

Europe registrations by country, September & YTD

	Sept. 2020	Sept. 2019	Percent change	9 months 2020	9 months 2019	Percent change
Germany	265,227	244,622	8.4%	2,041,831	2,740,158	-25.5%
France	168,289	173,443	-3.0%	1,166,698	1,641,367	-28.9%
Italy	156,132	142,532	9.5%	966,017	1,468,237	-34.2%
Spain	70,729	81,746	-13.5%	595,435	965,286	-38.3%
Belgium	36,083	35,720	1.0%	333,607	439,254	-24.1%
Poland	38,147	35,325	8.0%	295,101	410,829	-28.2%
Netherlands	29,434	37,706	-21.9%	248,632	330,749	-24.8%
Sweden	28,719	26,758	7.3%	202,644	247,774	-18.2%
Austria	22,162	21,047	5.3%	180,639	258,272	-30.1%
Czech Republic	16,909	15,770	7.2%	148,319	191,110	-22.4%
Denmark	17,197	15,988	7.6%	142,164	173,613	-18.1%
Portugal	13,186	14,558	-9.4%	105,660	174,024	-39.3%
Hungary	11,449	9,655	18.6%	90,091	115,098	-21.7%
Romania	10,878	6,046	79.9%	84,601	124,049	-31.8%
Ireland	5,669	3,418	65.9%	84,519	113,945	-25.8%
Finland	8,424	8,439	-0.2%	73,403	87,933	-16.5%
Greece	7,107	5,899	20.5%	60,046	92,772	-35.3%
Slovakia	6,350	4,849	31.0%	55,607	76,418	-27.2%
Slovenia	4,441	5,322	-16.6%	43,232	57,408	-24.7%
Luxembourg	4,073	3,308	23.1%	34,046	43,038	-20.9%
Lithuania	4,682	3,973	17.8%	28,260	34,537	-18.2%
Croatia	3,097	3,550	-12.8%	28,246	51,375	-45.0%
Bulgaria	1,823	2,522	-27.7%	17,029	26,894	-36.7%
Estonia	1,643	1,725	-4.8%	14,246	20,618	-30.9%
Latvia	1,229	1,283	-4.2%	10,410	14,110	-26.2%
Cyprus	908	993	-8.6%	7,607	9,502	-19.9%
Total EU	933,987	906,197	3.1%	7,058,090	9,908,370	-28.8%
Switzerland	21,454	24,219	-11.4%	163,556	226,310	-27.7%
Norway	15,552	11,157	39.4%	95,350	110,617	-13.8%
Iceland	1,014	717	41.4%	7,268	9,833	-26.1%
Total EFTA	38,020	36,093	5.3%	266,174	346,760	-23.2%
Total UK	328,041	343,255	-4.4%	1,243,656	1,862,271	-33.2%
Total EU+EFTA+UK	1,300,048	1,285,545	1.1%	8,567,920	12,117,401	-29.3%

Note: Reflects estimated registration data from 30 European countries; excludes most commercial vehicles.
Source: ACEA

