

## RUSSIA SALES BY MANUFACTURER, MARCH & YTD

	March 2020	March 2019	Percent change	3 months 2020	3 months 2019	Percent change
AvtoVAZ (Lada) .....	32,808	33,821	-3%	79,600	82,363	-3%
AvtoVAZ (Niva) .....	1,731	0	-	4,057	0	-
Datsun .....	1,912	2,687	-29%	4,877	5,448	-11%
Infiniti .....	237	599	-60%	515	1,278	-60%
Mitsubishi .....	4,424	4,905	-10%	9,266	10,653	-13%
Nissan .....	7,562	8,136	-7%	18,225	19,285	-6%
Renault .....	13,640	13,051	5%	32,056	29,349	9%
<b>RENAULT-NISSAN</b> .....	<b>62,314</b>	<b>63,199</b>	<b>-1%</b>	<b>148,596</b>	<b>148,376</b>	<b>0%</b>
Audi .....	1,730	1,260	37%	3,941	3,363	17%
Skoda .....	9,856	6,956	42%	21,001	18,433	14%
Volkswagen .....	10,007	8,529	17%	23,794	22,075	8%
Volkswagen vans ...	706	701	1%	1,491	1,556	-4%
<b>VW GROUP</b> .....	<b>22,299</b>	<b>17,446</b>	<b>28%</b>	<b>50,227</b>	<b>45,427</b>	<b>11%</b>
<b>KIA</b> .....	<b>19,808</b>	<b>19,560</b>	<b>1%</b>	<b>51,870</b>	<b>52,982</b>	<b>-2%</b>
Genesis .....	187	181	3%	431	609	-29%
Hyundai .....	15,813	16,322	-3%	41,576	41,425	0%
<b>HYUNDAI GROUP</b> .....	<b>16,000</b>	<b>16,503</b>	<b>-3%</b>	<b>42,007</b>	<b>42,034</b>	<b>0%</b>
Lexus .....	2,244	1,724	30%	4,563	3,938	16%
Toyota .....	12,587	9,224	37%	27,231	21,608	26%
<b>TOYOTA GROUP...</b> .....	<b>14,831</b>	<b>10,948</b>	<b>36%</b>	<b>31,794</b>	<b>25,546</b>	<b>25%</b>
<b>GAZ LCV</b> .....	<b>4,713</b>	<b>4,984</b>	<b>-5%</b>	<b>11,097</b>	<b>11,431</b>	<b>-3%</b>
Mercedes-Benz .....	4,427	3,337	33%	10,334	8,936	16%
Mercedes-Benz Vans	154	149	3%	328	362	-9%
Smart .....	2	25	-92%	43	57	-25%
<b>MERCEDES-BENZ</b> .....	<b>4,583</b>	<b>3,511</b>	<b>31%</b>	<b>10,705</b>	<b>9,355</b>	<b>14%</b>
BMW .....	3,627	3,850	-6%	10,880	9,685	12%
Mini .....	251	250	0%	753	591	27%
<b>BMW GROUP*</b> .....	<b>3,878</b>	<b>4,100</b>	<b>-5%</b>	<b>11,633</b>	<b>10,276</b>	<b>13%</b>
<b>MAZDA</b> .....	<b>3,502</b>	<b>2,711</b>	<b>29%</b>	<b>7,585</b>	<b>6,573</b>	<b>15%</b>
<b>UAZ</b> .....	<b>2,742</b>	<b>3,089</b>	<b>-11%</b>	<b>7,293</b>	<b>7,734</b>	<b>-6%</b>
<b>HAVAL</b> .....	<b>1,599</b>	<b>558</b>	<b>187%</b>	<b>4,047</b>	<b>1,452</b>	<b>179%</b>
<b>FORD LCV</b> .....	<b>1,141</b>	<b>1,158</b>	<b>-2%</b>	<b>2,087</b>	<b>2,278</b>	<b>-8%</b>
Jaguar .....	112	275	-59%	307	562	-45%
Land Rover .....	897	941	-5%	1,999	2,132	-6%
<b>JAGUAR LAND ROVER</b> .....	<b>1,009</b>	<b>1,216</b>	<b>-17%</b>	<b>2,306</b>	<b>2,694</b>	<b>-14%</b>
<b>GEELY</b> .....	<b>935</b>	<b>643</b>	<b>45%</b>	<b>2,466</b>	<b>1,566</b>	<b>58%</b>
Citroen .....	370	341	9%	839	672	25%
Opel .....	11	0	-	20	0	-
Peugeot .....	489	373	31%	1,050	913	15%
<b>PSA GROUP</b> .....	<b>870</b>	<b>714</b>	<b>22%</b>	<b>1,909</b>	<b>1,585</b>	<b>20%</b>
<b>SUBARU</b> .....	<b>839</b>	<b>529</b>	<b>59%</b>	<b>1,721</b>	<b>1,632</b>	<b>6%</b>
<b>CHERY</b> .....	<b>815</b>	<b>432</b>	<b>89%</b>	<b>1,689</b>	<b>1,229</b>	<b>37%</b>
<b>PORSCHE</b> .....	<b>789</b>	<b>450</b>	<b>75%</b>	<b>1,411</b>	<b>993</b>	<b>42%</b>
<b>SUZUKI</b> .....	<b>787</b>	<b>742</b>	<b>6%</b>	<b>1,929</b>	<b>1,114</b>	<b>73%</b>
<b>VOLVO</b> .....	<b>784</b>	<b>828</b>	<b>-5%</b>	<b>1,702</b>	<b>1,616</b>	<b>5%</b>
<b>CHANGAN</b> .....	<b>573</b>	<b>102</b>	<b>462%</b>	<b>1,245</b>	<b>196</b>	<b>535%</b>
Chrysler .....	5	7	-29%	10	14	-29%
Fiat .....	111	91	22%	245	222	10%
Jeep .....	208	208	0%	449	511	-12%
<b>FIAT CHRYSLER ...</b> .....	<b>324</b>	<b>306</b>	<b>6%</b>	<b>704</b>	<b>747</b>	<b>-6%</b>
Cadillac .....	181	79	129%	352	204	73%
Chevrolet .....	100	2,775	-96%	202	5,867	-97%
<b>GM</b> .....	<b>281</b>	<b>2,854</b>	<b>-90%</b>	<b>554</b>	<b>6,071</b>	<b>-91%</b>
<b>HONDA</b> .....	<b>233</b>	<b>148</b>	<b>57%</b>	<b>430</b>	<b>452</b>	<b>-5%</b>
<b>LIFAN</b> .....	<b>151</b>	<b>490</b>	<b>-69%</b>	<b>420</b>	<b>1,366</b>	<b>-69%</b>
<b>FAW</b> .....	<b>150</b>	<b>131</b>	<b>15%</b>	<b>341</b>	<b>218</b>	<b>56%</b>
<b>DFM</b> .....	<b>101</b>	<b>123</b>	<b>-18%</b>	<b>269</b>	<b>310</b>	<b>-13%</b>
<b>ISUZU</b> .....	<b>58</b>	<b>64</b>	<b>-9%</b>	<b>207</b>	<b>169</b>	<b>23%</b>
<b>IVECO</b> .....	<b>23</b>	<b>22</b>	<b>5%</b>	<b>63</b>	<b>47</b>	<b>34%</b>
<b>ZOTYE</b> .....	<b>20</b>	<b>165</b>	<b>-88%</b>	<b>71</b>	<b>554</b>	<b>-87%</b>
<b>FORD</b> .....	<b>18</b>	<b>2,403</b>	<b>-99%</b>	<b>55</b>	<b>5,451</b>	<b>-99%</b>
<b>BRILLIANCE</b> .....	<b>15</b>	<b>12</b>	<b>25%</b>	<b>44</b>	<b>43</b>	<b>2%</b>
<b>FOTON</b> .....	<b>8</b>	<b>32</b>	<b>-75%</b>	<b>16</b>	<b>53</b>	<b>-70%</b>
<b>HYUNDAI LCV</b> .....	<b>6</b>	<b>0</b>	<b>-</b>	<b>25</b>	<b>64</b>	<b>-61%</b>
<b>SSANGYONG</b> .....	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>3</b>	<b>-</b>
<b>HTM</b> .....	<b>0</b>	<b>7</b>	<b>-</b>	<b>0</b>	<b>13</b>	<b>-</b>
<b>Total</b> .....	<b>166,199</b>	<b>160,180</b>	<b>4%</b>	<b>398,518</b>	<b>391,650</b>	<b>2%</b>

