

## TURKEY SALES BY MANUFACTURER, JULY & YTD

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|                                 | July 2020     | July 2019     | Percent change | 7 months 2020  | 7 months 2019  | Percent change |
|---------------------------------|---------------|---------------|----------------|----------------|----------------|----------------|
| Dacia.....                      | 4,407         | 628           | 602%           | 16,004         | 8,087          | 98%            |
| Renault brand.....              | 11,189        | 2,694         | 315%           | 47,494         | 29,921         | 59%            |
| Renault commercial vehicles     | 271           | 168           | 61%            | 1,410          | 2,137          | -34%           |
| <b>Total Renault Group...</b>   | <b>15,867</b> | <b>3,490</b>  | <b>355%</b>    | <b>64,908</b>  | <b>40,145</b>  | <b>62%</b>     |
| Nissan brand.....               | 772           | 467           | 65%            | 3,438          | 6,856          | -50%           |
| <b>Total Nissan Motor.....</b>  | <b>772</b>    | <b>467</b>    | <b>65%</b>     | <b>3,438</b>   | <b>6,856</b>   | <b>-50%</b>    |
| <b>RENAULT-NISSAN.....</b>      | <b>16,639</b> | <b>3,957</b>  | <b>320%</b>    | <b>68,346</b>  | <b>47,001</b>  | <b>45%</b>     |
| Audi.....                       | 4,076         | 467           | 773%           | 9,410          | 4,346          | 117%           |
| Bentley.....                    | 0             | 0             | -              | 0              | 4              | -              |
| Lamborghini.....                | 0             | 0             | -              | 0              | 1              | -              |
| Porsche.....                    | 42            | 22            | 91%            | 163            | 177            | -8%            |
| Seat.....                       | 1,567         | 169           | 827%           | 6,048          | 2,222          | 172%           |
| Skoda.....                      | 2,599         | 334           | 678%           | 10,245         | 5,486          | 87%            |
| VW brand.....                   | 4,589         | 1,105         | 315%           | 23,474         | 16,151         | 45%            |
| VW commercial vehicles ...      | 2,151         | 186           | -              | 7,022          | 4,206          | 67%            |
| <b>VW GROUP.....</b>            | <b>15,024</b> | <b>2,283</b>  | <b>558%</b>    | <b>56,362</b>  | <b>32,593</b>  | <b>73%</b>     |
| Ford brand.....                 | 3,443         | 488           | 606%           | 10,420         | 5,953          | 75%            |
| Ford commercial vehicles..      | 7,619         | 698           | 992%           | 25,628         | 14,782         | 73%            |
| <b>FORD MOTOR.....</b>          | <b>11,062</b> | <b>1,186</b>  | <b>833%</b>    | <b>36,048</b>  | <b>20,735</b>  | <b>74%</b>     |
| Alfa Romeo.....                 | 8             | 7             | 14%            | 38             | 196            | -81%           |
| Fiat brand.....                 | 12,263        | 1,612         | 661%           | 37,498         | 25,759         | 46%            |
| Fiat commercial vehicles ...    | 4,687         | 504           | 830%           | 19,009         | 7,460          | 155%           |
| Maserati.....                   | 6             | 1             | 500%           | 18             | 20             | -10%           |
| Jeep.....                       | 713           | 82            | 770%           | 2,238          | 967            | 131%           |
| <b>FIAT CHRYSLER.....</b>       | <b>17,677</b> | <b>2,206</b>  | <b>701%</b>    | <b>58,801</b>  | <b>34,402</b>  | <b>71%</b>     |
| Citroen.....                    | 1,693         | 253           | 569%           | 10,674         | 2,125          | 402%           |
| Citroen commercial vehicles     | 411           | 150           | 174%           | 1,795          | 1,521          | 18%            |
| DS.....                         | 73            | 5             | -              | 311            | 74             | 320%           |
| Peugeot.....                    | 2,929         | 782           | 275%           | 18,173         | 9,584          | 90%            |
| Peugeot commercial vehicles     | 431           | 295           | 46%            | 2,644          | 2,685          | -2%            |
| Opel.....                       | 4,233         | 641           | 560%           | 16,008         | 6,627          | 142%           |
| Opel commercial vehicles .      | 336           | 71            | 373%           | 1,096          | 322            | 240%           |
| <b>PSA GROUP.....</b>           | <b>10,106</b> | <b>2,197</b>  | <b>360%</b>    | <b>50,701</b>  | <b>22,938</b>  | <b>121%</b>    |
