

## RUSSIA SALES BY MANUFACTURER, JUNE & YTD

	June 2020	June 2019	Percent change	6 months 2020	6 months 2019	Percent change
AvtoVAZ (Lada) .....	28,020	30,768	-9%	132,596	174,186	-24%
AvtoVAZ (Niva) .....	2,228	0	-	8,027	0	-
Datsun .....	1,560	1,967	-21%	7,462	10,744	-31%
Infiniti .....	104	321	-68%	663	1,903	-65%
Mitsubishi .....	1,671	2,503	-33%	11,608	19,218	-40%
Nissan .....	4,267	5,450	-22%	25,745	31,339	-18%
Renault .....	10,704	11,944	-10%	51,535	64,431	-20%
<b>RENAULT-NISSAN</b>	<b>48,554</b>	<b>52,953</b>	<b>-8%</b>	<b>237,636</b>	<b>301,821</b>	<b>-21%</b>
<b>KIA</b> .....	<b>17,007</b>	<b>19,343</b>	<b>-12%</b>	<b>81,219</b>	<b>111,605</b>	<b>-27%</b>
Audi .....	956	1,325	-28%	6,152	7,313	-16%
Skoda .....	7,282	7,054	3%	34,217	39,828	-14%
Volkswagen .....	7,553	9,441	-20%	38,061	49,771	-24%
Volkswagen vans ...	354	648	-45%	2,302	3,493	-34%
<b>VW GROUP</b> .....	<b>16,145</b>	<b>18,468</b>	<b>-13%</b>	<b>80,732</b>	<b>100,405</b>	<b>-20%</b>
Genesis .....	127	170	-25%	670	1,061	-37%
Hyundai .....	13,373	16,331	-18%	63,852	88,026	-28%
<b>HYUNDAI GROUP</b>	<b>13,500</b>	<b>16,501</b>	<b>-18%</b>	<b>64,522</b>	<b>89,087</b>	<b>-28%</b>
Lexus .....	2,023	1,651	23%	8,537	9,257	-8%
Toyota .....	7,364	8,548	-14%	41,646	46,502	-10%
<b>TOYOTA GROUP...</b>	<b>9,387</b>	<b>10,199</b>	<b>-8%</b>	<b>50,183</b>	<b>55,759</b>	<b>-10%</b>
<b>GAZ LCV</b> .....	<b>3,760</b>	<b>4,796</b>	<b>-22%</b>	<b>19,848</b>	<b>25,960</b>	<b>-24%</b>
BMW .....	3,031	3,610	-16%	17,110	19,845	-14%
Mini .....	204	233	-12%	1,104	1,194	-8%
<b>BMW GROUP*</b> .....	<b>3,235</b>	<b>3,843</b>	<b>-16%</b>	<b>18,214</b>	<b>21,039</b>	<b>-13%</b>
Mercedes-Benz cars	2,795	3,475	-20%	16,246	18,969	-14%
Mercedes-Benz vans	123	145	-15%	693	748	-7%
smart .....	9	57	-84%	49	458	-89%
<b>MERCEDES-BENZ*</b>	<b>2,927</b>	<b>3,677</b>	<b>-20%</b>	<b>16,988</b>	<b>20,175</b>	<b>-16%</b>
<b>UAZ</b> .....	<b>2,770</b>	<b>3,140</b>	<b>-12%</b>	<b>12,284</b>	<b>16,790</b>	<b>-27%</b>
<b>MAZDA</b> .....	<b>2,642</b>	<b>2,419</b>	<b>9%</b>	<b>11,878</b>	<b>13,574</b>	<b>-13%</b>
<b>HAVAL</b> .....	<b>1,444</b>	<b>725</b>	<b>99%</b>	<b>6,663</b>	<b>3,492</b>	<b>91%</b>
<b>GEELY</b> .....	<b>1,042</b>	<b>944</b>	<b>10%</b>	<b>4,499</b>	<b>4,032</b>	<b>12%</b>
<b>FORD LCV</b> .....	<b>1,088</b>	<b>1,074</b>	<b>1%</b>	<b>4,432</b>	<b>5,077</b>	<b>-13%</b>
Jaguar .....	84	151	-44%	444	876	-49%
Land Rover .....	340	737	-54%	2,802	3,950	-29%
<b>JAGUAR LAND ROVER</b>	<b>424</b>	<b>888</b>	<b>-52%</b>	<b>3,246</b>	<b>4,826</b>	<b>-33%</b>
<b>SUZUKI</b> .....	<b>604</b>	<b>549</b>	<b>10%</b>	<b>3,183</b>	<b>2,729</b>	<b>17%</b>
<b>CHERY</b> .....	<b>659</b>	<b>514</b>	<b>28%</b>	<b>2,887</b>	<b>2,767</b>	<b>4%</b>
Citroen .....	232	279	-17%	1,209	1,416	-15%
Opel .....	24	0	-	59	0	-
Peugeot .....	300	423	-29%	1,572	2,043	-23%
<b>PSA GROUP</b> .....	<b>556</b>	<b>702</b>	<b>-21%</b>	<b>2,840</b>	<b>3,459</b>	<b>-18%</b>
<b>VOLVO</b> .....	<b>562</b>	<b>993</b>	<b>-43%</b>	<b>2,517</b>	<b>3,913</b>	<b>-36%</b>
<b>PORSCHE</b> .....	<b>469</b>	<b>550</b>	<b>-15%</b>	<b>2,338</b>	<b>2,634</b>	<b>-11%</b>
<b>SUBARU</b> .....	<b>294</b>	<b>651</b>	<b>-55%</b>	<b>2,248</b>	<b>3,334</b>	<b>-33%</b>
<b>CHANGAN</b> .....	<b>535</b>	<b>112</b>	<b>378%</b>	<b>2,234</b>	<b>557</b>	<b>301%</b>
Chrysler .....	0	6	-	12	26	-54%
Fiat .....	113	93	22%	486	491	-1%
Jeep .....	118	154	-23%	653	995	-34%
<b>FIAT CHRYSLER ...</b>	<b>231</b>	<b>253</b>	<b>-9%</b>	<b>1,151</b>	<b>1,512</b>	<b>-24%</b>
Cadillac .....	103	97	6%	515	441	17%
Chevrolet .....	37	1,671	-98%	264	11,013	-98%
<b>GM</b> .....	<b>140</b>	<b>1,768</b>	<b>-92%</b>	<b>779</b>	<b>11,454</b>	<b>-93%</b>
<b>HONDA</b> .....	<b>221</b>	<b>138</b>	<b>60%</b>	<b>723</b>	<b>877</b>	<b>-18%</b>
<b>FAW</b> .....	<b>236</b>	<b>84</b>	<b>181%</b>	<b>713</b>	<b>466</b>	<b>53%</b>
<b>LIFAN</b> .....	<b>92</b>	<b>349</b>	<b>-74%</b>	<b>638</b>	<b>2,654</b>	<b>-76%</b>
<b>DFM</b> .....	<b>85</b>	<b>174</b>	<b>-51%</b>	<b>449</b>	<b>812</b>	<b>-45%</b>
<b>ISUZU</b> .....	<b>71</b>	<b>74</b>	<b>-4%</b>	<b>406</b>	<b>380</b>	<b>7%</b>
<b>IVECO</b> .....	<b>32</b>	<b>40</b>	<b>-20%</b>	<b>137</b>	<b>155</b>	<b>-12%</b>
<b>ZOTYE</b> .....	<b>10</b>	<b>116</b>	<b>-91%</b>	<b>111</b>	<b>1,004</b>	<b>-89%</b>
<b>HYUNDAI LCV</b> ....	<b>33</b>	<b>24</b>	<b>38%</b>	<b>91</b>	<b>209</b>	<b>-57%</b>
<b>FORD</b> .....	<b>13</b>	<b>5,072</b>	<b>-</b>	<b>79</b>	<b>15,950</b>	<b>-</b>
<b>BRILLIANCE</b> .....	<b>11</b>	<b>24</b>	<b>-54%</b>	<b>65</b>	<b>99</b>	<b>-34%</b>
<b>FOTON</b> .....	<b>5</b>	<b>20</b>	<b>-75%</b>	<b>26</b>	<b>118</b>	<b>-78%</b>
<b>SSANGYONG</b> .....	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>4</b>	<b>-</b>
<b>HTM</b> .....	<b>0</b>	<b>3</b>	<b>-</b>	<b>0</b>	<b>21</b>	<b>-</b>
<b>Total</b> .....	<b>128,784</b>	<b>151,180</b>	<b>-15%</b>	<b>635,959</b>	<b>828,750</b>	<b>-23%</b>