\*March total is ANE estimate. 3 mos. total is actual.

## Top 25 Selling Vehicles in Russia

### March 2020

1 Lada Granta	11,631
2 Lada Vesta	11,172
3 Kia Rio	8,274
4 Hyundai Creta	6,803
5 VW Polo	5,371
6 Toyota RAV4	5,293
7 Hyundai Solaris	4,245
8 Lada Largus	3,782
9 VW Tiguan	3,568
10 Nissan Qashqai	3,392
11 Renault Duster	3,268
12 Toyota Camry	3,133
13 Renault Logan	3,066
14 Skoda Octavia	2,951
15 Renault Sandero	2,923
16 Lada 4x4	2,821
17 Skoda Rapid	2,813
18 Mazda CX-5	2,592
19 Mitsubishi Outlander	2,554
20 KiaSportage	2,538
21 Nissan X-Trail	2,422
22 Skoda Kodiaq	2,406
23 Lada X-ray	2,393
24 Renault Kaptur	2,363
25 Hyundai Tucson	2,064

## Top 25 Selling Vehicles in Russia

### 3 months

1 Lada Granta	29,660
2 Lada Vesta	26,785
3 Kia Rio	22,899
4 Hyundai Creta	18,815
5 VW Polo	12,820
6 Hyundai Solaris	12,106
7 Toyota RAV4	11,595
8 Lada Largus	8,884
9 VW Tiguan	8,765
10 Renault Logan	7,806
11 Nissan Qashqai	7,538
12 Toyota Camry	7,530
13 Kia Sportage	7,261
14 Renault Duster	7,084
15 Skoda Rapid	6,811
16 Lada 4x4	6,651
17 Renault Sandero	6,627
18 Nissan X-Trail	6,481
19 Skoda Octavia	6,360
20 Skoda Kodiaq	5,743
21 Mazda CX-5	5,590
22 Renault Kaptur	5,490
23 Mitsubishi Outlander	5,407
24 Lada X-ray	5,170
25 Hyundai Tucson	5,016

Source: AEB Automobile Manufacturers Committee