| Hyundai.....                    | 3,115         | 1,447         | 115%           | 12,235         | 11,057         | 11%            |
| Hyundai commercial vehicles     | 0             | 52            | -              | 335            | 1,228          | -73%           |
| Kia.....                        | 1,379         | 178           | 675%           | 5,566          | 1,959          | 184%           |
| Kia commercial vehicles....     | 83            | 55            | 51%            | 574            | 663            | -13%           |
| <b>HYUNDAI-KIA.....</b>         | <b>4,577</b>  | <b>1,732</b>  | <b>164%</b>    | <b>18,710</b>  | <b>14,907</b>  | <b>26%</b>     |
| Mercedes-Benz.....              | 1,140         | 822           | 39%            | 7,092          | 5,031          | 41%            |
| M-B commercial vehicles..       | 433           | 110           | 294%           | 2,500          | 2,365          | 6%             |
| Smart.....                      | 2             | 1             | 100%           | 47             | 21             | 124%           |
| <b>DAIMLER.....</b>             | <b>1,575</b>  | <b>933</b>    | <b>69%</b>     | <b>9,639</b>   | <b>7,417</b>   | <b>30%</b>     |
| Lexus.....                      | 22            | 3             | 633%           | 79             | 21             | 276%           |
| Toyota brand.....               | 3,260         | 1,398         | 133%           | 15,237         | 12,504         | 22%            |
| <b>TOYOTA MOTOR.....</b>        | <b>3,282</b>  | <b>1,401</b>  | <b>134%</b>    | <b>15,316</b>  | <b>12,525</b>  | <b>22%</b>     |
| BMW brand.....                  | 1,410         | 585           | 141%           | 5,082          | 4,071          | 25%            |
| Mini.....                       | 37            | 31            | 19%            | 502            | 626            | -20%           |
| <b>BMW GROUP.....</b>           | <b>1,447</b>  | <b>616</b>    | <b>135%</b>    | <b>5,584</b>   | <b>4,697</b>   | <b>19%</b>     |
| <b>HONDA.....</b>               | <b>2,201</b>  | <b>880</b>    | <b>150%</b>    | <b>10,487</b>  | <b>9,351</b>   | <b>12%</b>     |
| Mitsubishi.....                 | 111           | 0             | -              | 363            | 0              | -              |
| Mitsubishi commercial vehicles  | 1,084         | 33            | -              | 2,227          | 906            | 146%           |
| <b>MITSUBISHI.....</b>          | <b>1,195</b>  | <b>33</b>     | <b>-</b>       | <b>2,590</b>   | <b>906</b>     | <b>186%</b>    |
| Volvo.....                      | 1,545         | 209           | 639%           | 3,484          | 2,050          | 70%            |
| <b>GEELY GROUP.....</b>         | <b>1,545</b>  | <b>209</b>    | <b>639%</b>    | <b>3,484</b>   | <b>2,050</b>   | <b>70%</b>     |
| SsangYong.....                  | 40            | 19            | 111%           | 413            | 184            | 124%           |
| <b>MAHINDRA &amp; MAHINDRA</b>  | <b>40</b>     | <b>19</b>     | <b>111%</b>    | <b>413</b>     | <b>184</b>     | <b>124%</b>    |
| Jaguar.....                     | 7             | 12            | -42%           | 106            | 101            | 5%             |
| Land Rover.....                 | 114           | 66            | 73%            | 637            | 304            | 110%           |
| <b>TATA MOTORS.....</b>         | <b>121</b>    | <b>78</b>     | <b>55%</b>     | <b>743</b>     | <b>405</b>     | <b>83%</b>     |
| <b>CNH.....</b>                 | <b>129</b>    | <b>41</b>     | <b>215%</b>    | <b>685</b>     | <b>596</b>     | <b>15%</b>     |
| <b>SUZUKI.....</b>              | <b>275</b>    | <b>31</b>     | <b>787%</b>    | <b>1,444</b>   | <b>1,071</b>   | <b>35%</b>     |
| <b>SUBARU.....</b>              | <b>83</b>     | <b>22</b>     | <b>277%</b>    | <b>395</b>     | <b>370</b>     | <b>7%</b>      |
| <b>MAZDA.....</b>               | <b>20</b>     | <b>9</b>      | <b>122%</b>    | <b>81</b>      | <b>176</b>     | <b>-54%</b>    |
| <b>ISUZU.....</b>               | <b>4</b>      | <b>9</b>      | <b>-56%</b>    | <b>65</b>      | <b>183</b>     | <b>-64%</b>    |
| <b>FERRARI.....</b>             | <b>2</b>      | <b>1</b>      | <b>100%</b>    | <b>13</b>      | <b>13</b>      | <b>-</b>       |
| <b>OTHER (China automakers)</b> | <b>279</b>    | <b>10</b>     | <b>-</b>       | <b>642</b>     | <b>257</b>     | <b>150%</b>    |
| <b>OTHER.....</b>               | <b>44</b>     | <b>42</b>     | <b>5%</b>      | <b>630</b>     | <b>408</b>     | <b>54%</b>     |
| <b>TOTAL TURKEY.....</b>        | <b>87,327</b> | <b>17,895</b> | <b>388%</b>    | <b>341,179</b> | <b>213,185</b> | <b>60%</b>     |

