

## TOP 10 SELLERS BY SEGMENT

### Minicar

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	Fiat Panda	70.063	82.048	-11.985	-14,6%
2	Fiat 500	47.052	75.683	-28.631	-37,8%
3	Fiat New 500	32.799	19.215	13.584	70,7%
4	Kia Picanto	26.917	32.503	-5.586	-17,2%
5	Hyundai i10	25.915	29.586	-3.671	-12,4%
6	Renault Twingo	22.527	36.628	-14.101	-38,5%
7	VW Up	22.237	35.723	-13.486	-37,8%
8	Dacia Spring	19.747	2.927	16.820	574,6%
9	Toyota Aygo X	18.650	0	18.650	0,0%
10	Suzuki Ignis	12.475	24.165	-11.690	-48,4%
<b>TOTAL</b>		<b>335.602</b>	<b>467.477</b>	<b>-131.875</b>	<b>-28,2%</b>

### Compact

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	VW Golf	89.684	126.937	-37.253	-29,3%
2	Toyota Corolla/ Corolla TS	73.188	76.596	-3.408	-4,4%
3	Skoda Octavia	46.857	89.091	-42.234	-47,4%
4	Peugeot 308	43.289	34.692	8.597	24,8%
5	Kia Niro	42.019	42.845	-826	-1,9%
6	Kia Ceed	39.691	32.008	7.683	24,0%
7	Ford Focus	37.986	48.721	-10.735	-22,0%
8	Citroen C4	34.866	31.017	3.849	12,4%
9	Hyundai i30	29.700	28.220	1.480	5,2%
10	Kia XCeed	28.212	21.345	6.867	32,2%
<b>TOTAL</b>		<b>644.946</b>	<b>799.040</b>	<b>-154.094</b>	<b>-19,3%</b>

### Coupe/Convertible

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	VW T-Roc	7.472	12.924	-5.452	-42,2%
2	Mazda MX-5	2.986	4.271	-1.285	-30,1%
3	Alpine A110	1.596	908	688	75,8%
4	Ford Mustang	1.487	2.059	-572	-27,8%
5	Toyota Supra	381	671	-290	-43,2%
6	Toyota GR86	63	13	50	384,6%
7	Chevrolet Camaro	14	42	-28	-66,7%
8	Subaru BRZ	3	116	-113	-97,4%
9	Fiat 124	2	0	2	0,0%
10	Toyota GT86	1	0	1	0,0%
<b>TOTAL</b>		<b>14.005</b>	<b>21.014</b>	<b>-7.009</b>	<b>-33,4%</b>

### Compact SUV & Crossover

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	Hyundai Tucson	78.160	74.800	3.360	4,5%
2	Kia Sportage	68.507	48.649	19.858	40,8%
3	Peugeot 3008	65.217	82.442	-17.225	-20,9%
4	Ford Kuga	61.539	61.951	-412	-0,7%
5	Toyota C-HR	61.099	60.886	213	0,3%
6	Nissan Qashqai	55.823	60.730	-4.907	-8,1%
7	VW Tiguan	50.320	86.487	-36.167	-41,8%
8	Toyota RAV4	49.330	57.825	-8.495	-14,7%
9	Cupra Formentor	45.793	24.721	21.072	85,2%
10	Renault Arkana	42.086	8.419	33.667	399,9%
<b>TOTAL</b>		<b>834.085</b>	<b>872.193</b>	<b>-38.108</b>	<b>-4,4%</b>

### Compact Vans

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	VW Caddy	15.302	17.845	-2.543	-14,3%
2	VW Touran	8.595	18.707	-10.112	-54,1%
3	Renault Scenic	8.146	12.024	-3.878	-32,3%
4	Citroen C4 Picasso	7.995	9.999	-2.004	-20,0%
5	Renault Kangoo	6.901	2.297	4.604	200,4%
6	Dacia Lodgy	6.306	9.665	-3.359	-34,8%
7	Fiat 500L	5.936	12.880	-6.944	-53,9%
8	Toyota Proace City	5.795	7.704	-1.909	-24,8%
9	Peugeot Partner	5.710	16.117	-10.407	-64,6%
10	Ford Transit Connect	5.487	4.716	771	16,3%
<b>TOTAL</b>		<b>87.855</b>	<b>147.534</b>	<b>-59.679</b>	<b>-40,5%</b>

