,254	0.0%
TOTAL		33,395	35,238	-1,843	-5.2%

Compact Vans

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Caddy	2,520	2,175	345	15.9%
2	VW Touran	2,358	1,897	461	24.3%
3	Citroen Berlingo	1,364	633	731	115.5%
4	Peugeot Partner	1,261	687	574	83.6%
5	Mercedes Citan	911	413	498	120.6%
6	Opel Combo	802	506	296	58.5%
7	Toyota Proace City	705	779	-74	-9.5%
8	Renault Kangoo	681	588	93	15.8%
9	Ford Transit Connect	635	138	497	360.1%
10	Renault Scenic	507	909	-402	-44.2%
TOTAL		12,011	12,172	-161	-1.3%

Midsize Vans

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	VW Transporter	3,836	4,982	-1,146	-23.0%
2	Mercedes V Class	2,667	1,646	1,021	62.0%
3	Ford Transit Custom	1,505	1,567	-62	-4.0%
4	Mercedes Vito	1,085	771	314	40.7%
5	Renault Trafic	1,079	229	850	371.2%
6	VW ID. Buzz	706	0	706	0.0%
7	Toyota Proace	590	735	-145	-19.7%
8	Ford S-MAX	405	433	-28	-6.5%
9	Ford Galaxy	276	283	-7	-2.5%
10	Mercedes EQV	267	187	80	42.8%
TOTAL		13,335	12,532	803	6.4%

TOP 10 SELLERS BY SEGMENT

Small Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	MINI One/Cooper	4,754	7,773	-3,019	-38.8%
2	Audi A1, S1	4,445	3,452	993	28.8%
3	Lancia Ypsilon	3,582	3,268	314	9.6%
4	DS 3 Crossback	644	906	-262	-28.9%
5	DS 3	1	0	1	0.0%
TOTAL		13,426	15,399	-1,973	-12.8%

Compact Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Audi A3, S3	6,527	7,397	-870	-11.8%
2	BMW 1 Series	5,455	5,460	-5	-0.1%
3	Mercedes A Class	4,768	6,216	-1,448	-23.3%
4	Mercedes CLA Class	3,854	2,364	1,490	63.0%
5	BMW 2 Series Active Tourer	1,713	378	1,335	353.2%
6	DS 4	1,600	884	716	81.0%
7	Volvo C40	1,487	853	634	74.3%
8	BMW 2 Series	1,124	1,259	-135	-10.7%
9	Mercedes B Class	784	1,655	-871	-52.6%
10	MINI Clubman	693	1,086	-393	-36.2%
TOTAL		28,230	29,713	-1,483	-5.0%

Midsize Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	BMW 3 Series	5,563	7,188	-1,625	-22.6%
2	Audi A4, S4	5,204	4,465	739	16.6%
3	Mercedes C Class	5,035	4,887	148	3.0%
4	Volvo S60 / V60	1,563	2,340	-777	-33.2%
5	Polestar 2	1,540	1,235	305	24.7%
6	BMW i4	1,453	245	1,208	493.1%
7	Tesla Model 3	1,435	557	878	157.6%
8	Audi A5, S5	1,156	1,308	-152	-11.6%
9	BMW 4 Series	878	1,429	-551	-38.6%
10	Alfa Romeo Giulia	303	488	-185	-37.9%
TOTAL		24,273	24,344	-71	-0.3%

Large Premium

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Audi A6, S6	3,663	3,506	157	4.5%
2	BMW 5 Series	3,166	3,926	-760	-19.4%
3	Mercedes E Class	1,785	1,962	-177	-9.0%
4	Mercedes EQE	764	39	725	1859.0%
5	Lexus ES	498	375	123	32.8%
6	Volvo S90 / V90	443	853	-410	-48.1%
7	Audi A7, S7	264	351	-87	-24.8%
8	Mercedes CLS Class	139	230	-91	-39.6%
9	Jaguar XF	129	78	51	65.4%
10	Maserati Ghibli	46	73	-27	-37.0%
TOTAL		10,897	11,393	-496	-4.4%

Luxury Sedan

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Porsche Taycan	2,101	1,747	354	20.3%
2	Mercedes S Class	824	691	133	19.2%
3	Audi e-Tron GT	612	467	145	31.0%
4	Mercedes EQS	521	243	278	114.4%
5	Tesla Model S	462	1	461	46100.0%
6	Porsche Panamera	337	334	3	0.9%
7	BMW 7 Series	201	291	-90	-30.9%
8	Audi A8, S8	195	313	-118	-37.7%
9	BMW i7	160	0	160	0.0%
10	Mercedes AMG GT 4 Door	151	104	47	45.2%
TOTAL		5,850	4,440	1,410	31.8%