Source: JATO Dynamics +44(0) 20 8423 7100 (www.jato.com)

## Top 25 Selling Vehicles in Turkey

### July 2020

|    |                                      |        |
|----|--------------------------------------|--------|
| 1  | Fiat Egea                            | 12,143 |
| 2  | Renault Clio                         | 5,563  |
| 3  | Ford Transit Courier/Tourneo Courier | 4,506  |
| 4  | Renault Megane                       | 4,408  |
| 5  | Dacia Duster                         | 3,288  |
| 6  | Ford Transit/Tourneo                 | 2,737  |
| 7  | Toyota Corolla                       | 2,652  |
| 8  | Audi A3/S3/RS3                       | 2,384  |
| 9  | Volkswagen Passat                    | 2,355  |
| 10 | Fiat Doblo                           | 2,351  |
| 11 | Opel Astra                           | 2,080  |
| 12 | Honda Civic                          | 1,914  |
| 13 | Hyundai Tucson                       | 1,772  |
| 14 | Fiat Fiorino/Qubo                    | 1,480  |
| 15 | Ford Kuga                            | 1,369  |
| 16 | Volkswagen Caddy                     | 1,163  |
| 17 | Ford Focus                           | 1,142  |
| 18 | Peugeot 3008                         | 1,098  |
| 19 | Mitsubishi L200                      | 1,084  |
| 20 | Seat Leon                            | 1,063  |
| 21 | Renault Symbol                       | 1,021  |
| 22 | Volkswagen Tiguan                    | 953    |
| 23 | Citroen C5 Aircross                  | 865    |
| 24 | Kia Sportage                         | 827    |
| 25 | Audi A4/S4/RS4                       | 802    |

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## Top 25 Selling Vehicles in Turkey

### 7 months 2020

|    |                                      |        |
|----|--------------------------------------|--------|
| 1  | Fiat Egea                            | 36,922 |
| 2  | Renault Clio                         | 24,389 |
| 3  | Renault Megane                       | 18,636 |
| 4  | Ford Transit Courier/Tourneo Courier | 13,223 |
| 5  | Volkswagen Passat                    | 12,605 |
| 6  | Toyota Corolla                       | 12,548 |
| 7  | Ford Transit/Tourneo                 | 10,652 |
| 8  | Fiat Doblo                           | 10,091 |
| 9  | Honda Civic                          | 9,643  |
| 10 | Dacia Duster                         | 9,040  |
| 11 | Peugeot 3008                         | 7,311  |
| 12 | Fiat Fiorino/Qubo                    | 6,335  |
| 13 | Hyundai Tucson                       | 6,281  |
| 14 | Opel Astra                           | 5,793  |
| 15 | Ford Focus                           | 5,636  |
| 16 | Audi A3/S3/RS3                       | 5,455  |
| 17 | Citroen C5 Aircross                  | 5,194  |
| 18 | Peugeot 2008                         | 4,418  |
| 19 | Opel Corsa                           | 4,366  |
| 20 | Renault Symbol                       | 3,860  |
| 21 | Seat Leon                            | 3,693  |
| 22 | Skoda Superb                         | 3,526  |
| 23 | Volkswagen Caddy                     | 3,522  |
| 24 | Dacia Sandero                        | 3,521  |
| 25 | Kia Sportage                         | 3,276  |

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