\*June total is ANE estimate. 6 mos. total is actual.

## Top 25 Selling Vehicles in Russia

### June 2020

1 Lada Granta	11,478
2 Lada Vesta	8,442
3 Kia Rio	7,873
4 Hyundai Creta	6,417
5 VW Polo	4,991
6 Hyundai Solaris	3,811
7 Lada Largus	3,376
8 Toyota RAV4	2,635
9 Renault Duster	2,557
10 Renault Sandero	2,466
11 AvtoVAZ Niva	2,228
12 Renault Logan	2,208
13 VW Tiguan	2,152
14 Kia Sportage	2,104
15 Toyota Camry	2,084
16 Lada 4x4	2,004
17 Mazda CX-5	1,981
18 Renault Kaptur	1,804
19 Lada X-ray	1,772
20 Skoda Karoq	1,737
21 Skoda Octavia	1,726
22 Renault Arkana	1,609
23 Nissan Qashqai	1,583
24 Nissan X-Trail	1,546
25 Skoda Rapid	1,533

## Top 25 Selling Vehicles in Russia

### 6 months

1 Lada Granta	49,922
2 Lada Vesta	42,615
3 Kia Rio	36,164
4 Hyundai Creta	29,554
5 VW Polo	21,341
6 Hyundai Solaris	18,444
7 Toyota RAV4	16,057
8 Lada Largus	15,527
9 VW Tiguan	13,448
10 Renault Logan	12,170
11 Renault Duster	12,086
12 Lada 4x4	11,412
13 Toyota Camry	11,366
14 Renault Sandero	10,927
15 Kia Sportage	10,872
16 Nissan Qashqai	10,281
17 Skoda Octavia	9,750
18 Nissan X-Trail	9,171
19 Mazda CX-5	8,849
20 Skoda Rapid	8,735
21 Skoda Kodiaq	8,728
22 Lada X-ray	8,651
23 Renault Kaptur	8,537
24 AvtoVAZ Niva	8,027
25 Kia Optima	7,462

Source: AEB Automobile Manufacturers Committee