### Small

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	Peugeot 208	111.097	113.590	-2.493	-2,2%
2	Dacia Sandero	97.626	95.659	1.967	2,1%
3	Opel Corsa	88.656	108.012	-19.356	-17,9%
4	Toyota Yaris	79.315	115.612	-36.297	-31,4%
5	Citroen C3	73.820	95.175	-21.355	-22,4%
6	Renault Clio	70.526	109.271	-38.745	-35,5%
7	VW Polo	57.522	82.337	-24.815	-30,1%
8	Skoda Fabia	43.462	50.169	-6.707	-13,4%
9	Ford Fiesta	31.758	63.137	-31.379	-49,7%
10	Hyundai i20	29.793	32.535	-2.742	-8,4%
<b>TOTAL</b>		<b>829.198</b>	<b>1.057.101</b>	<b>-227.903</b>	<b>-21,6%</b>

### Midsize

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	VW Passat	35.780	54.509	-18.729	-34,4%
2	Skoda Superb	24.214	28.281	-4.067	-14,4%
3	VW Arteon	11.373	11.807	-434	-3,7%
4	Peugeot 508	7.277	13.927	-6.650	-47,7%
5	Opel Insignia	5.899	9.856	-3.957	-40,1%
6	Ford Mondeo	4.906	6.820	-1.914	-28,1%
7	Toyota Camry	3.424	4.664	-1.240	-26,6%
8	Citroen C5 X	3.164	0	3.164	0,0%
9	Subaru Outback	3.066	3.189	-123	-3,9%
10	Renault Talisman	2.005	3.484	-1.479	-42,5%
<b>TOTAL</b>		<b>104.961</b>	<b>141.315</b>	<b>-36.354</b>	<b>-25,7%</b>

### Small SUV & Crossover

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	VW T-Roc	79.336	93.621	-14.285	-15,3%
2	Dacia Duster	74.356	72.746	1.610	2,2%
3	Ford Puma	74.280	83.772	-9.492	-11,3%
4	Peugeot 2008	73.383	107.091	-33.708	-31,5%
5	Renault Captur	72.488	92.360	-19.872	-21,5%
6	Toyota Yaris Cross	65.176	0	65.176	0,0%
7	VW T-Cross	58.047	70.251	-12.204	-17,4%
8	Hyundai Kona	52.364	54.424	-2.060	-3,8%
9	Opel Mokka	49.867	24.464	25.403	103,8%
10	Opel Crossland X	38.463	49.587	-11.124	-22,4%
<b>TOTAL</b>		<b>970.863</b>	<b>1.009.487</b>	<b>-38.624</b>	<b>-3,8%</b>

### Midsize/Large SUV & Crossover

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	Skoda Kodiaq	36.532	36.640	-108	-0,3%
2	VW ID.4	23.297	24.779	-1.482	-6,0%
3	Skoda Enyaq iV	22.193	14.405	7.788	54,1%
4	Peugeot 5008	21.442	32.168	-10.726	-33,3%
5	Hyundai Ioniq 5	17.675	1.372	16.303	1188,3%
6	Kia EV6	15.611	0	15.611	0,0%
7	VW Tiguan	13.049	21.072	-8.023	-38,1%
8	Ford Mustang Mach-E	11.832	5.439	6.393	117,5%
9	SEAT Tarraco	6.433	14.363	-7.930	-55,2%
10	Kia Sorento	5.858	9.574	-3.716	-38,8%
<b>TOTAL</b>		<b>203.576</b>	<b>206.093</b>	<b>-2.517</b>	<b>-1,2%</b>

### Midsize Vans

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	VW Transporter	32.256	30.201	2.055	6,8%
2	Mercedes V Class	14.535	13.580	955	7,0%
3	Ford Transit Custom	13.901	17.039	-3.138	-18,4%
4	Mercedes Vito	7.519	7.296	223	3,1%
5	Toyota Proace	7.425	5.309	2.116	39,9%
6	Renault Trafic	6.100	3.525	2.575	73,0%
7	Ford S-MAX	3.561	4.832	-1.271	-26,3%
8	Citroen Jumpy	3.357	5.279	-1.922	-36,4%
9	SEAT Alhambra	2.962	3.461	-499	-14,4%
10	Ford Galaxy	2.740	3.079	-339	-11,0%
<b>TOTAL</b>		<b>102.083</b>	<b>105.160</b>	<b>-3.077</b>	<b>-2,9%</b>

## TOP 10 SELLERS BY SEGMENT

### Small Premium

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	MINI One/Cooper	49.928	48.391	1.537	3,2%
2	Audi A1, S1	23.338	38.175	-14.837	-38,9%
3	Lancia Ypsilon	21.505	27.171	-5.666	-20,9%
4	DS 3 Crossback	6.220	8.424	-2.204	-26,2%
5	DS 3	2	1	1	100,0%
TOTAL		100.993	122.162	-21.169	-17,3%