Europe registrations by make, September & YTD

	Sept. 2020	Sept. 2019	Percent change	9 months 2020	9 months 2019	Percent change
Audi	61,286	43,226	41.8%	431,172	580,472	-25.7%
Porsche	5,576	6,901	-19.2%	50,847	55,429	-8.3%
Seat	36,799	34,175	7.7%	274,235	397,357	-31.0%
Skoda	64,980	55,783	16.5%	466,447	580,722	-19.7%
VW	125,829	118,094	6.6%	945,877	1,350,662	-30.0%
Other	487	397	22.7%	3,761	4,609	-18.4%
VW GROUP	294,957	258,576	14.1%	2,172,339	2,969,251	-26.8%
DS	3,469	4,021	-13.7%	30,494	35,737	-14.7%
Citroen	44,659	49,398	-9.6%	328,192	499,982	-34.4%
Opel/Vauxhall	55,224	81,847	-32.5%	349,479	682,402	-48.8%
Peugeot	76,117	73,595	3.4%	527,523	738,587	-28.6%
PSA GROUP	179,469	208,861	-14.1%	1,235,688	1,956,708	-36.8%
Alpine	76	97	-21.6%	872	3,613	-75.9%
Dacia	43,605	32,755	33.1%	291,125	448,952	-35.2%
Lada	67	232	-71.1%	1,811	3,914	-53.7%
Renault	83,991	85,082	-1.3%	585,171	808,006	-27.6%
RENAULT	127,739	118,166	8.1%	878,979	1,264,485	-30.5%
Hyundai	49,439	51,844	-4.6%	308,747	428,155	-27.9%
Kia	51,883	50,262	3.2%	311,325	389,151	-20.0%
HYUNDAI GROUP	101,322	102,106	-0.8%	620,072	817,306	-24.1%
BMW	68,634	75,567	-9.2%	478,693	613,121	-21.9%
Mini	21,814	27,106	-19.5%	123,604	163,557	-24.4%
BMW GROUP	90,448	102,673	-11.9%	602,297	776,678	-22.5%
Mercedes-Benz	85,273	89,906	-5.2%	522,633	666,629	-21.6%
Smart	3,030	5,813	-47.9%	14,280	76,895	-81.4%
DAIMLER	88,303	95,719	-7.7%	536,913	743,524	-27.8%
Lexus	6,507	7,058	-7.8%	34,580	42,546	-18.7%
Toyota	73,007	66,060	10.5%	467,902	570,804	-18.0%
TOYOTA MOTOR	79,514	73,118	8.7%	502,482	613,350	-18.1%
Alfa Romeo	4,090	4,142	-1.3%	24,493	41,377	-40.8%
Fiat	53,872	48,959	10.0%	348,509	516,178	-32.5%
Jeep	14,788	11,862	24.7%	84,750	132,293	-35.9%
Lancia/Chrysler	4,689	4,170	12.4%	29,421	45,821	-35.8%
Other	368	482	-23.7%	3,027	5,575	-45.7%
FCA GROUP	77,807	69,615	11.8%	490,200	741,244	-33.9%
FORD	79,433	83,164	-4.5%	481,219	733,904	-34.4%
NISSAN	36,113	33,864	6.6%	212,525	306,690	-30.7%
VOLVO	29,801	30,853	-3.4%	198,435	248,481	-20.1%
Jaguar	5,995	9,507	-36.9%	32,788	61,222	-46.4%
Land Rover	16,945	20,096	-15.7%	82,682	116,741	-29.2%
JAGUAR LAND ROVER	22,940	29,603	-22.5%	115,470	177,963	-35.1%
MAZDA	20,380	26,613	-23.4%	105,451	184,115	-42.7%
MITSUBISHI	9,038	12,055	-25.0%	81,972	116,264	-29.5%
HONDA	12,005	11,560	3.8%	59,918	95,404	-37.2%
OTHER	50,779	28,999	75.1%	273,960	372,034	-26.4%
TOTAL	1,300,048	1,285,545	1.1%	8,567,920	12,117,401	-29.3%

Note: Reflects estimated registration data from 30 European countries; excludes most commercial vehicles.
Source: ACEA

Top 10 European markets

Ranking based on 9 months 2020 EU+EFTA+UK registration data

1. Germany	2,041,831
2. United Kingdom	1,243,656
3. France	1,166,698
4. Italy	966,017
5. Spain	595,435
6. Belgium	333,607
7. Poland	295,101
8. Netherlands	248,632
9. Sweden	202,644
10. Austria	180,639

Market winners and losers

% change in EU+EFTA+UK registrations from 9 months 2019

Winners

1. Norway	-13.8%
2. Finland	-16.5%
3. Denmark	-18.1%
4. Lithuania/Sweden	-18.2%
5. Cyprus	-19.9%

Losers

1. Croatia	-45.0%
2. Portugal	-39.3%
3. Spain	-38.3%
4. Bulgaria	-36.7%
5. Greece	-35.3%

Top 10 brands in Europe

Ranking based on 9 months 2020 EU+EFTA+UK registration data

1. Volkswagen	945,877
2. Renault	585,171
3. Peugeot	527,523
4. Mercedes-Benz	522,633
5. Ford	481,219
6. BMW	478,693
7. Toyota	467,902
8. Skoda	466,447
9. Audi	431,172
10. Opel/Vauxhall	349,479

Brand winners and losers

% change in EU+EFTA+UK registrations from 9 months 2019

Winners

1. Porsche	-8.3%
2. DS	-14.7%
3. Toyota	-18.0%
4. Lexus	-18.7%
5. Skoda	-19.7%

Losers

1. Smart	-81.4%
2. Alpine	-75.9%
3. Lada	-53.7%
4. Opel/Vauxhall	-48.8%
5. Jaguar	-46.4%