Premium Coupe

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	BMW 2 Series	1,081	217	864	398.2%
2	BMW 4 Series	997	1,119	-122	-10.9%
3	Porsche 911	889	872	17	1.9%
4	Mercedes E Class	334	122	212	173.8%
5	Mercedes C Class	279	162	117	72.2%
6	Audi TT	222	228	-6	-2.6%
7	Audi A5, S5	205	241	-36	-14.9%
8	Porsche 718 Cayman	191	123	68	55.3%
9	BMW 8 Series	95	45	50	111.1%
10	Lotus Emira	90	0	90	0.0%
TOTAL		4,491	3,342	1,149	34.4%

Premium Convertible

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	MINI One/Cooper	1,073	1,318	-245	-18.6%
2	Porsche 911	599	479	120	25.1%
3	BMW 4 Series	533	679	-146	-21.5%
4	Mercedes SL Class	356	0	356	0.0%
5	Mercedes C Class	262	119	143	120.2%
6	Mercedes E Class	259	63	196	311.1%
7	Porsche 718 Boxster	175	168	7	4.2%
8	Audi TT	138	59	79	133.9%
9	BMW Z4	95	153	-58	-37.9%
10	Audi A5, S5	93	191	-98	-51.3%
TOTAL		3,710	3,400	310	9.1%

Premium Compact SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Volvo XC40	7,946	7,474	472	6.3%
2	BMW X1	4,595	6,560	-1,965	-30.0%
3	Mercedes GLA Class	4,033	2,964	1,069	36.1%
4	Audi Q3	3,803	3,073	730	23.8%
5	MINI Countryman	3,363	4,545	-1,182	-26.0%
6	Audi Q3 Sportback	3,048	2,638	410	15.5%
7	Mercedes GLB Class	2,579	2,304	275	11.9%
8	Audi Q2	2,434	2,570	-136	-5.3%
9	Alfa Romeo Tonale	2,077	0	2,077	0.0%
10	Land Rover Range Rover Evoque	1,753	1,514	239	15.8%
TOTAL		40,842	39,845	997	2.5%

Premium Midsize SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Tesla Model Y	6,889	257	6,632	2580.5%
2	Mercedes GLC Class	5,410	6,274	-864	-13.8%
3	Volvo XC60	5,312	4,105	1,207	29.4%
4	BMW X3	4,728	4,059	669	16.5%
5	Audi Q5	3,087	1,948	1,139	58.5%
6	Audi Q5 Sportback	2,649	1,552	1,097	70.7%
7	Audi Q4 e-tron	2,517	2,524	-7	-0.3%
8	Porsche Macan	2,261	2,223	38	1.7%
9	BMW iX3	1,669	1,319	350	26.5%
10	Lexus NX	1,650	726	924	127.3%
TOTAL		47,008	34,325	12,683	36.9%

Premium Large SUV & Crossover

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Mercedes GLE Class	3,889	3,717	172	4.6%
2	BMW X5	2,205	1,770	435	24.6%
3	Porsche Cayenne	1,917	1,445	472	32.7%
4	Volvo XC90	1,812	1,858	-46	-2.5%
5	Land Rover Defender	1,476	1,094	382	34.9%
6	Audi Q8	1,334	1,207	127	10.5%
7	Mercedes G Class	1,277	464	813	175.2%
8	Land Rover Range Rover	1,165	209	956	457.4%
9	Land Rover Range Rover Sport	1,128	1,107	21	1.9%
10	BMW iX	1,054	1,203	-149	-12.4%
TOTAL		20,265	17,073	3,192	18.7%

TOP 10 SELLERS BY SEGMENT

Exotic

Rank	Model	YTD 23 ↓	YTD 22	Δ	Δ %
1	Aston Martin DBX	111	64	47	73.4%
2	Lamborghini Urus	110	118	-8	-6.8%
3	Bentley Bentayga	109	169	-60	-35.5%
4	Ferrari 296 GTB	106	12	94	783.3%
5	Bentley Continental GT	72	76	-4	-5.3%
6	Bentley Flying Spur	57	37	20	54.1%
7	Ferrari Roma	57	72	-15	-20.8%
8	Bentley Continental GTC	56	58	-2	-3.4%
9	Ferrari SF90	52	39	13	33.3%
10	Lamborghini Huracan	51	43	8	18.6%
TOTAL		1,140	1,253	-113	-9.0%