### Compact Premium

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	Audi A3, S3	53.270	64.467	-11.197	-17,4%
2	Mercedes A Class	45.633	73.624	-27.991	-38,0%
3	BMW 1 Series	32.404	60.192	-27.788	-46,2%
4	Mercedes CLA Class	21.115	29.537	-8.422	-28,5%
5	BMW i3	12.093	11.663	430	3,7%
6	Mercedes B Class	12.089	14.968	-2.879	-19,2%
7	BMW 2 Series	10.142	16.359	-6.217	-38,0%
8	DS 4	7.873	12	7.861	65508,3%
9	BMW 2 Series Active Tourer	7.482	5.302	2.180	41,1%
10	MINI Clubman	6.413	7.659	-1.246	-16,3%
TOTAL		214.966	292.189	-77.223	-26,4%

### Midsize Premium

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	BMW 3 Series	44.815	67.529	-22.714	-33,6%
2	Tesla Model 3	40.525	67.472	-26.947	-39,9%
3	Mercedes C Class	35.013	25.519	9.494	37,2%
4	Audi A4, S4	28.287	34.947	-6.660	-19,1%
5	Volvo S60 / V60	13.953	27.726	-13.773	-49,7%
6	Polestar 2	13.509	7.705	5.804	75,3%
7	Audi A5, S5	8.231	10.856	-2.625	-24,2%
8	BMW 4 Series	8.073	1.166	6.907	592,4%
9	BMW i4	7.688	0	7.688	0,0%
10	Alfa Romeo Giulia	2.990	3.055	-65	-2,1%
TOTAL		204.242	248.243	-44.001	-17,7%

### Large Premium

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	BMW 5 Series	25.294	29.876	-4.582	-15,3%
2	Audi A6, S6	20.789	33.873	-13.084	-38,6%
3	Mercedes E Class	20.420	25.454	-5.034	-19,8%
4	Volvo S90 / V90	7.011	9.607	-2.596	-27,0%
5	Mercedes EQE	2.771	69	2.702	3915,9%
6	Audi A7, S7	2.065	2.803	-738	-26,3%
7	Lexus ES	1.925	2.613	-688	-26,3%
8	Mercedes CLS Class	1.450	1.079	371	34,4%
9	Maserati Ghibli	557	737	-180	-24,4%
10	Jaguar XF	343	1.143	-800	-70,0%
TOTAL		82.625	107.254	-24.629	-23,0%

### Luxury Sedan

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	Porsche Taycan	9.146	6.854	2.292	33,4%
2	Mercedes S Class	5.442	6.270	-828	-13,2%
3	Audi e-Tron GT	3.584	1.889	1.695	89,7%
4	Mercedes EQS	3.465	205	3.260	1590,2%
5	BMW 7 Series	2.709	2.871	-162	-5,6%
6	Porsche Panamera	2.395	2.671	-276	-10,3%
7	Audi A8, S8	1.654	1.666	-12	-0,7%
8	BMW 8 Series	1.173	1.999	-826	-41,3%
9	Mercedes AMG GT 4 Door	977	855	122	14,3%
10	BMW 6 Series	509	767	-258	-33,6%
TOTAL		31.211	26.304	4.907	18,7%

### Premium Coupe

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	BMW 4 Series	6.974	9.290	-2.316	-24,9%
2	Porsche 911	6.058	4.162	1.896	45,6%
3	BMW 2 Series	3.626	2.050	1.576	76,9%
4	Audi TT	2.003	2.106	-103	-4,9%
5	Mercedes E Class	1.358	3.441	-2.083	-60,5%
6	Mercedes C Class	1.296	3.025	-1.729	-57,2%
7	Audi A5, S5	1.238	1.921	-683	-35,6%
8	Porsche 718 Cayman	1.185	1.409	-224	-15,9%
9	Jaguar F-Type	859	1.148	-289	-25,2%
10	Mercedes AMG GT	587	361	226	62,6%
TOTAL		26.161	30.300	-4.139	-13,7%

### Premium Convertible

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	MINI One/Cooper	7.803	10.886	-3.083	-28,3%
2	BMW 4 Series	5.841	4.348	1.493	34,3%
3	Porsche 911	4.204	4.650	-446	-9,6%
4	BMW Z4	4.135	5.040	-905	-18,0%
5	Audi A5, S5	2.346	2.534	-188	-7,4%
6	Mercedes C Class	1.575	3.206	-1.631	-50,9%
7	Porsche 718 Boxster	1.439	1.790	-351	-19,6%
8	Mercedes E Class	1.243	3.146	-1.903	-60,5%
9	Audi TT	754	925	-171	-18,5%
10	BMW 8 Series	540	871	-331	-38,0%
TOTAL		31.106	41.840	-10.734	-25,7%

### Premium Compact SUV & Crossover

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	Volvo XC40	45.519	72.378	-26.859	-37,1%
2	BMW X1	44.729	50.286	-5.557	-11,1%
3	Audi Q2	27.569	33.911	-6.342	-18,7%
4	Audi Q3	25.788	29.024	-3.236	-11,1%
5	Audi Q3 Sportback	22.964	23.562	-598	-2,5%
6	Mercedes GLA Class	21.734	27.403	-5.669	-20,7%
7	MINI Countryman	18.891	26.770	-7.879	-29,4%
8	Mercedes GLB Class	13.269	22.273	-9.004	-40,4%
9	Land Rover Range Rover Evoque	12.527	20.252	-7.725	-38,1%
10	BMW X2	11.030	16.531	-5.501	-33,3%
TOTAL		270.622	345.078	-74.456	-21,6%

### Premium Midsize SUV & Crossover

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	Tesla Model Y	45.044	3	45.041	1501366,7%
2	Mercedes GLC Class	42.376	38.731	3.645	9,4%
3	Volvo XC60	34.040	42.288	-8.248	-19,5%
4	BMW X3	32.589	34.620	-2.031	-5,9%
5	Audi Q5	15.748	24.200	-8.452	-34,9%
6	Audi Q5 Sportback	13.209	3.006	10.203	339,4%
7	Audi Q4 e-tron	12.236	2.216	10.020	452,2%
8	Audi e-Tron	10.122	10.705	-583	-5,4%
9	DS 7 Crossback	10.094	13.196	-3.102	-23,5%
10	Porsche Macan	9.998	7.458	2.540	34,1%
TOTAL		293.020	248.133	44.887	18,1%

### Premium Large SUV & Crossover

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	BMW X5	23.006	24.764	-1.758	-7,1%
2	Mercedes GLE Class	22.425	27.024	-4.599	-17,0%
3	Volvo XC90	14.258	15.270	-1.012	-6,6%
4	BMW iX	9.698	0	9.698	0,0%
5	Land Rover Defender	8.665	8.491	174	2,0%
6	Porsche Cayenne	8.020	8.260	-240	-2,9%
7	Land Rover Range Rover Sport	7.318	11.177	-3.859	-34,5%
8	Audi Q8	6.524	8.235	-1.711	-20,8%
9	Audi Q7	5.997	8.628	-2.631	-30,5%
10	BMW X6	5.041	5.659	-618	-10,9%
TOTAL		129.664	141.028	-11.364	-8,1%

## TOP 10 SELLERS BY SEGMENT

### Exotic

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	Lamborghini Urus	837	769	68	8,8%
2	Bentley Bentayga	832	528	304	57,6%
3	Ferrari F8	800	1.064	-264	-24,8%
4	Ferrari Roma	602	552	50	9,1%
5	Lamborghini Huracan	511	355	156	43,9%
6	Bentley Continental GT	493	307	186	60,6%
7	Ferrari 812 GTS	432	405	27	6,7%
8	Ferrari SF90	428	367	61	16,6%
9	Bentley Continental GTC	420	274	146	53,3%
10	Aston Martin Vantage	391	361	30	8,3%
<b>TOTAL</b>		<b>8.433</b>	<b>7.505</b>	<b>928</b>	<b>12,4%</b>

## TOP 10 SELLERS BY FUELTYPE

### Electric (Total)

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	Tesla Model Y	45.038	3	45.035	1501166,7%
2	Tesla Model 3	40.520	67.466	-26.946	-39,9%
3	Fiat New 500	32.799	19.215	13.584	70,7%
4	VW ID.4	23.283	24.776	-1.493	-6,0%
5	Peugeot 208	23.092	20.376	2.716	13,3%
6	Kia Niro	22.935	20.992	1.943	9,3%
7	Skoda Enyaq iV	22.182	14.396	7.786	54,1%
8	Renault Zoe	21.311	30.558	-9.247	-30,3%
9	Hyundai Kona	20.096	22.092	-1.996	-9,0%
10	Dacia Spring	19.675	2.927	16.748	572,2%
<b>TOTAL</b>		<b>647.874</b>	<b>491.653</b>	<b>156.221</b>	<b>31,8%</b>

### Plug-In-Hybrid (Total)

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	Ford Kuga	23.977	24.383	-406	-1,7%
2	Peugeot 3008	18.441	21.027	-2.586	-12,3%
3	BMW 3 Series	17.175	20.858	-3.683	-17,7%
4	Mercedes GLC Class	15.730	16.861	-1.131	-6,7%
5	Volvo XC40	15.556	24.342	-8.786	-36,1%
6	BMW X1	14.367	15.574	-1.207	-7,8%
7	Jeep Compass	14.225	9.168	5.057	55,2%
8	Volvo XC60	13.965	16.632	-2.667	-16,0%
9	Mitsubishi Eclipse Cross	12.812	3.158	9.654	305,7%
10	Mercedes GLE Class	12.478	12.459	19	0,2%
<b>TOTAL</b>		<b>476.273</b>	<b>538.453</b>	<b>-62.180</b>	<b>-11,5%</b>

### Electric (Volume)

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	Fiat New 500	32.799	19.215	13.584	70,7%
2	VW ID.4	23.283	24.776	-1.493	-6,0%
3	Peugeot 208	23.092	20.376	2.716	13,3%
4	Kia Niro	22.935	20.992	1.943	9,3%
5	Skoda Enyaq iV	22.182	14.396	7.786	54,1%
6	Renault Zoe	21.311	30.558	-9.247	-30,3%
7	Hyundai Kona	20.096	22.092	-1.996	-9,0%
8	Dacia Spring	19.675	2.927	16.748	572,2%
9	Hyundai Ioniq 5	17.645	1.372	16.273	1186,1%
10	VW ID.3	17.343	31.005	-13.662	-44,1%
<b>TOTAL</b>		<b>398.255</b>	<b>331.538</b>	<b>66.717</b>	<b>20,1%</b>

### Plug-In-Hybrid (Volume)

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	Ford Kuga	23.977	24.383	-406	-1,7%
2	Peugeot 3008	18.441	21.027	-2.586	-12,3%
3	Jeep Compass	14.225	9.168	5.057	55,2%
4	Mitsubishi Eclipse Cross	12.812	3.158	9.654	305,7%
5	Hyundai Tucson	12.425	4.890	7.535	154,1%
6	Cupra Formentor	12.222	7.366	4.856	65,9%
7	Toyota RAV4	11.266	10.942	324	3,0%
8	MG HS	9.671	3.122	6.549	209,8%
9	Lynk & Co 01	8.983	552	8.431	1527,4%
10	Renault Captur	7.433	16.306	-8.873	-54,4%
<b>TOTAL</b>		<b>236.593</b>	<b>250.228</b>	<b>-13.635</b>	<b>-5,4%</b>

### Electric (Premium)

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	Tesla Model Y	45.038	3	45.035	1501166,7%
2	Tesla Model 3	40.520	67.466	-26.946	-39,9%
3	MINI One/Cooper	15.181	11.993	3.188	26,6%
4	Polestar 2	13.509	7.705	5.804	75,3%
5	Audi Q4 e-tron	12.222	2.216	10.006	451,5%
6	BMW i3	12.085	11.641	444	3,8%
7	Mercedes EQA	10.382	5.338	5.044	94,5%
8	Audi e-Tron	10.120	10.701	-581	-5,4%
9	BMW iX	9.675	0	9.675	0,0%
10	Porsche Taycan	9.138	6.850	2.288	33,4%
<b>TOTAL</b>		<b>249.619</b>	<b>160.115</b>	<b>89.504</b>	<b>55,9%</b>

### Plug-In-Hybrid (Premium)

Rank	Model	YTD 22 ↓	YTD 21	Δ	Δ %
1	BMW 3 Series	17.175	20.858	-3.683	-17,7%
2	Mercedes GLC Class	15.730	16.861	-1.131	-6,7%
3	Volvo XC40	15.556	24.342	-8.786	-36,1%
4	BMW X1	14.367	15.574	-1.207	-7,8%
5	Volvo XC60	13.965	16.632	-2.667	-16,0%
6	Mercedes GLE Class	12.478	12.459	19	0,2%
7	BMW X5	11.801	12.959	-1.158	-8,9%
8	BMW X3	10.729	9.865	864	8,8%
9	BMW 5 Series	9.171	9.558	-387	-4,0%
10	Audi A3, S3	8.837	14.384	-5.547	-38,6%
<b>TOTAL</b>		<b>239.680</b>	<b>288.225</b>	<b>-48.545</b>	<b>-16,8%</b>